



# RITRANSPARENCY REPORT 2020

Ilmarinen Mutual Pension Insurance Company





# About this report

The PRI Reporting Framework is a key step in the journey towards building a common language and industry standard for reporting responsible investment (RI) activities. This RI Transparency Report is one of the key outputs of this Framework. Its primary objective is to enable signatory transparency on RI activities and facilitate dialogue between investors and their clients, beneficiaries and other stakeholders. A copy of this report will be publicly disclosed for all reporting signatories on the PRI website, ensuring accountability of the PRI Initiative and its signatories.

This report is an export of the individual Signatory organisation's response to the PRI during the 2020 reporting cycle. It includes their responses to mandatory indicators, as well as responses to voluntary indicators the signatory has agreed to make public. The information is presented exactly as it was reported. Where an indicator offers a response option that is multiple-choice, all options that were available to the signatory to select are presented in this report. Presenting the information exactly as reported is a result of signatory feedback which suggested the PRI not summarise the information. As a result, the reports can be extensive. However, to help easily locate information, there is a **Principles index** which highlights where the information can be found and summarises the indicators that signatories complete and disclose.

#### Understanding the Principles Index

The Principles Index summarises the response status for the individual indicators and modules and shows how these relate to the six <u>Principles for Responsible Investment</u>. It can be used by stakeholders as an 'at-a-glance' summary of reported information and to identify particular themes or areas of interest.

Indicators can refer to one or more Principles. Some indicators are not specific to any Principle. These are highlighted in the 'General' column. When multiple Principles are covered across numerous indicators, in order to avoid repetition, only the main Principle covered is highlighted.

All indicators within a module are presented below. The status of indicators is shown with the following symbols:

Symbol	Status
✓	The signatory has completed all mandatory parts of this indicator
Ø	The signatory has completed some parts of this indicator
•	This indicator was not relevant for this signatory
-	The signatory did not complete any part of this indicator
Ъ	The signatory has flagged this indicator for internal review

Within the table, indicators marked in blue are mandatory to complete. Indicators marked in grey are voluntary to complete.



# Principles Index



Organisa	ational Overview	erview							Principle					
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6					
00 TG		8	n/a											
OO 01	Signatory category and services	✓	Public							✓				
00 02	Headquarters and operational countries	✓	Public							✓				
OO 03	Subsidiaries that are separate PRI signatories	✓	Public							<b>✓</b>				
00 04	Reporting year and AUM	✓	Public							✓				
OO 05	Breakdown of AUM by asset class	~	Asset mix disclosed in OO 06							<b>✓</b>				
OO 06	How would you like to disclose your asset class mix	✓	Public							<b>✓</b>				
OO 07	Fixed income AUM breakdown	✓	Public							✓				
80 OC	Segregated mandates or pooled funds	✓	Public							✓				
OO 09	Breakdown of AUM by market	✓	Public							✓				
00 10	Active ownership practices for listed assets	✓	Public							✓				
00 11	ESG incorporation practices for all assets	✓	Public							✓				
00 12	Modules and sections required to complete	4	Public							✓				
00 LE 01	Breakdown of listed equity investments by passive and active strategies	✓	Public							✓				
OO LE 02	Reporting on strategies that are <10% of actively managed listed equities	✓	Public							✓				
OO FI 01	Breakdown of fixed income investments by passive and active strategies	✓	Public							<b>✓</b>				
OO FI 02	Reporting on strategies that are <10% of actively managed fixed income	8	n/a							✓				
OO FI 03	Fixed income breakdown by market and credit quality	✓	Public							✓				
OO SAM 01	Breakdown of externally managed investments by passive and active strategies	✓	Private							<b>✓</b>				
OO PE 01	Breakdown of private equity investments by strategy	8	n/a							✓				
OO PE 02	Typical level of ownership in private equity investments	8	n/a							✓				
00 PR 01	Breakdown of property investments	✓	Public							✓				
00 PR 02	Breakdown of property assets by management	✓	Public	Ш						✓				
00 PR 03	Largest property types	✓	Public	Ш						✓				
00 INF 01	Breakdown of infrastructure investments	✓	Public							✓				
OO INF 02	Breakdown of infrastructure assets by management	✓	Public							<b>✓</b>				
00 INF 03	Largest infrastructure sectors	✓	Public	Ш						✓				
OO HF 01	Breakdown of hedge funds investments by strategies	1	Public							✓				
OO End	Module confirmation page	✓	-											

CCStrate	gy and Governance			Principle						General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
SG 01	RI policy and coverage	✓	Public							✓
SG 01 CC	Climate risk	✓	Public							✓
SG 02	Publicly available RI policy or guidance documents	✓	Public						✓	
SG 03	Conflicts of interest	✓	Public							✓
SG 04	Identifying incidents occurring within portfolios	✓	Public							✓
SG 05	RI goals and objectives	✓	Public							✓
SG 06	Main goals/objectives this year	✓	Public							✓
SG 07	RI roles and responsibilities	✓	Public							✓
SG 07 CC	Climate-issues roles and responsibilities	✓	Public							✓
SG 08	RI in performance management, reward and/or personal development	<b>✓</b>	Public							✓
SG 09	Collaborative organisations / initiatives	✓	Public				✓	✓		
SG 09.2	Assets managed by PRI signatories	✓	Public	✓						
SG 10	Promoting RI independently	✓	Public				<b>✓</b>			
SG 11	Dialogue with public policy makers or standard setters	<b>✓</b>	Public				<b>✓</b>	<b>✓</b>	✓	
SG 12	Role of investment consultants/fiduciary managers	✓	Public				✓			
SG 13	ESG issues in strategic asset allocation	✓	Public	✓						
SG 13 CC		✓	Public							✓
SG 14	Long term investment risks and opportunity	✓	Public	~						
SG 14 CC		✓	Public							✓
SG 15	Allocation of assets to environmental and social themed areas	✓	Public	<b>✓</b>						
SG 16	ESG issues for internally managed assets not reported in framework	✓	Public							✓
SG 17	ESG issues for externally managed assets not reported in framework	✓	Public							✓
SG 18	Innovative features of approach to RI	✓	Public							✓
SG 19	Communication	✓	Public		✓				<b>✓</b>	
SG End	Module confirmation page	✓	-							

Indirect -	- Manager Selection, Appointment	and Mo	nitoring	Principle						General
Indicator	Short description	Status	Disclosure	1	1 2 3 4 5 6					
SAM 01	ESG incorporation strategies	✓	Public	✓						
SAM 02	Selection processes (LE and FI)	✓	Public	✓						
SAM 03	Evaluating engagement and voting practices in manager selection (listed equity/fixed income)	<b>✓</b>	Public		~					
SAM 04	Appointment processes (listed equity/fixed income)	✓	Public	✓						
SAM 05	Monitoring processes (listed equity/fixed income)	✓	Public	~						
SAM 06	Monitoring on active ownership (listed equity/fixed income)	✓	Public	<b>✓</b>						
SAM 07	Percentage of (proxy) votes	✓	Public		✓					
SAM 08	Percentage of externally managed assets managed by PRI signatories	✓	Public	~						
SAM 09	Examples of ESG issues in selection, appointment and monitoring processes	✓	Public	~					<b>✓</b>	
SAM End	Module confirmation page	✓	-							

Direct - I		P	rin	cip	le		General			
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
LEI 01	Percentage of each incorporation strategy	✓	Public	✓						
LEI 02	Type of ESG information used in investment decision	✓	Public	<b>✓</b>						
LEI 03	Information from engagement and/or voting used in investment decision-making	✓	Public	<b>✓</b>						
LEI 04	Types of screening applied	✓	Public	<b>✓</b>						
LEI 05	Processes to ensure screening is based on robust analysis	✓	Public	<b>✓</b>						
LEI 06	Processes to ensure fund criteria are not breached	✓	Public	<b>✓</b>						
LEI 07	Types of sustainability thematic funds/mandates	✓	Public	<b>✓</b>						
LEI 08	Review ESG issues while researching companies/sectors	✓	Public	<b>✓</b>						
LEI 09	Processes to ensure integration is based on robust analysis	✓	Public	<b>✓</b>						
LEI 10	Aspects of analysis ESG information is integrated into	✓	Public	<b>✓</b>						
LEI 11	ESG issues in index construction	8	n/a	<b>✓</b>						
LEI 12	How ESG incorporation has influenced portfolio composition	✓	Public	~						
LEI 13	Examples of ESG issues that affected your investment view / performance	✓	Public	<b>✓</b>						
LEI End	Module confirmation page	✓	-							



Direct - Listed Equity Active Ownership							Principle					
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6			
LEA 01	Description of approach to engagement	✓	Public		✓							
LEA 02	Reasoning for interaction on ESG issues	✓	Public	✓	<b>✓</b>	<b>✓</b>						
LEA 03	Process for identifying and prioritising engagement activities	✓	Public		✓							
LEA 04	Objectives for engagement activities	✓	Public		✓							
LEA 05	Process for identifying and prioritising collaborative engagement	✓	Public		✓							
LEA 06	Role in engagement process	✓	Public		✓		✓					
LEA 07	Share insights from engagements with internal/external managers	✓	Public	<b>✓</b>	✓							
LEA 08	Tracking number of engagements	✓	Public		✓							
LEA 09	Number of companies engaged with, intensity of engagement and effort	✓	Public		✓							
LEA 10	Engagement methods	✓	Public		✓							
LEA 11	Examples of ESG engagements	✓	Public		✓							
LEA 12	Typical approach to (proxy) voting decisions	✓	Public		✓							
LEA 13	Percentage of voting recommendations reviewed	8	n/a		<b>✓</b>							
LEA 14	Securities lending programme	✓	Public		✓							
LEA 15	Informing companies of the rationale of abstaining/voting against management	✓	Public		✓							
LEA 16	Informing companies of the rationale of abstaining/voting against management	✓	Public		✓							
LEA 17	Percentage of (proxy) votes cast	✓	Public		✓							
LEA 18	Proportion of ballot items that were for/against/abstentions	✓	Public		✓							
LEA 19	Proportion of ballot items that were for/against/abstentions	✓	Public		<b>✓</b>							
LEA 20	Shareholder resolutions	✓	Public		✓							
LEA 21	Examples of (proxy) voting activities	-	n/a		<b>✓</b>							
LEA End	Module confirmation page	✓	-									

Direct - I		P	rin	cip	le		General			
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
FI 01	Incorporation strategies applied	✓	Public	✓						
FI 02	ESG issues and issuer research	✓	Public	<b>✓</b>						
FI 03	Processes to ensure analysis is robust	✓	Public	<b>✓</b>						
FI 04	Types of screening applied	✓	Public	<b>✓</b>						
FI 05	Examples of ESG factors in screening process	✓	Private	<b>✓</b>						
FI 06	Screening - ensuring criteria are met	✓	Public	✓						
FI 07	Thematic investing - overview	✓	Public	<b>✓</b>						
FI 08	Thematic investing - themed bond processes	1	Public	<b>✓</b>						
FI 09	Thematic investing - assessing impact	✓	Public	<b>✓</b>						
FI 10	Integration overview	✓	Public	<b>✓</b>						
FI 11	Integration - ESG information in investment processes	✓	Public	<b>✓</b>						
FI 12	Integration - E,S and G issues reviewed	✓	Public	<b>✓</b>						
FI 13	ESG incorporation in passive funds	8	n/a	✓						
FI 14	Engagement overview and coverage	✓	Public		✓					
FI 15	Engagement method	✓	Public	<b>✓</b>	✓					
FI 16	Engagement policy disclosure	✓	Public	✓	✓					
FI 17	Financial/ESG performance	✓	Public							<b>√</b>
FI 18	Examples - ESG incorporation or engagement	✓	Public	<b>✓</b>	✓					
FI End	Module confirmation page	✓	-							

Direct - F		P	rin	General						
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
PR 01	Responsible Property Investment (RPI) policy	✓	Public	~					✓	
PR 02	Fund placement documents and RI	8	n/a	✓			✓		✓	
PR 03	Formal commitments to RI	8	n/a				<b>✓</b>			
PR 04	Incorporating ESG issues when selecting investments	✓	Public	~						
PR 05	Types of ESG information considered in investment selection	✓	Public	~		✓				
PR 06	ESG issues impact in selection process	✓	Public	<b>✓</b>						
PR 07	ESG issues in selection, appointment and monitoring of third-party property managers	✓	Public				~			
PR 08	ESG issues in post-investment activities	✓	Public		✓					
PR 09	Proportion of assets with ESG targets that were set and monitored	✓	Public		<b>✓</b>	<b>✓</b>				
PR 10	Certification schemes, ratings and benchmarks	✓	Public		<b>✓</b>					
PR 11	Proportion of developments and refurbishments where ESG issues were considered	<b>✓</b>	Public		~					
PR 12	Proportion of property occupiers that were engaged with	✓	Public		✓					
PR 13	Proportion of green leases or MOUs referencing ESG issues	✓	Public		✓					
PR 14	Proportion of assets engaged with on community issues	✓	Public		<b>✓</b>					
PR 15	ESG issues affected financial/ESG performance	✓	Public	~	<b>✓</b>					
PR 16	Examples of ESG issues that affected your property investments	✓	Public	~		✓				
PR End	Module confirmation page	✓	-							

Confidence building measures						rin	General			
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
CM1 01	Assurance, verification, or review	✓	Public							✓
CM1 02	Assurance of last year`s PRI data	✓	Public							✓
CM1 03	Other confidence building measures	✓	Public							✓
CM1 04	Assurance of this year`s PRI data	8	n/a							✓
CM1 05	External assurance	✓	Public							✓
CM1 06	Assurance or internal audit	8	n/a							✓
CM1 07	Internal verification	✓	Public							✓
CM1 01 End	Module confirmation page	✓	-							



# Ilmarinen Mutual Pension Insurance Company

**Reported Information** 

Public version

**Organisational Overview** 

## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



#### **Basic information Public** General 00 01 **Mandatory** Gateway/Peering 00 01.1 Select the type that best describes your organisation or the services you provide. Non-corporate pension or superannuation or retirement or provident fund or plan O Corporate pension or superannuation or retirement or provident fund or plan O Insurance company Foundation O Endowment O Development finance institution O Reserve - sovereign or government controlled fund O Family office $\bigcirc$ Other, specify 00 01.3 Additional information. [Optional]

Ilmarinen is a mutually owned pension insurance company.

000	2	Man	datory	Public	Peering	General
	00 02	.1	Select the location of your organisa	tion's headquarters	3.	
	Finland	d				
	OO 02	.2	Indicate the number of countries in	which you have off	ices (including your headquarters	s).
	⊚ 1					
	O 2-5					
	O 6-10	0				
	○ >10	)				
	00 02	.3	Indicate the approximate number of	f staff in your organ	isation in full-time equivalents (F	ГЕ).
			FTE			
			FIE			
	640					
00 0	3	Man	datory	Public	Descriptive	General

00 03.1

Indicate whether you have subsidiaries within your organisation that are also PRI signatories in their own right.

O Yes

No

00 04.2

00 0	4	Mar	ndatory	Public	Gateway/Peering	General
	00 04	.1	Indicate the year end date for your	reporting year.		
	31/12/2	2020				

Indicate your total AUM at the end of your reporting year.

Include the AUM of subsidiaries, but exclude advisory/execution only assets, and exclude the assets of your PRI signatory subsidiaries that you have chosen not to report on in OO 03.2

	trillions	billions	millions	thousands	hundreds
Total AUM		50	527	837	445
Currency	EUR				
Assets in USD		55	696	900	762

<sup>☐</sup> Not applicable as we are in the fund-raising process

Based on your reporting above, your total AUM is over 50 US\$ billion, and therefore your 2019/20 fee will be £ 8,609. Note that your total AUM is calculated by summing all figures provided in OO 04.2, 04.3, and 04.4.

OO 06	Mandatory	Public	Descriptive	General

○ as percentage breakdown

as broad ranges

**OO 06.1** 

	Internally managed (%)	Externally managed (%)
Listed equity	10-50%	10-50%
Fixed income	10-50%	<10%
Private equity	0	<10%
Property	10-50%	<10%

Select how you would like to disclose your asset class mix.



Infrastructure	<10%	0
Commodities	0	0
Hedge funds	<10%	<10%
Fund of hedge funds	0	0
Forestry	0	<10%
Farmland	0	0
Inclusive finance	0	0
Cash	<10%	0
Money market instruments	<10%	0
Other (1), specify	0	0
Other (2), specify	0	0

OO 06.2

Publish asset class mix as per attached image [Optional]

	2019		2019		2019	
			Risk breakdown			
	EUR mill.		EUR mill.			
Fixed-income investments	17,014.6	33.7	12,917.1	25.6	4.7	
Loan receivables	1,096.5	2.2	1,096.5	2.2	2.5	
Bonds	14,998.9	29.7	9,070.5	18.0	5.0	2.3
Public corporation bonds	6,208.8	12.3	5,353.6	10.6	7.9	
Other bonds	8,790.2	17.4	3,716.8	7.4	3.6	
Other money market instruments and deposits (incl. investment receivables and payables)	919.1	1.8	2,750.2	5.4	2.6	
Equities and shares	23,736.1	47.0	23,765.0	47.0	20.8	
Listed equities and shares	18,485.3	36.6	18,514.3	36.6	22.5	11.4
Private equity investments	4,305.6	8.5	4,305.6	8.5	15.6	
Non-listed equities and shares	945.2	1.9	945.2	1.9	13.2	
Real estate investments	6,385.7	12.6	6,403.4	12.7	8.4	
Real estate investments	5,777.5	11.4	5,778.5	11.4	8.8	
Real estate funds and joint investments	608.2	1.2	624.9	1.2	4.4	
Other	3,391.3	6.7	4,906.7	9.7	-21	
Hedge fund investments	2,481.9	4.9	2,481.9	4.9	5.3	3.6
Commodity investments	20.4	0.0	33.4	0.1		
Other investments	889.1	1.8	2,391.4	4.7	-19.6	
Investments total	50,527.8	100.0	47,992.2	95.0	11.8	4.1
Effect of derivatives			2,535.6	5.0		
Investments at current value	50,527.8		50,527.8	100.0		

The modified duration of bond investments is 1.7 years

The open currency position is 23.4 of the market value of the investments.

The total return percentage includes income, expenses and operating expenses not allocated to any investment types.

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OO 06.3

Indicate whether your organisation has any off-balance sheet assets [Optional].

O Yes

No

OO 06.5

Indicate whether your organisation uses fiduciary managers.

- O Yes, we use a fiduciary manager and our response to OO 5.1 is reflective of their management of our assets.
- No, we do not use fiduciary managers.

OO 06.6

Provide contextual information on your AUM asset class split. [Optional]

In addition to external hedge fund investments, Ilmarinen also has an internal hedge fund type investing unit. In line with domestic reporting requirements, this unit reports the applicable underlying asset-classes of investments made. Ilmarinen also has infrastructure, commodities and forestry investments. In line with domestic reportingrequirements, these investments are not reported as separate asset classes as can be seen from the official asset class breakdown table (See, OO 06.2)

000		datory to Report Voluntary to lose	Public	Gateway	General
		Provide to the nearest 5% the percentage	entage breakdown	of your Fixed Income AUM at the	end of your

reporting year, using the following categories.



Internally managed		SSA			
	40				
		Corporate (financial)			
	15				
		Corporate (non-finar	ncial)		
	40	·			
		Securitised			
	5				
		Total			
	100%				
Externally		SSA			
managed	10				
		Corporate (financial)			
	0	·			
		Corporate (non-finar	ncial)		
	90				
		Securitised			
	0				
		Total			
	100%				
OO 08	Mandatory to Ro Disclose	eport Voluntary to	Public	Peering	General

New selection options have been added to this indicator. Please review your prefilled responses carefully.

OO 08.1

Provide a breakdown of your organisation's externally managed assets between segregated mandates and pooled funds or investments.



Asset class breakdown	Segregated mandate(s)	Pooled fund(s) or pooled investment(s)	Total of the asset class (each row adds up to 100%)
[a] Listed equity	<ul><li>0%</li><li>&lt;10%</li><li>10-50%</li><li>&gt;50 %</li></ul>	<ul><li>○ 0%</li><li>○ &lt;10%</li><li>○ 10-50%</li><li>● &gt;50 %</li></ul>	100%
[b] Fixed income - SSA	<ul><li>0%</li><li>&lt;10%</li><li>10-50%</li><li>&gt;50 %</li></ul>	<ul><li>○ 0%</li><li>○ &lt;10%</li><li>○ 10-50%</li><li>● &gt;50 %</li></ul>	100%
[d] Fixed income – Corporate (non-financial)	<ul><li>0%</li><li>&lt;10%</li><li>10-50%</li><li>&gt;50 %</li></ul>	<ul><li>○ 0%</li><li>○ &lt;10%</li><li>○ 10-50%</li><li>● &gt;50 %</li></ul>	100%
[f] Private equity	<ul><li>0%</li><li>&lt;10%</li><li>10-50%</li><li>&gt;50 %</li></ul>	<ul><li>○ 0%</li><li>○ &lt;10%</li><li>○ 10-50%</li><li>● &gt;50 %</li></ul>	100%
[g] Property	<ul><li>0%</li><li>&lt;10%</li><li>10-50%</li><li>&gt;50 %</li></ul>	<ul><li>○ 0%</li><li>○ &lt;10%</li><li>○ 10-50%</li><li>● &gt;50 %</li></ul>	100%
[j] Hedge funds	<ul><li>○ 0%</li><li>● &lt;10%</li><li>○ 10-50%</li><li>○ &gt;50 %</li></ul>	<ul><li>○ 0%</li><li>○ &lt;10%</li><li>○ 10-50%</li><li>● &gt;50 %</li></ul>	100%
[k] Forestry	<ul><li>0%</li><li>&lt;10%</li><li>10-50%</li><li>&gt;50 %</li></ul>	<ul><li>○ 0%</li><li>○ &lt;10%</li><li>○ 10-50%</li><li>● &gt;50 %</li></ul>	100%

OO 09	Mandatory	Public	Peering	General

00 09.1

Indicate the breakdown of your organisation's AUM by market.



	Developed Markets
90	
	Emerging Markets
10	
	Frontier Markets
0	
	Other Markets
0	
	Total 100%
100%	
OO 09.2	Additional information. [Optional]

We would consider 10 percent of our AUM to cover both emerging and frontier markets.

	Asset class implementation gateway indicators						
00 1	0	Mandatory		Public	Gateway	General	
	OO 10.	Select the activ	e ownership activiti	es your organisation	n implemented in the rep	porting year.	
		Listed equity	– engagement				
	☑ W	e engage with compar	ies on ESG factors	via our staff, collab	orations or service provi	ders.	
	✓ W	e require our external	managers to engag	e with companies o	n ESG factors on our be	ehalf.	
	$\Box$ We do not engage directly and do not require external managers to engage with companies on ESG factors.					nies on ESG factors.	
		Listed equity	<ul><li>voting</li></ul>				
	✓ W	e cast our (proxy) vote	s directly or via dec	licated voting provid	lers		
	✓ W	☑ We require our external managers to vote on our behalf.					
	$\square$ We do not cast our (proxy) votes directly and do not require external managers to vote on our behalf						



Fi	ixed income SSA – engagement
☐ We engage v	with SSA bond issuers on ESG factors via our staff, collaborations or service providers.
☐ We require o	our external managers to engage with SSA bond issuers on ESG factors on our behalf.
	ngage directly and do not require external managers to engage with SSA bond issuers on lease explain why you do not.
	Please explain why you do not engage directly and do not require external managers to engage with companies on ESG factors.
	do not engage with government, if considered important, we will engage with e.g al and government agencies.
Fi	ixed income Corporate (financial) – engagement
☑ We engage v	with companies on ESG factors via our staff, collaborations or service providers.
	ngage directly and do not require external managers to engage with companies on ESG explain why you do not.
Fi	ixed income Corporate (non-financial) – engagement
☑ We engage \	with companies on ESG factors via our staff, collaborations or service providers.
☑ We require o	our external managers to engage with companies on ESG factors on our behalf.
	ngage directly and do not require external managers to engage with companies on ESG explain why you do not.
Fi	ixed income Corporate (securitised) – engagement
☑ We engage v	with companies on ESG factors via our staff, collaborations or service providers.
	ngage directly and do not require external managers to engage with companies on ESG explain why you do not.
Mandatory	Public Gateway General
	et the internally managed asset classes in which you addressed ESG incorporation into your treet the transfer of the transfer
invest	
livest	ted equity
Liste	
Liste  • We address ES	

Fixed income - SSA

- We address ESG incorporation.
- $\bigcirc$  We do not do ESG incorporation.



#### Fixed income - corporate (financial)

- We address ESG incorporation.
- We do not do ESG incorporation.

#### Fixed income - corporate (non-financial)

- We address ESG incorporation.
- $\bigcirc$  We do not do ESG incorporation.

#### Fixed income - securitised

- We address ESG incorporation.
- $\bigcirc$  We do not do ESG incorporation.

#### **Property**

- We address ESG incorporation.
- We do not do ESG incorporation.

#### Infrastructure

- We address ESG incorporation.
- O We do not do ESG incorporation.

#### Hedge funds

- We address ESG incorporation.
- $\bigcirc$  We do not do ESG incorporation.

#### Cash

- We address ESG incorporation.
- We do not do ESG incorporation.

#### Money market instruments

- We address ESG incorporation.
- We do not do ESG incorporation.

00 11.2

Select the externally managed assets classes in which you and/or your investment consultants address ESG incorporation in your external manager selection, appointment and/or monitoring processes.



Asset class	ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
Listed equity	
	Listed equity - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
	☑ We incorporate ESG into our external manager selection process
	☑ We incorporate ESG into our external manager appointment process
	☑ We incorporate ESG into our external manager monitoring process
	☐ We do not do ESG incorporation
Fixed income - SSA	
	Fixed income - SSA - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
	☑ We incorporate ESG into our external manager selection process
	$\ensuremath{ee}$ We incorporate ESG into our external manager appointment process
	☑ We incorporate ESG into our external manager monitoring process
	$\square$ We do not do ESG incorporation
Fixed income - corporate	
(non-financial)	Fixed income - corporate (non-financial) - ESG incorporation addresses in your external manager selection, appointment and/or monitoring processes
	☑ We incorporate ESG into our external manager selection process
	☑ We incorporate ESG into our external manager appointment process
	☑ We incorporate ESG into our external manager monitoring process
	$\square$ We do not do ESG incorporation
Private equity	
	Private equity - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
	☑ We incorporate ESG into our external manager selection process
	☑ We incorporate ESG into our external manager appointment process
	☑ We incorporate ESG into our external manager monitoring process
	$\square$ We do not do ESG incorporation
Property	
	Property - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
	☑ We incorporate ESG into our external manager selection process
	☑ We incorporate ESG into our external manager appointment process
	☑ We incorporate ESG into our external manager monitoring process
	☐ We do not do ESG incorporation
Hedge funds	
-	Hedge funds - ESG incorporation addressed in your external manager

	selection, appointment and/or monitoring processes				
	☑ We incorporate ESG into our external manager selection process				
	☑ We incorporate ESG into our external manager appointment process				
	☑ We incorporate ESG into our external manager monitoring process				
	☐ We do not do ESG incorporation				
Forestry					
	Forestry - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes				
	☑ We incorporate ESG into our external manager selection process				
	☑ We incorporate ESG into our external manager appointment process				
	☑ We incorporate ESG into our external manager monitoring process				
	☐ We do not do ESG incorporation				

00 11.4

Provide a brief description of how your organisation includes responsible investment considerations in your investment manager selection, appointment and monitoring processes.

#### Selecting an asset manager and fund

In the selection management process, we extensively evaluate the implementation of its responsible investment policy through the collection of questionnaires and RFI documents from the investment managers. The questionnaire covers themes that include responsible investment principles regarding funds, a clear definition of roles and responsibilities, integration of responsibility into investment decisions and reporting to investors. The asset manager need not have all of the above-mentioned procedures in place when the fund agreement is signed. Instead, the asset manager may continue to develop such procedures during the cooperation period.

Furthermore, we consider it an additional advantage if the asset manager is committed to following and promoting compliance with the UN Global Compact and the underlying norms in the fund investments' investees. Ilmarinen considers the asset manager's commitment to international initiatives that promote sustainability, such as the PRI (Principles for Responsible Investment) or a similar initiative/program for the asset class, to be a positive factor.

Our objective in the private equity, private debt and infrastructure funds, that we invest in, is to follow similar thresholds and exclusions as we have within direct investments. When drawing up fund contracts, we use side letters to define the exclusions.

#### Appointment:

On the PE investments we use side letters. As we do not use mandates in the listed active equity part we need to be sure that all managers fulfill our criteria hence the rigorous selection process. For the listed passive equity, we have been co-developing ESG ETF emerging market products in 2019. We are targeting that all passive equity products follow an ESG index by 2025.

#### Asset manager monitoring

We annually monitor the compliance of each asset manager or fund with a responsible investment policy either through a fund query or a personal meeting with each asset manager. The objective is to gain information on best practices and development areas. We discuss this information with the asset managers at fund meetings, for example. We encourage asset managers to monitor current developments related to the fund performance (ESG assessment included) of the investments and their impacts, and other relevant developments in their investment and ESG practices.

OO 12	Mandatory	Public	Gateway	General
-------	-----------	--------	---------	---------



00 12.1

Below are all applicable modules or sections you may report on. Those which are mandatory to report (asset classes representing 10% or more of your AUM) are already ticked and read-only. Those which are voluntary to report on can be opted into by ticking the box.

	Core modules							
☑ Organisat	☑ Organisational Overview							
	☑ Strategy and Governance							
	RI implementation directly or via service providers							
	Direct - Listed Equity incorporation							
☑ Listed I	Equity incorporation							
	Direct - Listed Equity active ownership							
☑ Engage	ements							
☑ (Proxy)	voting							
	Direct - Fixed Income							
	ncome - SSA							
	ncome - Corporate (financial)							
	ncome - Corporate (non-financial)							
☐ Fixed in	ncome - Securitised							
	Direct - Other asset classes with dedicated modules							
	ty							
☐ Infrastr	ucture							
☐ Hedge	Funds and/or Fund of Hedge Funds							
	RI implementation via external managers							
	Indirect - Selection, Appointment and Monitoring of External Managers							
✓ Listed I	Equities							
☐ Fixed in	ncome - SSA							
	ncome - Corporate (non-financial)							
☐ Private	Equity							
☐ Propert	ty							
	Closing module							



☑ Closing module

# Peering questions OO LE 01 Mandatory to Report Voluntary to Disclose Public Gateway General OO LE 01.1 Provide a breakdown of your internally managed listed equities by passive, active - quantitative (quant), active - fundamental and active - other strategies.

#### Percentage of internally managed listed equities

	Passive
6	
	Active - quantitative (quant)
0	
	Active - fundamental and active - other
94	
	Total
100%	
00 LE 01.2	Additional information. [Optional]

6% of our portfolio is termporarly set to "neutral" vs benchmark and thus is currently passively managed in the near term.

00 L	Mandatory to Report Voluntary to Disclose			Public	Gateway	General
			For strategies that account for less you would still like to report your ac		nternally managed listed equities,	indicate if
	Report on strategy		trategy			
			Passive strategies			
	0 Y	'es				



No

00 FI 01	Mandatory to Report Voluntary to Disclose	Public	Gateway	General

OO FI 01.1

Provide a breakdown of your internally managed fixed income securities by active and passive strategies



SSA		Passive
	0	
		Active - quantitative (quant)
		Active - quantitative (quant)
	0	
		Active - fundamental and active - other
	100	
		Total
	100%	
Corporate (financial)		Passive
	0	
		Active - quantitative (quant)
	0	
		Active - fundamental and active - other
	100	Active Turidamental and active Circi
	100	
		Total
	100%	
Corporate (non-		Passive
financial)	0	
		Active - quantitative (quant)
	0	
		Active - fundamental and active - other
	100	
		Total
		rotar
	100%	

Securitised		Passive
	0	
		Active - quantitative (quant)
	0	
		Active - fundamental and active - other
	100	
		Total
	100%	

OO FI 03 Mandatory Public Descriptive General

Update: this indicator has changed from "Mandatory to report, voluntary to disclose" to "Mandatory". Your response to this indicator will be published in the Public Transparency Report. This change is to enable improved analysis and peering.

OO FI 03.1 Indicate the approximate (+/- 5%) breakdown of your SSA investments, by developed markets and emerging markets.

SSA		
		Developed markets
	60	
		Emerging markets
	40	
		Total
	100%	

OO FI 03.2

Indicate the approximate (+/- 5%) breakdown of your corporate and securitised investments by investment grade or high-yield securities.



Туре	Investment grade (+/- 5%)	High-yield (+/- 5%)	Total internally managed
Corporate (financial)	<ul><li>&gt;50%</li><li>10-50%</li><li>&lt;10%</li><li>0%</li></ul>	<ul><li>&gt;50%</li><li>10-50%</li><li>€ &lt;10%</li><li>0%</li></ul>	100%
Corporate (non-financial)	<ul><li>&gt;50%</li><li>● 10-50%</li><li>&lt;10%</li><li>○ 0%</li></ul>	<ul><li>&gt;50%</li><li>● 10-50%</li><li>&lt;10%</li><li>○ 0%</li></ul>	100%

If you are invested in private debt and reporting on ratings is not relevant for you, please indicate

 $\square$  OO FI 03.2 is not applicable as our internally managed fixed income assets are invested only in private debt.

	OO PR 01		ndatory to Report Voluntary to close	Public	Descriptive	General		
OO PR 01.1  Indicate the level of ownership you typically hold in your property investments.								
	⊚ a m	a majority stake (50% and above)						
	○ a si	gnifica	ant minority stake (10 and above, and	under 50%)				
	○ a lir	mited r	minority stake (<10%)					
	○ a m	ix of o	wnership stakes					
			nanage properties, new constructions perty on their behalf	and/or refurbishme	ents on behalf of our clients, but d	o not hold		
	OO PF 01.2	2	Provide a breakdown of your orgar similar	nisations allocation	to Real Estate Investment Trusts	(REITs) or		
	○ >50	)%						
	○ 10 ·	- 50%						
	⊚ <10	)%						
	○ 0%	O 0%						
	OO PR 02		ndatory to Report Voluntary to close	Public	Gateway	General		

Dis	sclose		

**00 PR** 02.1

Provide a breakdown of your organisation's property assets based on who manages the assets.

Property assets managed by	Breakdown of your property assets (by number)
Managed directly by your organisation	○ >50%
	● 10-50%
	○ <10%
	○ 0%
Managed via third-party property managers appointed by you	○ >50%
	<b>10-50%</b>
	O <10%
	○ 0%
Managed by other investors or their property managers	○ >50%
	O 10-50%
	<b>o</b> <10%
	○ 0%
Managed by tenant(s) with operational control	○ > 50%
	○ 10-50%
	<b>®</b> < 10%
	○ 0%
Total 100%	

Disclose	OO PR 03	Mandatory to Report Voluntary to Disclose	Public	Descriptive	General
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OO PR 03.1

Indicate up to three of your largest property types by AUM.



Types	Main property types (by AUM)
Largest property type	○ Industrial
	○ Retail
	<ul><li>Office</li></ul>
	○ Residential
	○ Leisure/Hotel
	○ Mixed use
	Other, specify
Second largest property type	O Industrial
	○ Retail
	○ Office
	<ul><li>Residential</li></ul>
	○ Leisure/Hotel
	O Mixed use
	Other, specify
Third largest property type	O Industrial
	Retail
	○ Office
	○ Residential
	○ Leisure/Hotel
	O Mixed use
	Other, specify

OO PR 03.2

Additional information

In addition, Ilmarinen's portfolio includes hotels, warehouse and real estate fund.

OO INF 01 Mandatory to Report Voluntary to Disclose

OO INF 01.1 Indicate the level of ownership you typically hold in your infrastructure investments.

a majority stake (>50%)
a 50% stake
a significant minority stake (between 10-50%)
a minority stake (<10%)
a mix of ownership stakes



Disclose	OO INF 02	Mandatory to Report Voluntary to Disclose	Public	Gateway/Peering	General
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OO INF 02.1 Provide a breakdown of your organisation's infrastructure assets based on who manages the assets.

Infrastructure assets managed by	Breakdown of your infrastructureassets (by number)
Managed directly by your organisation/companies owned by you	○ >50%
	<b>10-50%</b>
	○ <10%
	○ 0%
Managed via third-party operators appointed by your	>50%
organisation/companies owned by you	○ 10-50%
	○ <10%
	○ 0%
Managed by other investors/their third-party operators	○ >50%
	O 10-50%
	<b>o</b> <10%
	○ 0%
Total100%	

OO INF 03	Mandatory to Report Voluntary to Disclose	Public	Descriptive	General

OO INF 03.1

Indicate up to three of your largest infrastructure sectors by AUM.



Sector	Main infrastructure sectors (by AUM)
Largest infrastructure sector	○ Transportation
	Energy infrastructure
	Conventional energy
	Renewable energy
	Water management
	Waste management
	Communication
	○ Social infrastructure
	Other, specify
Second largest infrastructure sector	○ Transportation
	Energy infrastructure
	<ul><li>Conventional energy</li></ul>
	○ Renewable energy
	O Water management
	O Waste management
	○ Communication
	○ Social infrastructure
	Other, specify
Third largest infrastructure sector	<ul><li>● Transportation</li></ul>
	○ Energy infrastructure
	○ Conventional energy
	○ Renewable energy
	O Water management
	O Waste management
	○ Communication
	○ Social infrastructure
	Other, specify

00 H	IF 01	datory to Report Voluntary to close	Public	Descriptive	General
OO HF 01.1		Please describe your hedge fund	strategies and clas	ssification	
		Options presented for hedge fund	ds		



Main strategy	Strategy as % of hedge fund	Sub-strategy
main strategy	AUM	oub strategy
Equity Hedge	○ >50%	☑ Equity Market Neutral
	<b>10-50%</b>	☐ Fundamental Growth
	○ <10%	☐ Fundamental Value
	○ 0%	☐ Quantitative Directional
		☐ Sector: Energy/Basic Materials
		☐ Sector: Healthcare
		☐ Sector: Technology
		☐ Short Bias
		☐ Multi-Strategy
Event Driven	○ >50%	
	○ 10-50%	
	○ <10%	
	<b>o</b> 0%	
Global Macro		
Global Macro	○ >50%	☐ Active Trading
	<b>10-50%</b>	☐ Commodity: Agriculture
	O <10%	☐ Commodity: Energy
	○ 0%	☐ Commodity: Metals
		☐ Commodity: Multi
		☐ Currency: Discretionary
		☐ Currency: Systematic
		☐ Discretionary Thematic
		☐ Systematic Diversified
		✓ Multi-Strategy
Relative Value	○ >50%	
	O 10-50%	
	O <10%	
	<b>o</b> 0%	
Risk Parity	O . F00/	
	○ >50% ○ 10.50%	
	○ 10-50% ○ :10%	
	O <10%	
	● 0%	
Blockchain	○ >50%	
	○ 10-50%	
	○ <10%	
	⊚ 0%	
	31	

Total 100% (of internal Hedge Fund AUM)



# Ilmarinen Mutual Pension Insurance Company

**Reported Information** 

Public version

Strategy and Governance

## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



#### **Investment policy**

SG 01 Mandatory Public Core Assessed General

New selection options have been added to this indicator. Please review your prefilled responses carefully.

SG 01.1

Indicate if you have an investment policy that covers your responsible investment approach.

Yes

SG 01.2

Indicate the components/types and coverage of your policy.

#### Select all that apply

Policy components/types	Coverage by AUM
☑ Policy setting out your overall approach	Applicable policies cover all AUM
☑ Formalised guidelines on environmental factors	O Applicable policies cover a majority of AUM
☑ Formalised guidelines on social factors	O Applicable policies cover a minority of AUM
☑ Formalised guidelines on corporate governance factors	
☑ Fiduciary (or equivalent) duties	
☑ Asset class-specific RI guidelines	
☑ Sector specific RI guidelines	
☑ Screening / exclusions policy	
☑ Engagement policy	
☑ (Proxy) voting policy	
☐ Other, specify (1)	
☐ Other, specify(2)	

SG 01.3 Indicate if the investment policy covers any of the following

- $\ensuremath{\square}$  Your organisation's definition of ESG and/or responsible investment and it's relation to investments
- $\ensuremath{\square}$  Your investment objectives that take ESG factors/real economy influence into account
- $\ensuremath{\square}$  Time horizon of your investment
- $\ensuremath{\,\boxtimes\,}$  Governance structure of organisational ESG responsibilities
- ☑ ESG incorporation approaches
- $\ensuremath{\square}$  Active ownership approaches
- ☑ Reporting
- ☑ Climate change
- ☑ Understanding and incorporating client / beneficiary sustainability preferences
- ☑ Other RI considerations, specify (1)



#### Other description (1)

As our board of directors consist of our clients and the board approves our policies, the client perspectives are being incorporated into the policy work. In addition, we have hosted few stakeholder dialogues.

☐ Other RI considerations, specify (2)

SG 01.4

Describe your organisation's investment principles and overall investment strategy, interpretation of fiduciary (or equivalent) duties, and how they consider ESG factors and real economy impact.

Responsibility is an integral part of Ilmarinen's investment activities. Ilmarinen's mission is to invest pension assets in a profitable, secure and responsible manner to provide pensions in the future. We are a long-term investor and it is our duty to act in the best interests of our clients. As part of this mission, we take into account the environmental, social and governance aspects into investment decisions. Our Responsible Investment (RI) policy, outlines how we actively manage ESG and financial risks associated with investments so as to meet our goals of meeting our Fiduciary duties, which include investing in a sustainable and responsible manner. In addition, we actively engage in promoting responsible business practices, both through our own investment activities and external asset managers. Ilmarinen's Practical Guide to Responsible Investment support how our Principles for Responsible Investment are done in practice. Through our Responsible Investment principles and Responsible Investment Guidelines, our investment decisions aim to minimize the negative impacts while increasing the overall positive impacts.

SG 01.5

Provide a brief description of the key elements, any variations or exceptions to your investment policy that covers your responsible investment approach. [Optional]

We are a long-term investor and it is our duty to act in the best interest of our clients and pensioners. Ilmarinen's RI principles and RI Guidelines, together form Ilmarinen's Responsible policy. Our Board of Directors approve the Responsible Investment principles that guide investment activities to ensure that we are in accordance with Ilmarinen's values. The RI Executive Committee approves the practical guidelines and when needed suggests clarifications on the RI principles for the board to approve.

Instead of the common categorization of the Environmental, Social and Governance theme, we use the terms Environment, Human rights and Corporate Governance. The tools and actions applied for each investment decision, when considering ESG factors will vary depending on the asset class. Furthermore, Ilmarinen's investment activities have identified the most significant sustainable development goals. These are, SDG 3 (Good Health & Well-Being), SDG 5 (Gender Equality), SDG 7 (Affordable & Clean Energy), SDG 8 (Decent Work & Economic Growth), SDG 11 (Sustainable Cities & Communities), SDG 13 (Climate Action), SDG 17 (Partnership for the Goals). SDGs and solution-based business models are part of Ilmarinen's sustainability assessments and targets. Because the goals are interlinked, the right solutions can lead to positive development for more than one goal. For example, the effects of climate change are, in many ways, human rights issues. Human rights objectives include solutions for climate change mitigation and adaptation. We have also identified SDG 6 (Clean Water & Sanitation) as a target for improvement within our investments.

Our Responsible Investment principles are guided by three key requirements and applied across all asset types (listed, unlisted and investment loans)

- 1. Compliant with International Standards and conventions.
- 2. Active ownership and engagement
- 3. Integration of ESG data in investment decisions.
- 1. Compliance with international Standards (Investment exclusion applied): National legislation is not always a sufficient accountable convention/standard and we therefore require our investments to comply with international standards. We expect the investee companies to comply with the principles of the UN Global Compact and the underlying UN Declarations on Human Rights, the Environment and Corruption and the ILO Declaration on Fundamental Principles and Rights at Work. In our experience, we continue to update our exclusion list which include carbon-dependent business models, tobacco products, recreational Cannabis and controversial weapons that are prohibited by international conventions. More importantly, we believe we gain



wider benefits through actively engaging with companies. The monitoring and dealing of norm violations are dealt with by the RI Executive Committee. Companies that violate international standards will be excluded from our investments if our engagement efforts fail. In cases that are ambiguous and involve multiple stakeholders, decisions to engage and, or ultimately divest will be made by the RI Executive Committee. In addition, our investment activities we take into account the Financial Action Task Force (FATF) on money laundering and terrorist financing.

- 2. Active Ownership & engagement: Active ownership is an essential part of Ilmarinen's investment activities: Through active dialogue and shareholder meetings, we have the opportunity to influence our investments and to highlight business best practices or ESG risk factors that hinder sustainable outcomes. We are actively discussing with our investee companies to promote accountability. For example, if the investee does not comply with international standards, we will deepen the discussion aimed at eliminating adverse behavior and adopting responsible practices. If undesirable behavior does not cease as a result of the engagement, we will resort to divest wherever possible. There are three main channels for our engagement process. Firstly, we engage directly with the company through direct dialogue, shareholder meetings and calls. In addition, we welcome having open dialogue directly with the board of a company or other actors of civil society, such as NGOs' and Labour Unions to better understand and influence positive sustainable outcomes. The Responsible Investment team, track engagements activities/targets to ensure and inform dialogue across all relevant stakeholders. The second approach, is through the Nordic Engagement Cooperation, where we collaborate our engagements efforts together with Folksam, PFA and KLP. The collaboration is managed by Sustainalytics, where the investors' objectives are accounted for, tracked and documented. Engagements are developed to work on a focused company list and a proactive approach engaging on various Sustainability themes. And lastly, through Sustainalytics engagement services, we are able to track, monitor and engage with companies that have confirmed norm violations. Our engagement activities are tracked and reported on an annual basis. Our engagement and active owner approach is documented in our Guide to Corporate Governance and approved by our board.
- 3. The integration of Responsibility analysis in investment decisions, stems from our strong believe that relevant industry ESG factors have a financial material impact in the overall sustainability of an investment. Integrating ESG information is simply good risk management and will ultimately deliver positive long-term riskadjusted returns. Portfolio managers play an essential role in assessing the risks and opportunities associated with Ilmarinen's investments, and therefore take into account ESG factors into traditional investment approaches. Our portfolio managers are supported by RI experts to enhance and develop their investment decisions. Their responsibilities include training, the development of appropriate tools, tracking changes in sustainability issues and serving as expert members of Ilmarinen's RI Executive Committee. We continue to develop our capabilities to better understand the relevance and materiality of ESG issues. We may use various ESG and alternative datasets to asses risk-adjusted returns and identify potential benefits and drawbacks. This includes the development of an internal ESG tool which efficiently integrates ESG datasets alongside financial fundamental metrics in order to better understand relevant ESG material factors in a more systematic manner. In addition, our investable universe goes through various ESG ratings and norm violation filters to create an internal classification score. This gives us a collective approach on how to proceed with an investment decision. We use a range of ESG providers to feed our internal process and databases, as well as utilize MSCI ESG Leaders benchmarks of which our direct equity holdings are measured against.

O No

I confirm I have read and understood the Accountability tab for SG 01

I confirm I have read and understood the Accountability tab for SG 01

SG 01 CC Mandatory to Report Voluntary to Disclose	Public	Descriptive	General
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SG 01.6 CC Indicate whether your organisation has identified transition and physical climate-related risks and opportunities and factored this into the investment strategies and products, within the organisation's investment time horizon.

Yes



Describe the identified transition and physical climate-related risks and opportunities and how they have been factored into the investment strategies/products.

We believe that Climate Change will have a profound impact on investments. Therefore, we have set an ambitious goal to set a Carbon neutrality target to 2035, which requires immediate actions from our part.

To identify risks and opportunities we utilize multiple data providers and datasets in our investment operations. For example, we have used Engaged Tracking and the PACTA tool (2 degree Investment Initiative) to better understand the risks and opportunities not just only on a portfolio level but also on sector and on individual company level.

#### Some Transitional Risks identified:

- Policy: Energy sector (energy production decarbonization), industrials (decarbonization efficiency requirements), transportation& logistics (fuel use)
- Technology: Industrials (Emergence of disruptive technologies i.e Power to X)
- Market: Transportation& logistics (consumer preferences)
- Reputation: Energy& Utilities (Lobbying and lack of accountability), Finance (Financing carbon intensive projects)

#### Some Physical Risks identified:

- · Acute: Forest Investments, Agriculture, Real Estate, Insurance, acute disruption to supply chain
- Chronic: Forest Investments, Agriculture, Real Estate, Insurance, chronic disruption to supply chain

### Some Opportunities identified:

- Resource efficiency affecting all sectors, advance AI systems for better monitoring and measuring of raw materials, decrease material use
- Energy source for example power to X technologies, renewable energy
- · Product/services for example product as a service, recycling services, disruptive market participants
- Markets for example, disruptive market participants, new technologies and products creating new markets that go beyond the product itself
- · Resilience for example companies able to adapt and innovate

We did an extensive risks and opportunities assessment on our forest holdings as part of our sustainability report. In this research we assessed current and potential risks associated with forest investments. For example, our research showed that with the increasing temperatures, forests are more at risk to pests, fungus and pathogens, thus adversely impact forest health. Our research also shows that there are opportunities such as innovative ways of using wood based pulp and the use of infected trees as an input for biofuels.

O No

SG 01.7 CC

Indicate whether the organisation has assessed the likelihood and impact of these climate risks?

Yes



# Describe the associated timescales linked to these risks and opportunities.

At present we are enhancing our capabilities associated with assessing transitional and physical risks related to our portfolio. With our 2035 carbon neutrality target, we have set a 2025 interim target which will be focused on a couple of areas (please read SG 01.9CC). The responsible investment team, continue to research and monitor meaningful decarbonization targets and strategies as well as factor in green opportunities across the various asset classes.

On associated timescale risks and in certain cases, we have identified the lack of accountability measures when a company publicly discloses its strategy and targets on its climate commitments. In addition, it is not entirely clear how certain company's decarbonization commitments are accounted for and if they have been scientifically backed or simply pledged. However, with third-party data providers and with publicly disclosed targets (preferably science based targets), we believe this is a good start and presents a better understanding of a companies intentions on managing climate change risk and opportunities. Part of our internal systems, allows us to flag these companies on an annual basis and hence the timescales we normally work with is on an annual basis. We also leverage other resources including investor relations teams, CDP, Climate Action 100+ and the 2 degree Investment initiative to support our investment decisions.

On our 2020-2025 Climate Change roadmap, it is important that our investments create real material change towards our carbon neutrality objectives. It is important that we continue engaging and influencing companies for the better, especially in highly polluting sectors, as some of them play a crucial role in transitioning to a low carbon economy.

We analyze our investment portfolio on climate risks and opportunities, taking into account the 1.5 degree scenario under the Paris Climate Convention. The objective of the previous road map (2016-2020 Climate Change roadmap) was to reduce the carbon footprint of investments, which is still a key priority. In our Climate Change roadmap 2020-2025, we will have a focus on achieving carbon neutrality for our entire portfolio by the end of 2035. Transition challenges as well as identified trade-offs can be reduced if global emissions peak before 2030. Basing our view on the latest IPCC report of 2019, limiting warming to 1.5 C, implies that CO2 emissions need to peak around 2030 and gradually decrease, reaching net zero CO2 emissions globally by around 2050. Many of the risks related to decarbonization timescales will be characterized by technological driving examples such as, energy demand reductions, decarbonization of electricity and other fuels, deep reductions in agricultural emissions and some form of carbon storage on land or sequestration capture.

It is vital for the investor to realize the importance of short, medium and long term targets. Alongside our 2035 carbon neutrality target we have stated short-term targets to identify risks and opportunities. These will lead to better longer term outcomes as we learn from our experiences.

 $\bigcirc$  No

SG 01.8 CC

Indicate whether the organisation publicly supports the TCFD?

Yes

 $\bigcirc$  No

SG 01.9 CC Indicate whether there is an organisation-wide strategy in place to identify and manage material climate-related risks and opportunities.

Yes

## Describe

We have an organization-wide Climate Policy and Guidelines. Our long-term goal is to achieve carbon neutrality for our entire portfolio by the end of 2035. This objective has been approved by Ilmarinen's board and we are working towards focused milestones. We are aiming to reduce actual atmospheric emissions rather than concentrating on getting calculable portfolio emissions down through exclusions only. In addition, we are exploring the possibility of achieving carbon negativity for domestic direct investment in a similar timeframe. The different phases of the roadmap are intended as development steps to reach the following milestones.

In the first phase (2020-2025), we will focus on the following themes:

Carbon risk when reviewing investments



- Enhance tools for monitoring investment targets 'climate goals and reporting
- Transparent reporting of climate risks and climate opportunities
- Increasing climate impact through active and passive investment
- Real estate emissions compensation program also taking into account building time carbon emissions
- Strengthening carbon sinks

Prior to the development of our Carbon neutrality roadmap plan, we held a Chatham house rules group discussion in 2019 with various stakeholders, consisting of NGOs', heads of Finnish Industry, Academics and Finnish businesses around Carbon neutrality, viable technologies, economies of scale and understanding challenges of emission measurements were examples of issues discussed if a society would achieve net zero. We have taken this feedback which has supported our development of our Climate Change Policy 2020-2025 roadmap.

 $\bigcirc$  No

	SG 1.10 CC	Indicate the documents and/or communications the organisation uses to publish TCFD disclosures.					
	☑ Public PF	RI Climate Transparency Report					
	☐ Annual fi	nancial filings					
	☐ Regular o	client reporting					
	☐ Member	communications					
	Other						
		specify					
	Annual s	ustainability report 2019.					
	☐ We curre	ntly do not publish TCFD disclosures					
SG 02	Ma	ndatory	Public	Core Assessed	PRI 6		

New selection options have been added to this indicator. Please review your prefilled responses carefully.

SG 02.1

Indicate which of your investment policy documents (if any) are publicly available. Provide a URL and an attachment of the document.

☑ Policy setting out your overall approach

**URL/Attachment** 

**☑** URL

URL

{hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible\_investment\_policy\_2019.pdf}

- ☐ Attachment (will be made public)
- ☑ Formalised guidelines on environmental factors



		URL/Attachment
'	☑ URL	
		URL
	sijoittami	k:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen- nen/vastuullisen-sijoittamisen-periaatteet/responsible_investment_policy_2019.pdf} ent (will be made public)
$\checkmark$	Formalised gu	uidelines on social factors
		URL/Attachment
!	☑ URL	
		URL
		k:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen- nen/vastuullisen-sijoittamisen-periaatteet/responsible_investment_policy_2019.pdf}
_		ent (will be made public)
V	Formalised gu	uidelines on corporate governance factors
		URL/Attachment
	☑ URL	
		URL
	sijoittami	k:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen- nen/vastuullisen-sijoittamisen-periaatteet/responsible_investment_policy_2019.pdf}
<b>V</b>		ent (will be made public) equivalent) duties
	r iduolary (or c	Squivalent) daties
		URL/Attachment
,	☑ URL	
		URL
		k:https://www.ilmarinen.fi/ilmarinen/yritysvastuu/vastuullinen-sijoittaminen/} ent (will be made public)
V	Asset class-sp	pecific RI guidelines
		URL/Attachment
	☑ URL	



	URL
{hyperlink:htt	ps://www.ilmarinen.fi/ilmarinen/yritysvastuu/vastuullinen-sijoittaminen/}
☐ Attachment (	will be made public)
$\square$ Sector specific RI	guidelines
☑ Screening / exclus	sions policy
U	RL/Attachment
☑ URL	
	URL
	ONE
	ps://www.ilmarinen.fi/ilmarinen/yritysvastuu/vastuullinen-sijoittaminen/}
	will be made public)
	у
U	RL/Attachment
☑ URL	
	URL
	ps://www.ilmarinen.fi/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen- responsible_investment_guidelines_2019.pdf}
-	will be made public)
✓ (Proxy) voting poli	
U	RL/Attachment
☑ URL	
	LIDI
	URL
	ps://www.ilmarinen.fi/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen- responsible_investment_guidelines_2019.pdf}
☐ Attachment (	will be made public)
☐ We do not publicly	disclose our investment policy documents
	te if any of your investment policy components are publicly available. Provide URL and an ment of the document.
☑ Your organisation	s definition of ESG and/or responsible investment and it's relation to investments
U	RL/Attachment



 $\ \ \square$  URL

URL {hyperlink:https://www.ilmarinen.fi/ilmarinen/yritysvastuu/vastuullinen-sijoittaminen/} □ Attachment ☑ Your investment objectives that take ESG factors/real economy influence into account **URL/Attachment ☑** URL URL {hyperlink:https://www.ilmarinen.fi/ilmarinen/yritysvastuu/vastuullinen-sijoittaminen/} □ Attachment **URL/Attachment ☑** URL **URL** {hyperlink:https://www.ilmarinen.fi/ilmarinen/yritysvastuu/vastuullinen-sijoittaminen/} □ Attachment  $\ensuremath{\,\boxtimes\,}$  Governance structure of organisational ESG responsibilities **URL/Attachment ☑** URL **URL** {hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinensijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible\_investment\_practice\_2020.pdf} ☐ Attachment ☑ ESG incorporation approaches **URL/Attachment ☑** URL **URL** {hyperlink:https://www.ilmarinen.fi/ilmarinen/yritysvastuu/vastuullinen-sijoittaminen/} ☐ Attachment



☑ Active ownership approaches

		URL/Attachment
	☑ URL	
		URL
	{hyperlinl	k:https://www.ilmarinen.fi/ilmarinen/yritysvastuu/vastuullinen-sijoittaminen/}
		File Attachment
	{hyperlinl	k:2019 NEC Report_Final.pdf [742KB]}
	Reporting	
		URL/Attachment
	☑ URL	
		URL
	{hyperlinl	k:https://www.ilmarinen.fi/ilmarinen/yritysvastuu/vastuullinen-sijoittaminen/}
	☐ Attachme	ent
$\checkmark$	Climate chang	ge
		URL/Attachment
	☑ URL	
		URL
	{hyperlinl	k:https://www.ilmarinen.fi/ilmarinen/yritysvastuu/vastuullinen-sijoittaminen/}
	☐ Attachme	
	Understanding	g and incorporating client / beneficiary sustainability preferences
$\checkmark$	Other RI cons	iderations, specify (1)
		Other description (1)
		of directors consist of our clients and the board approves our policies, the client perspectives are rated into the policy work. In addition, we have hosted few stakeholder dialogues.
		URL/Attachment
	□ URL	
		ent



File Attachment

### {hyperlink:Carbon Neutraility Discussion 11.5.19.jpg [1672KB]}

☐ We do not publicly disclose any investment policy components

SG 02.3

Additional information [Optional].

In our responsible investment policy and in the relevant guidelines we wish to openly communicate the kinds of principles, policies and practical approaches we follow with when making investment decisions. Our Responsible investment principles are divided into three sub-categories: Environmental, Human Rights and Governance. These principles, are implemented in practice by our Responsible Investment Guidlines to ensure we are aligning Ilmarinen's responsibility assessments of environmental, societal and governance issues to our overall Fiduciary responsibilities.

Link to the RI principles: https://www.ilmarinen.fi/ilmarinen/yritysvastuu/vastuullinen-sijoittaminen/

In the guidelines we highlight how the RI principles are being adhered to in practice, including detailed information on proxy voting and engagement policies.

http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible investment practice 2020.pdf

On collaborative active ownership and engagement developments, we report annually on our NEC initiatives and outcomes (link below)

https://www.ilmarinen.fi/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/ulkoiset-raportit/2019-nec-report\_final.pdf

For more information on Ilmarinen's Responsible Investment practices please read, link below:

link https://www.ilmarinen.fi/ilmarinen/yritysvastuu/vastuullinen-sijoittaminen/

And link to our Sustainability report 2019. Please read, link below:

https://www.ilmarinen.fi/en/ilmarinen/financial-information/annual-report/

SG 03	Mandatory	Public	Core Assessed	General

SG 03.1

Indicate if your organisation has a policy on managing potential conflicts of interest in the investment process.

Yes



SG 03.2

Describe your policy on managing potential conflicts of interest in the investment process.

According to our code of conduct, when carrying out transactions, we must apply due diligence to situations in which the independence of decision-making might for some reason be compromised or seem to be compromised. The personal interest of an Ilmarinen employee or a member of one of the company's governing bodies must not influence his or her behavior at Ilmarinen. The above-mentioned person's employment, governing body membership or representation in a company other than Ilmarinen may also not influence decision making at Ilmarinen. A person working at Ilmarinen may not be involved in making a decision concerning a matter or transaction from which he or she gains or seems to gain a personal advantage or an advantage benefiting his or her related parties or an entity represented by him or her. In order to identify and prevent conflicts of interest, we have drawn up written operating guidelines for various situations and decision-making processes. For additional transparency Ilmarinen lists the board memberships which covers governing body memberships and secondary occupations. Moreover, there are instructions which specify the terms under which Ilmarinen employees can operate as members of other companies and foundations.

O No

SG 03.3

Additional information. [Optional]

Ilmarinen's Corporate Responsible Investment Executive Committee is responsible for providing practical guidance on the principles of corporate governance. The guidelines define how the principles of corporate governance adopted by Ilmarinen's Board of Directors are taken into account in investment activities. Both the principles and the related guidelines are central to Ilmarinen's investment activities. The definitions contained in the Principles of Corporate Governance are also used in this Practical Guidelines.

Ilmarinen's "Governing body memberships and secondary occupations" instructions specify the terms under which Ilmarinen employees can operate as members of other companies and foundations. Ilmarinen's Board of Directors approves any and all memberships of Ilmarinen employees in the governing bodies of listed companies. In addition, the Board of Directors shall approve all other memberships of the President and CEO and the members of the Executive Group in the governing bodies of corporations outside of Ilmarinen. The President and CEO shall approve all of the work-related memberships of the remaining personnel in the governing bodies of non-listed companies.

When carrying out the evaluation, the person making the decision shall take into account the independence requirements for pension insurance companies, the appropriateness of the membership and the best interests of the pension insurance company. Furthermore, the membership may not cause any conflicts of interest, have a negative impact on decision-making regarding investments or interfere with the carrying out of the person's basic tasks at Ilmarinen.

The Board memberships of Ilmarinen employees are listed on Ilmarinen's website.

https://www.ilmarinen.fi/ilmarinen/hallinto-ja-organisaatio/luottamustehtavat/

Other important investment policies that support managing potential conflicts of interest in the investment process include:

Code of conduct link:

https://www.ilmarinen.fi/en/ilmarinen/the-way-we-work/code-of-conduct/

Insider information:

https://www.ilmarinen.fi/en/ilmarinen/the-way-we-work/insider-information/

Market sounding:

https://www.ilmarinen.fi/en/ilmarinen/investments/market-sounding/



SG 04.1

Indicate if your organisation has a process for identifying and managing incidents that occur within investee entities.

Yes

 $\bigcirc$  No

SG 04.2

Describe your process on managing incidents

We follow a comprehensive and systematic approach in identifying and managing incidents that occur within our portfolio companies based on our Responsible Investment Policy. Ilmarinen's Responsible Investment policy are guided by three main requirements - following international norms, Active ownership/dialogue and integrating ESG assessment analysis into investment decisions.

We insist that our investees comply with international norms such as the principles of the UN Global Compact and the UN declarations on human rights and the ILO's Declaration on Fundamental Principles and Rights at Work. In addition to our own continuous monitoring using various data sources, our service provider reviews our securities investments biannually and reports any suspected or detected norm violations. We take the norm violations that we are aware of into account when making new investment decisions and regularly monitor new suspected violations. We utilize ratings which take controversies into account, which is also one way of identifying and managing incidences. Furthermore, we take into consideration international standards established by the Financial Action Task Force (FATF), for combating of money laundering, terrorist financing and other related threats to the integrity of our investments.

Through active ownership and dialogue, we have the opportunity to engage with our investees and highlight responsibility commitments that promote their business or risk factors that undermine it. We actively hold discussions with our investee companies with the goal of improving sustainability and addressing controversies. If an investee fails to comply with, for example, the UN Global Compact, we will deepen our dialogue into an engagement process that aims at ending the undesirable activity and the adoption of responsible procedures. If the company fails to address the undesirable activity after going through the engagement process, our last resort is to exit from our ownership in the company. When engaging with investees, we carry out the engagement process both alone and together with our service provider and other investors. Corporate governance is a key part of Ilmarinen's investment activities. We are an active owner and influence the companies we own in different ways. The focus of active corporate governance is on domestic ownership and direct influence, including through nomination committees, voting at general meetings and regular communications with corporate management. Ilmarinen attends the Annual General Meetings and Extraordinary General Meetings of companies where we are a significant shareholder or where attendance is otherwise appropriate, for example due to a theme on the agenda. As per our governance/ownership guidelines, we participate in the general meetings of listed companies we own in Finland, where our holdings are significant in terms of the Finnish equity portfolio or are among the 10 largest owners. In the case of foreign companies, we generally vote at the general meetings of companies in which we hold significant shares. In addition, we may vote at other foreign general meetings if there is a significant issue, such as a shareholder proposal that we want to influence, or an important aspect of good governance that is discussed at the general meeting. At general meetings abroad, we vote primarily through online voting.

At the request of the companies, Ilmarinen's representative may act in different roles at general meetings, such as the voting count controller or taking the minutes. Ilmarinen may also make proposals to the Annual General Meeting. At the meeting, Ilmarinen's representative has the right to ask for more detailed information on matters to be discussed at the meeting (shareholder's right to question). Ilmarinen's responsible investment experts are responsible for analyzing the agendas of general meetings and rely on external data to factor into the overall analysis. In order to carry out the analysis well in advance of the general meeting, we consider it important that the notice of the general meeting and company presentations contain justification and sufficient information to support the voting decision.

Objectives and strategies				
SG 05	Mandatory	Public	Gateway/Core Assessed	General



SG 05.1

Indicate if and how frequently your organisation sets and reviews objectives for its responsible investment activities.

- Quarterly or more frequently
- Biannually
- Annually
- O Less frequently than annually
- O Ad-hoc basis
- O It is not set/reviewed

SG 05.2

Additional information. [Optional]

The responsible investment executive committee outlines the instructions for practical application of responsible investment policy. The committee prepares, decides on and co-ordinates Ilmarinen's key ownership policy and responsible investment principles. It convened four times during 2019. The ownership policy committee includes the President, the CEO, the CIO and representatives of the investment, legal and communications functions.

SG 06 Voluntary Public Descriptive General

SG 06.1

List the main responsible investment objectives that your organisation set for the reporting year.

Responsible investment processes

 $\ensuremath{\,\boxtimes\,}$  Provide training on ESG incorporation

Key performance indicator

Implementing the new RI policy throughout the investment department.

Progress achieved

Policy was implemented.

☑ Provide training on ESG engagement

Key performance indicator

Provide training on DESG tool (Internal ESG tool)

Progress achieved

We utilized the tool to inform and engage with investees.

☑ Improved communication of ESG activities within the organisation



Key performance indicator

Improved and increased communication across the whole investment team

Progress achieved

RI team grew to three people allowing for more resources for communication and training,

- ☐ Improved engagement to encourage change with regards to management of ESG issues
- ☑ Improved ESG incorporation into investment decision making processes

Key performance indicator

Enhancing ESG incorporation (e.g carbon related data monitoring and reporting climate-related risks and opportunities (Consistent with TCFD, reporting recommendations)).

Progress achieved

One of our key prioritize is to continue enhancing our scenario models, metrics and targets so as to enhance our commitments in assessing transitional and physical risks. We currently run climate-related scenarios using the International Energy Agency (IEA) model with the aim of comparing our direct equity and bonds carbon intensity output metrics with future scenario carbon pathways. The decarbonization pathways in our analysis include the 2.7 Degree scenario, 2 Degree Scenario, 1.75 Degree Scenario and the 1.5 Degree (IPCC scenario). We also have a TCFD focus theme together with Folksam, KLP and PFA as part of the latest NEC collaboration with a focused list of companies that we are engaging with. Importance of reliable data and how to interpret data within our investment process is crucial in better understanding climate-related risks and opportunities. Internal DESGA tool was also implemented.

☑ Other, specify (1)

Carbon Neutrality by 2035 - Roadmap (2020-2025)

Key performance indicator

New Climate policy

Progress achieved

The policy was approved by Ilmarinen's board of directors. Our long-term goal is to achieve carbon neutrality for our entire portfolio by the end of 2035. In addition, we are exploring the possibility of achieving carbon negativity for domestic direct investment in a similar timeframe. The different phases of the roadmap are intended as development steps to reach the following milestones.

The key milestones between 2020-2025:

- 1.Carbon risk when reviewing investments. We have achieved this first theme. Based on MSCI carbon risk calculation and grading assessment, we we can only invest in companies with more than 30 % of its operations exposed to high carbon risk after a thorough due diligence. The other two categories are medium carbon intensity risk and low carbon intensity risk. The 30% threshold will gradually be lowered to 15%.
- 2. Enhance tools for monitoring investment targets 'climate goals and reporting.
- 3. Transparent reporting of climate risks and climate opportunities.
- 4. Increasing climate impact through active and passive investment.
- 5.Real estate investments. Our Real estate investment emissions will factor in the carbon footprint during the construction of the real estate investments



6. Strengthening carbon sinks.

☑ Other, specify (2)

other description (2)

Ilmarinen's interaction in environmental and social matters with companies included in the investment portfolio

Key performance indicator

Identifying and establishing a better framework and data solution on investment impact

Progress achieved

The SDGs and solution-oriented business models are part of Ilmarinen's responsibility assessments and objectives. The goals are interconnected and hence positive development can be achieved in more than one goal through the right solutions. The impacts of, for example, climate change are, in many ways, human rights issues and the goals for human rights issues benefit from solutions for mitigating climate change and adapting operations. Moreover, we are driving in creating real change which thus requires us to work on a revised approach to measuring SDG related outcomes. In 2020 we will be assessing new technological and monitoring capabilities to better understand the impact of our investments.

☑ Other, specify (3)

other description (3)

The completion of our internal DESGA (Deep E,S,G analysis) tool

Key performance indicator

Combine ESG/alternative data with company fundamentals and financial performance

Progress achieved

At the end of H2 2019, we completed the implementation of an internal ESG tool to enhance further integration of assessing ESG material risks across our direct equities and corporate bond portfolios. The tool's flexibility allows us to produce trend analysis, materiality matrix maps etc. The tool supports our engagements with companies and different stakeholders, thanks to the tool ability to summarize and present information in a clear and concise approach.

 $\hfill\square$  None of the above

Financial performance of investments

☑ Increase portfolio performance by consideration of ESG factors

Key performance indicator

Increased allocation in passive ESG investment strategies.



# Progress achieved

In 2019 we made sizable allocations of our passive investments that incorporated ESG leader principles. We co-developed and made investments for example, to the following products the DWS on the Xtracker USA ESG leaders ETF, BlackRock iShares ESG MSCI USA Leaders ETF, Lyxor Europe ESG Leaders ETF, which tracks MSCI's ESG index of companies with the best corporate responsibility rating from different industries. During 2019 we developed a similar product for emerging markets that went live in early 2020. Despite our major role in co-developing these products, these are not customized products but open and easily accessible of all investors. Allocating our passive allocation to an ESG tilted strategy allows us, including retails investors to invest into passive ESG products in a cost-efficient manner.

☐ Other, specify (1)
☐ Other, specify (2)
☐ Other, specify (3)
□ None of the above
ESG characteristics of investments
☐ Over or underweight companies based on ESG characteristics
☐ Improve ESG ratings of portfolio
☑ Setting carbon reduction targets for portfolio
Key performance indicator
Continue carbon emission reduction targets from our investments.
Progress achieved
We collect and monitor direct listed equity and bond portfolio's carbon intensity (tCO2e/EUR 1 mill. net sales). In 2019, our direct listed equity recorded a carbon intensity levels of 238 (tCO2e/EUR 1 mill. net sales) and thus a 13% decrease relative to last year figure. In 2018, direct equity carbon intensity levels were 265 (tCO2e/EUR 1 mill. net sales). Our 2019, direct bonds - carbon intensity levels registered at 170 (tCO2e/EUR 1 mill. net sales). In 2018 this figure was 316. We remain committed to minimizing our carbon footprint according to our KPl's. For further information on our portfolio carbon footprint performance relative to benchmark please have a look our 2019 sustainability report.
☐ Other, specify (1)
☐ Other, specify (2)
☐ Other, specify (3)
□ None of the above

Key performance indicator

Continuing relevant collaborative RI initiatives

☑ Joining and/or participation in RI initiatives



Progress achieved

We are signatories of various RI initiatives such as Climate Action 100+, the Montreal Pledge, CDP, Finsif etc.

☐ Encouraging others to join a RI initiative

☐ Documentation of best practice case studies

☐ Using case studies to demonstrate engagement and ESG incorporation to clients

Other, specify (1)

other description (1)

Board approved Human Rights principles

Key performance indicator

Integrating human rights in responsible investing also in the climate change discourse (e.g, Just Transition).

Progress achieved

Human rights are defined by international treaties and declarations, such as the United Nations Universal Declaration of Human Rights. These rights apply equally to everyone, regardless of age, gender, religion, birth or wealth. The basic premise and minimum requirement is that our investments comply not only with human and children's rights, but also with essential labor rights. As far as children's rights are concerned, it is not just a matter of preventing child labor, but also adhering to children's rights as a whole, for example, product quality and safety. It is therefore, necessary for companies to take a broad view of human rights as an integral part of corporate responsibility.

☐ Other, specify (2)

☐ Other, specify (3)

☐ None of the above

SG 06.2

Additional information

## **Governance and human resources**

SG 07 Mandatory Public Core Assessed General

SG 07.1

Indicate the internal and/or external roles used by your organisation, and indicate for each whether they have oversight and/or implementation responsibilities for responsible investment.



Roles			
☑ Board members or trustees			
☑ Oversight/accountability for responsible investment			
☐ Implementation of responsible investment			
☐ No oversight/accountability or implementation responsibility for responsible investment			
☑ Internal Roles (triggers other options)			
Select from the below internal roles			
☑ Chief Executive Officer (CEO), Chief Investment Officer (CIO), Chief Operating Officer (COO), Investment Committee			
☑ Oversight/accountability for responsible investment			
☑ Implementation of responsible investment			
$\hfill \square$ No oversight/accountability or implementation responsibility for responsible investment			
☐ Other Chief-level staff or head of department, specify			
☑ Portfolio managers			
☑ Oversight/accountability for responsible investment			
☑ Implementation of responsible investment			
$\hfill \square$ No oversight/accountability or implementation responsibility for responsible investment			
☐ Investment analysts			
☑ Dedicated responsible investment staff			
☑ Oversight/accountability for responsible investment			
☑ Implementation of responsible investment			
$\hfill \square$ No oversight/accountability or implementation responsibility for responsible investment			
☐ Investor relations			
☐ Other role, specify (1)			
☐ Other role, specify (2)			
☑ External managers or service providers			
☐ Oversight/accountability for responsible investment			
☑ Implementation of responsible investment			
$\hfill \square$ No oversight/accountability or implementation responsibility for responsible investment			

SG 07.2

For the roles for which you have RI oversight/accountability or implementation responsibilities, indicate how you execute these responsibilities.

The Board of Directors approve the responsible investment policies. The responsible investment executive committee is responsible in drawing up the practical guidelines based on the policies and the Key Performance Indicators (KPI) related to the investments. The investment department is then responsible in implementing these guidelines. Moreover, as part of the operational process, the investment department, uses ESG service providers to analyze, monitor and support investment decisions.

SG 07.3

Indicate the number of dedicated responsible investment staff your organisation has.



Number

3

SG 07.4

Additional information. [Optional]

During 2019 we increased our RI resource to three full time staff members.

I confirm I have read and understood the Accountability tab for SG 07

I confirm I have read and understood the Accountability tab for SG 07

			,		
G 07 CC		datory to Report Voluntary to close	Public	Descriptive	General
SG 0	7.5	Indicate the roles in the organisati responsibilities for climate-related		ersight, accountability and/or	management
		Board members or trustees			
		/ersight/accountability for climate-re	lated issues		
	□ As	sessment and management of climate	ate-related issue	es .	
	□No	responsibility for climate-related is	sues		
		Chief Executive Officer (CEO Investment Committee	), Chief Investmo	ent Officer (CIO), Chief Risk	Officer (CRO),
	☑ O\	/ersight/accountability for climate-re	lated issues		
	☑ As	sessment and management of climate	ate-related issue	es .	
	□ No	responsibility for climate-related is	sues		
		Portfolio managers			
	□ O\	/ersight/accountability for climate-re	lated issues		
	☑ Assessment and management of climate-related issues				
	□No	responsibility for climate-related is	sues		
		Dedicated responsible investr	ment staff		
	☑ O\	ersight/accountability for climate-re	lated issues		
	☑ As	sessment and management of climates	ate-related issue	es :	
	□ No	responsibility for climate-related is	sues		



External managers or service	ce providers		
☑ Oversight/accountability for climate-	related issues		
✓ Assessment and management of cli			
☐ No responsibility for climate-related	SSUES		
	climate-related issue oversight/accountability or implementation ese responsibilities are executed.		
Climate Change policy takes into account the risk	te Policy have been approved by Ilmarinen's board. The new as and opportunities related to climate-change impacts. The board of reporting and Responsible Investment policy approvals.		
SG 07.7 For management-level roles that information on the structure and	t assess and manage climate-related issues, provide further processes involved.		
are within our Responsible Investment policy guid practice the risks and opportunities are integrated specialized assessment tools, targets and metric	the is responsible in deciding long-term climate-related issues that delines. This involves discussing, defining and developing how in don the portfolio management level, including data providers and so. The Responsible Investment executive committee members and representatives from the legal, investment and corporate		
SG 07.8 Indicate how your organisation of the TCFD recommendations and	engages external investment managers and/or service providers on d their implementation.		
☐ Request that external managers and/or serve (annual financial reports, other regulatory repo	rice providers incorporate TCFD into mainstream financial filings rting or similar)		
□ Request incorporation of TCFD into regular client reporting			
☐ Request that external managers complete F			
<ul> <li>□ Request responses to TCFD Fund Manager questions in the PRI Asset Owner Guide</li> <li>☑ Other</li> </ul>			
- Outo			

Specify

When engaging with external managers we send a questionaire that covers issues on their investment approach towards ClimateChange risk mitigation strategies/policies/TCFD framework.

 $\square$  We do not engage with external managers and/or service providers on the TCFD recommendations and their implementation

SG 08 Voluntary Public Additional Assessed General

SG 08.1

Indicate if your organisation's performance management, reward and/or personal development processes have a responsible investment element.

Board members/Board of trustees



	SG 08.1b	RI in personal development and/or training plan
	☐ Responsi	ible investment included in personal development and/or training plan he above
		Chief Executive Officer (CEO), Chief Investment Officer (CIO), Chief Operating Officer (COO), Investment Committee
	SG 08.1a	RI in objectives, appraisal and/or reward
		ible investment KPIs and/or goals included in objectives
	☐ Responsi	ible investment included in appraisal process
	☐ Variable p	pay linked to responsible investment performance
	☐ None of the	he above
	SG 08.1b	RI in personal development and/or training plan
		ible investment included in personal development and/or training plan
	☐ None of the	he above
	F	Portfolio managers
	SG 08.1a	RI in objectives, appraisal and/or reward
	•	ible investment KPIs and/or goals included in objectives
	•	ible investment included in appraisal process pay linked to responsible investment performance
	□ None of t	
	SG 08.1b	RI in personal development and/or training plan
		ible investment included in personal development and/or training plan
	☐ None of the	he above
	[	Dedicated responsible investment staff
-		
	SG 08.1a	RI in objectives, appraisal and/or reward
		RI in objectives, appraisal and/or reward ible investment KPIs and/or goals included in objectives
	☑ Responsi	



 $\hfill\square$  None of the above

SG	8 <b>08.1b</b> RI in	personal developn	nent and/or training pl	an	
	•		personal developme	nt and/or training plan	
	None of the above	'e			
Promo	ting responsik	ole investment			
	Mandatani		Dublic	Core Accessed	DDI 44
	Mandatory		Public	Core Assessed	PRI 4,
SG 09.1			anisation and/or initiati he reporting year, and	ves of which your organisatior I the role you played.	n is a member or
Coloct	all that apply				
	all that apply ciples for Respon	sihle Investment			
E I IIIIQ	iples for respon	sible investment			
	Your	organisation's role	in the initiative during	the reporting period (see define	nitions)
	□ Basic				
	☐ Moderate				
	□ Advanced				
		ernance Associatio	n		
		Superannuation Inv			
	A: Sustainability	-			
☐ Fran	ce Invest – La Co	mmission ESG			
□BVC	A – Responsible	Investment Adviso	ry Board		
☑ CDP	Climate Change				
	Your	organisation's role	in the initiative during	the reporting period (see defin	nitions)
	☑ Basic				
	☐ Moderate				
	☐ Advanced				
	Provid [Option		tary on the level of yo	ur organisation's involvement i	n the initiative.
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			





	Your organisation's role in the initiative during the reporting period (see definitions)
☑ Basic	
□ Mode	rate
☐ Advar	nced
☑ CDP Water	
	Your organisation's role in the initiative during the reporting period (see definitions)
☑ Basic	
□ Mode	rate
☐ Advar	nced
☐ CFA Institute	Centre for Financial Market Integrity
☑ Climate Actio	n 100+
	Your organisation's role in the initiative during the reporting period (see definitions)
☑ Basic	
☐ Mode	rate
□ Advar	nced
☐ Code for Res	ponsible Investment in SA (CRISA)
☐ Council of Ins	titutional Investors (CII)
☐ Eumedion	
☐ Extractive Ind	lustries Transparency Initiative (EITI)
☐ ESG Researd	ch Australia
☐ Invest Europe	Responsible Investment Roundtable
☐ Global Invest	ors Governance Network (GIGN)
☐ Global Impac	t Investing Network (GIIN)
☐ Global Real E	State Sustainability Benchmark (GRESB)
☐ Green Bond F	Principles
☐ HKVCA: ESG	6 Committee
☐ Institutional Ir	nvestors Group on Climate Change (IIGCC)
☐ Interfaith Cen	ter on Corporate Responsibility (ICCR)
☐ International (	Corporate Governance Network (ICGN)
☐ Investor Grou	p on Climate Change, Australia/New Zealand (IGCC)
☐ International I	Integrated Reporting Council (IIRC)
☐ Investor Netw	ork on Climate Risk (INCR)/CERES
☐ Local Authori	ty Pension Fund Forum
☐ Principles for	Financial Action in the 21st Century
☐ Principles for	Sustainable Insurance
☑ Regional or N	lational Social Investment Forums (e.g. UKSIF, Eurosif, ASRIA, RIAA), specify



Finsif

		Your organisation's role in the initiative during the reporting period (see definitions)
	☐ Basic	
	□ Moder	ate
		ced
	Responsible F	Finance Principles in Inclusive Finance
	Shareholder A	Association for Research and Education (Share)
	United Nation	s Environmental Program Finance Initiative (UNEP FI)
	United Nation	s Global Compact
	Other collabor	rative organisation/initiative, specify
	Nordic Engag	ement Cooperation (NEC)
		Your organisation's role in the initiative during the reporting year (see definitions)
	☐ Basic	
	☐ Moder	ate
		ced
		Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]
		ith companies jointly with the Norwegian KLP, the Swedish Folksam and Danish PFA. We publish nual report pertaining to this engagement work on our website.
$\checkmark$	Other collabor	rative organisation/initiative, specify
	CLC (Climate	Leadership Change)
		Your organisation's role in the initiative during the reporting year (see definitions)
	☑ Basic	
	☐ Moder	ate
	☐ Advan	ced
		Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]
	We have atter	nded some of their events in 2019.
_		
		rative organisation/initiative, specify
	The Green Bu	ilding Council in Finland



		☐ Basi				
		☑ Mod	erate			
		□ Adva	nced			
			Provide a brief commentary or [Optional]	n the level of yo	ur organisation's involvement in	the initiative.
	We	have att	ended some of their events in 2019	9.		
	☑ Oth	er collab	orative organisation/initiative, spec	cify		
	Par	ticipated	in the United States SEC and EU	taxonomy cons	ultations	
			Your organisation's role in the	initiative during	the reporting year (see definition	ons)
		☐ Basi				
		☑ Mode	erate			
		□ Adva	inced			
			Provide a brief commentary or	n the level of yo	ur organisation's involvement in	the initiative.
			[Optional]			
	We	participa	ted in consulting on sustainable fir	nance and ESG	framework questions with the S	SEC. We also
	part	icipated	in several consultation periods with	h the TEG on E	U taxonomy.	
SG 09	.2	Manda	atory to Report Voluntary to	Public	Descriptive	PRI 1
		Disclo				
			ndicate approximately what percei management are managed by PRI		of your externally managed asse	ets under
			nanagement are managed by FKI	signatories.		
			%			
			/0			
	95					
SG 10		Manda	atory	Public	Core Assessed	PRI 4
	SG 10.		Indicate if your organisation promonitiatives.	otes responsible	investment, independently of c	ollaborative
	<ul><li>Yes</li></ul>					

Your organisation's role in the initiative during the reporting year (see definitions)



SG 10.2

Indicate the actions your organisation has taken to promote responsible investment independently of collaborative initiatives. Provide a description of your role in contributing to the objectives of the selected action and the typical frequency of your participation/contribution.

☑ Provided or supported education or training programmes (this includes peer to peer RI support) Your education or training may be for clients, investment managers, actuaries, broker/dealers, investment consultants, legal advisers etc.)

		Description
F	Presentation	and speeches.
		Frequency of contribution
		y or more frequently
	O Biannua	
	<ul><li>Annually</li></ul>	
		quently than annually
	O Ad hoc	
	Other	
□ F	Provided final	ncial support for academic or industry research on responsible investment
✓ F	Provided inpu	at and/or collaborated with academia on RI related work
		Description
C	Save intervie	ws relating to research on RI, organized by university graduate candidates.
		Frequency of contribution
	<ul><li>Quarterly</li></ul>	y or more frequently
	O Biannua	lly
	O Annually	
	O Less free	quently than annually
	O Ad hoc	
	Other	
	Encouraged bustry	petter transparency and disclosure of responsible investment practices across the investment

Discussions with fund managers and ESG providers

Description



		Frequency of contribution
	<ul><li>Quarterl</li></ul>	y or more frequently
	O Biannua	lly
	<ul> <li>Annually</li> </ul>	
	O Less fre	quently than annually
	O Ad hoc	
	Other	
	Spoke public	ly at events and conferences to promote responsible investment
		Description
		Description
	Our experts a topics.	and management spoke at events on RI, ESG and Ilmarinen's approach to these
		Frequency of contribution
	<ul><li>Quarterl</li></ul>	y or more frequently
	O Biannua	lly
	<ul> <li>Annually</li> </ul>	
	O Less fre	quently than annually
	O Ad hoc	
	Other	
	Wrote and pu	ablished in-house research papers on responsible investment
$\checkmark$	Encouraged t	the adoption of the PRI
		Description
	- ·	
	Encouraging	PRI participation in presentations and speeches.
		Frequency of contribution
	<ul><li>Quarterl</li></ul>	y or more frequently
	O Biannua	lly
	<ul> <li>Annually</li> </ul>	
	O Less fre	quently than annually
	O Ad hoc	
	Other	
	Responded to	o RI related consultations by non-governmental organisations (OECD, FSB etc.)
		Description

Participated through Finance Finland.



		Frequency of contribution
	○ Quarterl	y or more frequently
	<ul><li>Biannua</li></ul>	lly
	<ul><li>Annually</li></ul>	
	O Less fre	quently than annually
	O Ad hoc	
	○ Other	
V	Wrote and pu	blished articles on responsible investment in the media
		Description
		Description
	Blogs	
		Frequency of contribution
	Ouarterl	y or more frequently
	<ul><li>Biannua</li></ul>	
	<ul><li>Annually</li></ul>	
	-	quently than annually
	O Ad hoc	
	Other	
	A member of	PRI advisory committees/ working groups, specify
V	On the Board	of, or officially advising, other RI organisations (e.g. local SIFs)
		Description
	The head of F	Responsible Investments is on the board of Finisf.
		Frequency of contribution
		y or more frequently
	O Biannua	
	<ul><li>Annually</li></ul>	
		quently than annually
	O Ad hoc	
	Other	
V	Other, specify	
		specify description
	Provided info	rmation to companies on responsible investments and sustainability.
		Description
		Description

Provided information to companies on responsible investments and sustainability.



		<ul><li>Quar</li></ul>	terly or more frequently			
		O Bianı	nually			
		○ Annu	ially			
		O Less	frequently than annually			
		O Ad h	OC			
		Othe	r			
	○ No					
SG 1	1	Voluntar	у	Public	Additional Assessed	PRI 4,5,6
	SG 11.				ration with others - conducted diansible investment in the reporting	
			one policy makers of regulators if	ir support of respon		усаг.
	<ul><li>Yes</li></ul>					
			If yes			
	$\checkmark$	Yes, indiv	idually			
	$\checkmark$	Yes, in co	llaboration with others			
	S	G 11.2	Select the methods you have u	used.		
	<b>▼</b>	Tendorsed	written submissions to governm	ents, regulators or	public policy-makers developed b	ov others
			our own written submissions to g			,,
		•	ed in face-to-face meetings with			
		Other, spe		government memb	ord or ornerate to alcoude policy	
	_	ourior, ope	Jony			
			Where you have made written	submissions (indivi	idually or collaboratively) to gover	rnments and
	S	G 11.3	regulatory authorities, indicate			
	•	Yes, publi	cly available			
		No No	•			

Frequency of contribution

SG 11.4

 $\bigcirc$  No

Provide a brief description of the main topics your organisation has engaged with public policy-makers or regulators on.

We have been involved in many discussions regarding carbon neutrality. This is a very complex subject and one were we know we will need external experts as well as invest in data and analytical capabilities to measure and monitor our progress relative to our investment objectives. Another key topic that we have been working on is on the social consequences or factoring in a "just transition" as economies transition away from carbon intensive activities. In 2019, we transferred assets worth more than three billion euros to new, competitively priced passive products integrating ESG goals. We have investments in a total of four ESG-orientated ETFs. During 2019 we have been developing increased allocation to increase our exposure to ESG passive Emerging market products. We are also continuing talks with MSCI to promote the goal of better integrating companies' carbon risk in already existing indices such as the ESG leaders index. We believe that by integrating the carbon risk into present indices, would better take into account companies' dependence and future performance on carbon related risk and opportunities.



	Outsourc	ing to fiduciary managers and	investment co	nsultants	
SG 12	Ma	ındatory	Public	Core Assessed	PRI 4
Ne	ew selectio	n options have been added to thi	s indicator. Pleas	se review your prefilled respo	onses carefully.
	SG 12.1	Indicate whether your organisati	ion uses investme	nt consultants.	
	☐ Yes, we	use investment consultants			
	☑ No, we o	lo not use investment consultants.			
	ESG issu	es in asset allocation			
SG 13	Ма	indatory	Public	Descriptive	PRI 1
	SG 13.1	Indicate whether the organisatio provide a description of the scer etc.).			
	☑ Yes, in o	order to assess future ESG factors			
		Describe			
		rnal ESG tool (DESGA) together with	h our internal syst	ems add our capability to comb	oine a range of
		order to assess future climate-related	d risks and opport	unities	
		Describe			
_	based or securities	ently use Engaged Tracking for our to the IEA model. We use certain Cas based on these risk criterias and sorganisation does not currently carry	rbon risk assessm stress investments	nent metrics provided by MSCI that are capitalizing on these of	to assess
	SG 13.2	Indicate if your organisation con assets between sectors or geog		s in strategic asset allocation a	nd/or allocation of
		We do the following			
	☐ Alloca	tion between asset classes			
	□ Deter	mining fixed income duration			
	✓ Alloca	tion of assets between geographic	markets		
	□ Secto	r weightings			
	✓ Other,	specify			
	Alloca	tion to passive investment ESG lead	ders strategies.		
	☐ We do	not consider ESG issues in strateg	gic asset allocation	1	



SG 13.4 CC Describe how your organisation is using scenario analysis to manage climate-related risks and opportunities, including how the analysis has been interpreted, its results, and any future plans.

☐ Initial assessment

✓ Incorporation into investment analysis

### Describe

We have completed scenario analyses and we are further enhancing our emissions related databases' and assessment capabilities. Understanding different climate impact investment methodologies in our new climate policy continues to be a major focus for us in 2020. At present, scenario analysis provides useful information, especially for investment meetings, influencing processes, and assisting in identifying cases that require further clarification among investment targets.

Alongside our specialized climate-risk provider we use the CA100+ assessment tool and PACTA tool to complement our analysis on climate related risks and opportunities. We analyze our investment portfolio on climate risks and opportunities, taking into account the 1.5 degree scenario under the Paris Climate Convention. Furthermore, we report on the carbon footprint of our equity and fixed income portfolios in accordance with international standards. By analyzing the data, we uncover new insights and infer the best course of action to take alongside the portfolio managers.

☑ Inform active ownership

### Describe

We engage and try influence our active and passive investments to address climate change and other ESG issues. Based on our internal analysis and assessment tools we use the output to inform our investments in a variety of ways. Where possible, we report on our climate impact processes and support appropriate shareholder ESG related proposals. In addition to investment targets, we participate in public debate and regulatory development to address environmental concerns. It is also important that the investment products we allocate towards are widely used in the financial markets to better incorporate ESG questions. We will continue to contribute to the development of both passive products and index families, with particular emphasis on carbon risk. The gradual conversion of the ESG indices to incorporate low carbon issue is a question we will concentrate on in the near term as this will attract more market participants in widely used products that hold and maintain liquidity. Our active stock selection is already following the ESG indices. Our goal is for our entire passive equity portfolio to follow the ESG index as well.

When it comes to our Real Estate investments, energy efficiency in the built environment, through certification programs, energy efficiency programs, responsible building and life cycle models are ideal and necessary investment considertations towards sustainable cities. In Finland, about 80% of electricity is already produced without emissions, so more attention must be paid to emissions during construction. The objective of the previous road map was to reduce the carbon footprint of properties. With the new targets, the decrease of carbon footprint is a key focus, as well as more accurate measurements of carbon footprint data by incorporating emissions during construction. Consideration of emissions during construction is an important factor in reducing these emissions as this will influence the design and the whole lifecycle analysis of the planning and construction of future real estate investments.

☐ Other



SG 13.5 CC

Indicate who uses this analysis.

☑ Board members, trustees, C-level roles, Investment Committee
 ☑ Portfolio managers
 ☑ Dedicated responsible investment staff
 ☐ External managers
 ☐ Investment consultants/actuaries
 ☐ Other

SG 13.6 CC Indicate whether your organisation has evaluated the potential impact of climate-related risks, beyond the investment time horizon, on its investment strategy.

Yes

#### Describe

The responsible investment team research and monitor meaningful decarbonization targets and strategies as well as factor in green opportunities disclosed by the companies. If the company in question are able to disclose credible decarbonization targets we will continue to hold the security in question. A clear risk that we have identified is the lack of publicly disclosed strategy and targets over a time range issued by these companies exposed to high carbon intensity metrics. Disclosed data (preferably science based targets) with meaningful targets gives us a better understanding of a companies intentions on mitigating and, or adapting to climate change risks such as stranded assets or having a certain percentage of operations in high water risk areas (consequences of climate change). Part of our internal systems, allows us to flag these companies on an annual basis and hence the timescales we normally work with is on annual basis. We also leverage other resources including investor relations teams, Climate Action +100 database and the 2 degree initiative PACTA tool to support our investment decisions.

Our new Climate Change (2020-2025), will still focus on decreasing the carbon footprint of our investments through six milestone goals.

- Carbon risk when reviewing investments
- Enhance tools and data analytics for monitoring investment targets 'climate goals and reporting
- Transparent reporting of climate risks and climate opportunities
- Increasing climate impact through active and passive investment
- · Real estate emissions compensation program also taking into account building time carbon emissions
- Strengthening carbon sinks

Prior to the development of our Carbon neutrality roadmap plan, we held a Chatham rules group discussion in 2019 with various stakeholders, consisting of NGOs'. heads of Finnish Industry, Academics and Finnish businesses around Carbon neutrality, visible technologies and understandings about the practical challenges of achieving net zero. We have taken this feedback which has supported our development of our Climate Change Policy 2020-2025 roadmap.

 $\bigcirc$  No

SG 13.7 CC

Indicate whether a range of climate scenarios is used.

- ☑ Analysis based on a 2°C or lower scenario
- ☐ Analysis based on an abrupt transition, consistent with the Inevitable Policy Response
- ☐ Analysis based on a 4°C or higher scenario
- ☐ No, a range is not used





Provider	Scenario used	
IEA	☐ Beyond 2 Degrees Scenario (B2DS)	
IEA	☐ Energy Technology Perspectives (ETP) 2 Degrees scenario	
IEA	☑ Sustainable Development Scenario (SDS)	
IEA	☑ New Policy Scenario (NPS)	
IEA	☑ Current Policy Scenario (CPS)	
IRENA	☐ RE Map	
Greenpeace	☐ Advanced Energy [R]evolution	
Institute for Sustainable Development	☐ Deep Decarbonisation Pathway Project (DDPP)	
Bloomberg	☐ BNEF reference scenario	
IPCC	☐ Representative Concentration Pathway (RCP) 8.5	
IPCC	□ RPC 6	
IPCC	☐ RPC 4.5	
IPCC	□ RPC 2.6	
Other	☑ Other (1)	Other (1) please specify: PACTA
Other	☑ Other (2)	Other (2) please specify:
Othor		SEIM
Other	☐ Other (3)	



		datory to Report Voluntary to lose	Public	Additional Assessed	PRI
SG 14.	1	Some investment risks and opport following are considered.	rtunities arise as	a result of long term trends. Indicat	te which o
☑ Cha	ınging	demographics			
☑ Clim	nate ch	nange			
☑ Res	ource	scarcity			
✓ Tec	hnolog	gical developments			
☐ Oth	er, spe	ecify(1)			
☐ Oth	er, spe	ecify(2)			
□ Na:	6 41-	a abaya			
⊔ INON	ie of tr	ne above			
SG 14.			tivities you have	undertaken to respond to climate c	hange ris
SG 14.	2	Indicate which of the following ac			hange ris
SG 14.	<b>2</b> ablishe	Indicate which of the following ac opportunity	nate change inte		hange ris
SG 14.  ☑ Esta □ Tarç	2 ablishe	Indicate which of the following ac opportunity ed a climate change sensitive or clim	nate change inte		hange ris
SG 14.  ☑ Esta □ Tare	2 ablishe geted l	Indicate which of the following accopportunity  ed a climate change sensitive or climate carbon or climate resilient investigations.	nate change inte tments holdings	grated asset allocation strategy	hange ris
SG 14.  ✓ Esta  ☐ Tare  ☐ Pha  ✓ Red	ablished peted I use out	Indicate which of the following ac opportunity ad a climate change sensitive or climow carbon or climate resilient investigation investments in your fossil fuel	nate change inte tments holdings nsive or fossil fu	grated asset allocation strategy	hange ris
SG 14.  ☑ Esta □ Tarç □ Pha ☑ Red ☑ Use	ablished geted lase out	Indicate which of the following accopportunity  ed a climate change sensitive or clim ow carbon or climate resilient invest your investments in your fossil fuel	nate change inte tments holdings nsive or fossil fud estment decision	grated asset allocation strategy	hange ris
SG 14.  ✓ Esta  ☐ Targ  ☐ Pha  ✓ Red  ✓ Use  ✓ Sou	ablished geted lase out luced lase ght cli	Indicate which of the following ac opportunity  ad a climate change sensitive or climate on carbon or climate resilient investigation investments in your fossil fuel portfolio exposure to emissions interessions data or analysis to inform investigation.	nate change inte tments holdings nsive or fossil fur restment decision	grated asset allocation strategy	hange ris

other description

We are increasing investments in low carbon or climate resilient sectors/companies but not putting an absolute target.

☐ None of the above



SG 14.3

Indicate which of the following tools the organisation uses to manage climate-related risks and opportunities.

☑ Scenario analysis
☑ Disclosures on emissions risks to clients/trustees/management/beneficiaries
☑ Climate-related targets
☑ Encouraging internal and/or external portfolio managers to monitor emissions risks
$\square$ Emissions-risk monitoring and reporting are formalised into contracts when appointing managers
☑ Weighted average carbon intensity
☑ Carbon footprint (scope 1 and 2)
☑ Portfolio carbon footprint
☑ Total carbon emissions
☑ Carbon intensity
☑ Exposure to carbon-related assets
☑ Other emissions metrics
☐ Other, specify
☐ None of the above

SG 14.4

If you selected disclosure on emissions risks, list any specific climate related disclosure tools or frameworks that you used.

With the support of our specialist provider of climate-related data, Engaged Tracking, we utilize their datasets and insights to inform our position on climate related risks. We are currently, working on understanding and enhancing our framework on climate-related risks and opportunities given our new 2020-2025 Climate Change roadmap. This has been kicked off with our commitment to make our portfolio carbon neutral by 2035. Currently, we monitor and report on our portfolio's (Equities and Bonds) carbon footprint in relation to net sales, percentage of companies that have reported on GHG and the share of renewable energy and coal of the electricity production of Ilmarinen's investee energy companies.

We also factor in and monitor a range of carbon risk assessment indicators relative to companies peer group into our day to day analytical capabilities on a company level, sector level and overall portfolio level. In addition, we combine a range of carbon related datasets to increase further understanding of the risks and opportunities associated with our investments. This information is shared in our internal quarterly ESG reports that our portfolio manager have access to in order to get better insights on how their portfolio is positioned relative to these risk factors. In addition, we track our portfolio alignment with the Decarbornisation pathways using the IEA models. The alignment exercise, tracks the 2.7, 2, 1.75, 1.5 Degree Celsius transition pathways, to better inform risk investment outcomes and understand parts of our portfolio that are contributing to high carbon intensity figures.

Our long-term goal is to achieve carbon neutrality for our entire portfolio by the end of 2035. This objective has been approved by Ilmarinen's board and we are currently working towards the milestones (listed below). At the same time, we are exploring the possibility of achieving carbon negativity for domestic direct investment in a similar timeframe. The different phases of the roadmap are intended to be learning blocks in working towards our carbon neutrality targets.

In the first phase (2020-2025), we will focus on the following themes:

7. Carbon risk when reviewing investments: In the previous road map (2016 - 2020) we had a 30% turnover limit for coal dependent companies. In the new roadmap, we have expanded the scope of this criteria to include the production and use of other fossil fuels. In the new roadmap, we will not invest in companies that have a significant carbon intensity risk assessment in their business operations. Furthermore, other questions will be factored in such as credible decarbonization plans. We have divided companies operation segments into three categories: high-carbon, mid-carbon, and low-carbon risk assessments. If more than 30% of the company's business segment is assessed to have a high-carbon intensity risk assessment we will not invest unless there is credible evidence that there is a strategic and credible decarbonization plan. At the is point we would also engage with the company in question that falls into this category and if all approaches are unsuccessful we will divest. The 30% threshold will gradually be lowered to 15%.



- 8. Enhance tools for monitoring investment targets 'climate goals and reporting. We believe enhancing our data management and analytic capabilities is part of meeting our carbon neutrality objectives. We will continue increasing environment reporting for our investments and more importantly monitor companies baselines and log companies climate reporting targets and approaches. This will give us a clearer picture on the investment target's climate objectives and how they are evolving over time.
- 9. Transparent reporting of climate risks and climate opportunities. We will continue reporting and monitoring decarbonization pathway including the 1.5 degree Celsius target. Under our new climate change roadmap we want to focus on the "real" changes that will be be part in achieving a low carbon economy.
- 10. Increasing climate impact through active and passive investment: To reduce the negative impact, it is important that we engage with our investments in different ways. Where possible, we report on our climate impact processes and make and support appropriate shareholder climate proposals. In addition to investment targets, we participate in public debate and regulatory developments to address environmental concerns. We also want to invest in investment products that will allow us to better incorporate ESG factors. The continuing developments both on passive products and index families, will be a key theme with a particular emphasis on carbon risk assessments and how that is factored into existing ESG benchmarks. Our active stock selection is already following the ESG indices.
- 11. Real estate emissions compensation program and factoring in building time carbon emissions.
- 12. Strengthening carbon sinks: We own forest investments and we believe it is important to consider natural based solutions. In addition, technological developments is a key factor to consider if we are to reach our carbon neutrality 2035 target.

SG 14 CC	Voluntary		Public		General
SG 14	.6	Provide further details on the key m	patric(s) used to as	sass climata-ralated risks and onr	ortunities

Metric Type	Coverage	Purpose	Metric Unit	Metric Methodology
Climate-	☐ All assets	Property GHG emission intensity reduction	tCO2e/m2	GHG Protocol / CDP verified /Specialized
related targets	☑ Majority of assets	,		carbon data provider
	☐ Minority of assets			
Weighted	☐ All assets	Increase awareness and investment decision	tCO2e/ euros of revenues	GHG Protocol / CDP verified / Specialized
average carbon intensity	☑ Majority of assets	making		carbon data provider
monony	☐ Minority of assets			
Carbon	☐ All assets	Increase awareness and investment decision	tCO2e/ euros of revenues	GHG Protocol / CDP verified / Specialized
footprint (scope 1 and 2)	☑ Majority of assets	making		carbon data provider
-,	☐ Minority of assets			
Portfolio	☐ All assets	Increase awareness and investment decision	tCO2e/ euros of revenues and euros invested	GHG Protocol / CDP verified /Specialized
carbon footprint	☑ Majority of assets	making		carbon data provider
	☐ Minority of assets			
Total carbon	☐ All assets	Reporting	tCO2e	GHG Protocol / CDP verified /Specialized
emissions	☑ Majority of assets			carbon data provider
	☐ Minority of assets			
Carbon	☐ All assets	Increase awareness and engage where necessary	tCO2e per euros of revenue and euros invested	GHG Protocol / CDP verified /Specialized
intensity		for credible decarbonization plans		carbon data provider
	☐ Minority of assets			
Exposure to	☐ All assets	Coal dependence where 30% of revenues are	Power Generation Revenue (%), Revenue - Integrated	GHG Protocol / CDP verified /Specialized
carbon- related assets	☑ Majority of assets	derived from thermal coal (exclusion list)	Utilities (%), Power Generation - Coal (%),	carbon data provider
	☐ Minority of assets		Revenue - Coal (%)	
Other	☐ All assets	Increase awareness and investment decision	tCO2e	GHG Protocol / CDP verified /Specialized
emissions metrics		making (Scope 3)		carbon data provider

☐ Minority		
of assets		

SG 14.7 CC

Describe in further detail the key targets.

Targettype	Baseline year	Target year	Description	Attachments
☐ Absolute target ☐ Intensity target	2019	2025	Carbon Intensity of direct-listed equity portfolios	
✓ Absolute target  ☐ Intensity target	2019	2025	Increase carbon sinks, increase forest investments and flag technology based carbon sinks	
☐ Absolute target ☐ Intensity target	2019	2025	15% of a company's business segment exposed to high risk carbon intensity assessment (from 30%).	
☐ Absolute target ☐ Intensity target	2019	2025	Carbon intensity of a direct listed corporate loan portfolio	
✓ Absolute target  ☐ Intensity target	2019	2025	Increase the recycled material from demolition work site for real estate developments as per Finland Green Deal.	

SG 14.8 CC Indicate whether climate-related risks are integrated into overall risk management and explain the risk management processes used for identifying, assessing and managing climate-related risks.

Processes for climate-related risks are integrated into overall risk management

Please describe

We also factor in and monitor a range of carbon risk assessment indicators relative to companies peer group into our day to day analytical capabilities (Internal tool) on a company level as well as on an overall portfolio level. In addition, we combine a range of ESG datasets from MSCI, Sustainalytics and CDP to increase further understanding of the ESG data itself and the risks and opportunities associated with our investment holdings. This information is shared in our internal quarterly ESG reports that our portfolio manager have access to in order to get better insights on how their portfolio is positioned relative to these risk factors. In addition, we track our portfolio alignment with the Decarbornisation pathways using the IEA models. The alignment exercise, tracks the 2.7, 2, 1.75, 1.5 Degree Celsius transition pathways, to better inform risk investment outcomes and understand parts of our portfolio that are contributing to high carbon intensity figures.We then analyze the overall direction of our carbon footprint and identify which industries within our direct equity and bond investments we should prioritize in reducing their contribution to carbon intensity (tCO₂ e/€m Invested + Total Debt).

Our long-term goal is to achieve carbon neutrality for our entire portfolio by the end of 2035. This objective has been approved by Ilmarinen's board and we are currently working towards the milestones (listed below). At the same time, we are exploring the possibility of achieving carbon negativity for domestic direct investment in a



similar timeframe. The different phases of the roadmap are intended to be learning blocks in working towards our carbon neutraility targets.

- 13. Carbon risk when reviewing investments: Previously limited to coal (up to 30% of turnover), in the new road map it will consist of investments whose business segment is exposed to high carbon intensity risk exposure.
- 14. Enhance monitoring investment targets towards 'climate goals and reporting. Our previous roadmap focused % coverage of carbon information from our investments. In the new roadmap, we will be monitoring and reporting on climate and emission reduction targets on all direct investments.
- 15. Transparent reporting of climate risks and climate opportunities. Continue carbon footprint reporting, develop risk reporting (TCFD recommendations) and Scenario Analysis at Industry level.
- 16. Increasing climate impact through active and passive investment: Engaging with companies is key to making real impacts by considering science based targets as well as the just transition issues.
- 17. Real estate emissions factoring in carbon footprint during the construction of the real estate investments.
- 18. Strengthening carbon sinks, through nature based solutions and technological advancements such as carbon capture technologies.
- O Processes for climate-related risks are not integrated into overall risk management

SG 14.9 CC Indicate whether your organisation, and/or external investment manager or service providers acting on your behalf, undertake active ownership activities to encourage TCFD adoption.

Yes

Please describe

We expect the companies we have a holding in to:

- Report openly and clearly on the carbon footprint and other climate impacts of their operations; for listed companies, through for example the CDP (Carbon Disclosure Project), which promotes commensurable reporting for investors.
- Set science based targets.
- Take the Paris Climate Accord as part of future strategy and development work.
- Set Carbon reduction targets.
- Evaluate their strategic choices and their investments in relation to a scenario where global warming is limited to 1.5 or 2 degrees Celsius and to a situation where global warming surpasses the risk limit. Our assessments take into consideration the company's size and business activities, which influences company's opportunities for extensive reporting, among other things.

By engaging with our investee companies we can better support the transition to a low-carbon society, than we could by selling individual investments. Engaging with companies and working towards improving their situation is our preferred options before ultimately selling our position. In addition, we co-operate with international investors in engaging with companies through, among others, the CDP, Climate Action 100 and ShareAction, which co-ordinates global engagement collaboration between investors. In addition to direct discussions, our engagement also extends to shareholder meetings, where we participate, for example, in proposals related to climate impacts made by shareholders and by supporting the relevant suggestions of other shareholders.

- No, we do not undertake active ownership activities.
- $\bigcirc$  No, we do not undertake active ownership activities to encourage TCFD adoption.



3 15	Mandatory Disclose			eport Voluntary to	Public	Descriptive	PRI 1
	SG	15.1		your organisation allocatental and social themed a		nages, funds based on specific	
	<b>⊚</b> \	Yes					
		SG 15.2	Indica	ite the percentage of you	ır total AUM investe	d in environmental and social th	emed areas.
			%				
		9.2	·				
		SG 15.3		fy which thematic area(s ular asset class and prov		cate the percentage of your AUM on.	1 in the
			Area	a			
		☐ Er		cy / Clean technology			
			enewable en	-			
		□ Gr	een building	S			
		□Su	ustainable fo	restry			
		□Su	ustainable ag	riculture			
		□ Mi	crofinance				
		□SN	ME financing				
		□Sc	ocial enterpri	se / community investing	I		
		□ Af	fordable hou	sing			
		□ Ec	ducation				
		□ GI	obal health				
		□W	ater				
		☑ Ot	her area, sp	ecify			
		Th	is figure is re	epresents the portion of S	SDG solutions within	n our listed equity portfolio.	
				Asset class invested			
			✓ Listed equ	uity			
				Percentage of AUM	l (+/-5%) per asset (	class invested in the area	



9.2

☐ Fixed income - SSA
$\hfill\Box$ Fixed income - Corporate (financial)
☐ Fixed income - Corporate (non-financial)
$\square$ Fixed income - Securitised
☐ Private equity
☐ Property
☐ Infrastructure
☐ Hedge funds
☐ Forestry
□ Cash

Brief description and measures of investment

Within our listed equity portfolio 9.2% can be classified as company revenues that provide solutions towards the SDGs, based on MSCI methodology.

 $\bigcirc$  No

## Asset class implementation not reported in other modules

SG 16 Mandatory Public Descriptive General

SG 16.1

Describe how you address ESG issues for internally managed assets for which a specific PRI asset class module has yet to be developed or for which you are not required to report because your assets are below the minimum threshold.



Asset Class	Describe what processes are in place and the outputs or outcomes achieved					
Fixed income - Securitised	Our internal classification system is fed with multiple ESG database providers in order to aggregate and apply a minimum criteria to our investable universe.					
Infrastructure	Sustainability is taken into account when making investment decisions. Reporting by non-listed companies is less comprehensive than that of listed companies. For this reason, the questions posed by Ilmarinen play a greater role when evaluating non-listed companies. We have defined industry-specific ESG questions for companies whose business operations entail high ESG risk. The scope of the evaluation can vary depending on the size, industry and risks of the investment opportunity in question.					
Hedge funds - DDQ	Select whether you have responded to the PRI Hedge Fund DDQ					
	○ Yes					
	No					
Hedge funds	We apply our Responsible Investment principles and minimum criteria for Hedge fund investments.					
Cash	We apply our Responsible Investment principles and minimum criteria for money market instruments.					
Money market instruments	We apply our Responsible Investment principles and minimum criteria for money market instruments.					

SG 17	Mandatory	Public	Descriptive	General

SG 17.1

Describe how you address ESG issues for externally managed assets for which a specific PRI asset class module has yet to be developed or for which you are not required to report because your assets are below the minimum threshold.



Asset Class	Describe what processes are in place and the outputs or outcomes achieved				
Fixed income - SSA	Minimum RI criteria applies to all our Fixed income investments.				
Private equity	We have minimum criteria that apply to our externally managed funds. We take these criteria into account when selecting new fund managers. In addition, we monitor the funds' ESG practices.  We consider the special characteristic of private equity funds is the ability of the private equity investor, as an owner, to influence business operations and the creation of a sustainable business culture. Through its significant voting power, a private equity investor is able to promote corporate responsibility, reduce sustainability risks linked to the operations of the company and benefit from value creation opportunities.				
Property	The RPI is a framework for investment process and KPI's (which are externally assured) are set to measure the development. We assess climate impacts and impacts on the built environment. In addition, we take into account the entire life cycle of buildings in our operations and maintain properties so as to retain their value. We have a long-term, responsible approach to construction activities, in other words we build sustainably. We require all of our service providers to, among other things, abide by their contractor's liability, recruit foreign workers in accordance with the Finnish collective agreements and adopt safe working practices. We carry out disciplines against illicit economic activity, bribery and corruption.				
Hedge	Select whether you use the PRI Hedge Fund DDQ				
funds - DDQ	Yes     No				
Hedge funds	In the case of hedge funds, Ilmarinen's responsible investment practices focus on good governance. In addition to governance, we look into how environmental and social responsibility are taken into account in the funds' operations. The minimum requirements defined by Ilmarinen for fund investments cannot be applied as such to defining the sustainability of absolute-return funds. Ilmarinen is an investor member of the Hedge Fund Standard Board (HFSB) and promotes compliance with HSFB standards among selected asset managers. HFSB's standards are mainly focused on good governance and include recommendations, for instance, on independent management of funds, investment valuation and appointment of third party service providers.				
Forestry	We strengthen carbon sinks through forest ownership, sustainable use of natural resources and technological development. We own forests through companies and funds. In order to achieve the carbon neutrality of the portfolio and possibly even the carbon negative of domestic direct investment, we need to maintain carbon sinks, ensure the sustainable use of natural resources, and support technological development. We aim to increase the carbon sink effect of our holdings and require our investments to reduce their carbon footprint and to encourage them to increase their carbon footprint. Before setting numerical targets, clearer calculation methods are needed to measure the real impact. The objective of the previous road map was to increase the amount of our forest investments where possible. The new targets focus more on strengthening carbon sinks than on increasing forest investment alone. We report annually on our progress towards these targets as part of Ilmarinen's reporting.				

## Innovation

SG 18 Voluntary Public Descriptive General

SG 18.1

Indicate whether any specific features of your approach to responsible investment are particularly innovative.

Yes

SG 18.2

Describe any specific features of your approach to responsible investment that you believe are particularly innovative.

We have made the integration of sustainability aspects into investment operations more systematic by adopting responsible investment classifications that the entire investment team understand and can act on. The basis of the rating system is a combination of ESG data (Carbon related-data, ESG ratings, Norm-violation compliance data) by third parties, which we adapt and integrate into our market data systems.

In 2019, ESG analysis and the management of ESG data has been a key focus for us and that ESG information is alternative data that requires due-diligence in terms of understanding methodology and quality. This led us to develop and complete the implementation of an ESG tool to enhance further integration of assessing systematically ESG material risks across our direct equities and corporate bonds. The tool also informs our engagements with companies and different stakeholders, thanks to the tools ability to summarize and present the data in a clear and concise.

In 2019 we made sizable allocations of our passive investments that incorporated ESG leader principles. We co-developed and made investments for example, to the following products the DWS on the Xtracker USA ESG leaders ETF, BlackRock iShares ESG MSCI USA Leaders ETF, Lyxor Europe ESG Leaders ETF, which tracks MSCI's ESG index of companies with the best corporate responsibility rating from different industries. During 2019 we developed a similar product for emerging markets that went live in early 2020. Despite our major role in co-developing these products, these are not customized products but open and easily accessible ot all investors. Allocating our passive allocation to an ESG tilted strategy allows us, including retails investors to invest into passive ESG products in a cost-efficient manner.

On our active equity selection investments, we still continue using ESG leader benchmarks. The indices provided by MSCI, are market capitalized weighted indices that provide exposure to companies with high Environmental, Social and Governance performance relative to the their sector peers. The design of these indices give us a broad, diversified sustainability benchmark with relatively low tracking error to the underlying equity market. During 2019 we were actively promoting to add carbon risk as an important component to be factored into the benchmark construction of the ESG Leaders indices. This has led to client consultation talks with MSCI in early 2020.

We continue following TCFD reporting recommendations, by monitoring and running climate-related scenarios using the International Energy Agency (IEA) model with the aim of comparing our direct equity and bonds carbon intensity output metrics with future scenario carbon pathways. The decarbonization pathways in our analysis include the 2.7 Degree scenario, 2 Degree Scenario, 1.75 Degree Scenario and the 1.5 Degree (IPCC scenario). In 2019, our board approved our new climate change roadmap, which focused on achieving carbon neutrality for our entire portfolio by the end of 2035. We have identified various milestones to meet listed below. in addition, we are exploring the possibility of achieving carbon negativity for domestic direct investment in a similar timeframe. The different milestones of the roadmap are intended to use each intermediate step as a learning process as part of the following roadmap.

In the first phase (2020-2025), we will focus on the following themes:

Carbon risk when reviewing investments. We have achieved this first theme. In relation to our new climate change roadmap (2020- 2025), we have expanded the scope of assessing carbon related risk. Therefore, we will only invest in companies that have a significant carbon intensity risk assessment in their business operations after a more detailed "carbon due diligence" (CDD) of the company's business model. In CDD, The companies' operation segments are divided into three categories: high-carbon, mid-carbon, and low-carbon risk assessments. If more than 30% of the company's business segment is assessed to have a high-carbon intensity risk assessment, we will not invest unless there is credible evidence that there is a strategic and credible decarbonization plan. We complement this research with company disclosed reports and if needed, contact the investor relations team for further clarifications. At this point we can engage with the company in question that falls into this category and if all approaches are unsuccessful, we seek to divest. The 30% threshold will gradually be lowered to 15% end of 2025.

- Enhance tools for monitoring investment targets 'climate goals and reporting.
- Transparent reporting of climate risks and climate opportunities.
- Increasing climate impact through active and passive investment.



- Real estate emissions taking into account carbon emissions during the building period.
- Strengthening carbon sinks.

Our roadmap was partly based on a Chatham house rules meeting among various stakeholders that included NGO's, student bodies, heads of industry and academics to discuss the challenges of carbon neutrality and the socio-economic impacts of transitioning into a low carbon economy.

 $\bigcirc$  No

# Communication SG 19 Mandatory Public Core Assessed PRI 2, 6 Indicate whether your organisation typically discloses asset class specific information proactively

SG 19.1

Indicate whether your organisation typically discloses asset class specific information proactively. Select the frequency of the disclosure to clients/beneficiaries and the public, and provide a URL to the public information.

Caution! The order in which asset classes are presented below has been updated in the online tool to match the Reporting Framework overview.

If you are transferring data from an offline document, please check your response carefully.

Do you disclose?

O We do not disclose to either clients/beneficiaries or the public.

We disclose to clients/beneficiaries only.

We disclose to the public

The information disclosed to clients/beneficiaries is the same

Yes

 $\bigcirc \ \mathsf{No}$ 



Disclosure to public and URL	
Disclosure to public and ONE	_
Disclosure to public and URL	
✓ How responsible investment considerations are included in manager selection, appointment and monitoring processes	
☐ Details of the responsible investment activities carried out by managers on your behalf	
$\hfill\Box$ E, S and/or G impacts and outcomes that have resulted from your managers' investments and/or active ownership	
□ Other	
Frequency	
☐ Quarterly or more frequently	
☐ Biannually	
☑ Annually	
☐ Less frequently than annually	
☐ Ad-hoc/when requested	
{hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible_investment_policy_2019.pdf}  URL  {hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible_investment_practice_2020.pdf}  Listed equity - Incorporation	
Listed equity - incorporation	
Do you disclose?	
O We do not proactively disclose it to the public and/or clients/beneficiaries	
O We disclose to clients/beneficiaries only.	
We disclose it publicly	
The information disclosed to clients/beneficiaries is the same	
Yes	



Disclosure to public and URL
Disclosure to public and URL
Broad approach to ESG incorporation
Detailed explanation of ESG incorporation strategy used
Frequency
□ Quarterly or more frequently
☐ Biannually
☑ Annually
☐ Less frequently than annually
☐ Ad-hoc/when requested
{hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible_investment_policy_2019.pdf}  URL  {hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible_investment_practice_2020.pdf}
Listed equity - Engagement
Do you disclose?
O We do not disclose to either clients/beneficiaries or the public.
<ul> <li>We disclose to clients/beneficiaries only.</li> </ul>
We disclose to the public
The information disclosed to clients/beneficiaries is the same
Yes



Disclosure to public and URL				
Disclosure to public and URL				
☑ Details on the overall engagement strategy				
☑ Details on the selection of engagement cases and definition of objectives of the selections, priorities and specific goals				
☑ Number of engagements undertaken				
☑ Breakdown of engagements by type/topic				
☐ Breakdown of engagements by region				
☑ An assessment of the current status of the progress achieved and outcomes against defined objectives				
☑ Examples of engagement cases				
☑ Details on eventual escalation strategy taken after the initial dialogue has been unsuccessful (i.e. filing resolutions, issuing a statement, voting against management, divestment etc.)				
☐ Details on whether the provided information has been externally assured				
☑ Outcomes that have been achieved from the engagement				
☐ Other information				
Frequency				
☐ Quarterly or more frequently				
□ Biannually				
☑ Annually				
☐ Less frequently than annually				
☐ Ad-hoc/when requested				
URL				
{hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible_investment_policy_2019.pdf}				
URL_				
{hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible_investment_practice_2020.pdf}				
Listed equity – (Proxy) Voting				
Do you disclose?				

- $\ensuremath{\bigcirc}$  We do not disclose to either clients/beneficiaries or the public.
- $\ \bigcirc$  We disclose to clients/beneficiaries only.
- We disclose to the public



Tho	informa	tion diag	Joseph to	alianta/	hanafiaiar	ies is the same	Ų
- Inte				) Clients/		ies is the same	4

Yes

 $\bigcirc$  No

Disclosure to public and URL
Disclosure to public and URL
Disclose all voting decisions
O Disclose some voting decisions
Only disclose abstentions and votes against management
Frequency
☐ Quarterly or more frequently
□ Biannually
☑ Annually
☐ Less frequently than annually
☐ Ad hoc/when requested
URL
{hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible_investment_policy_2019.pdf}
URL
{hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittamisen-periaatteet/responsible_investment_practice_2020.pdf}

Fixed income

Do you disclose?

- $\ensuremath{\bigcirc}$  We do not disclose to either clients/beneficiaries or the public.
- $\ \bigcirc$  We disclose to clients/beneficiaries only.
- We disclose to the public

The information disclosed to clients/beneficiaries is the same

Yes



Disclosure to public and URL
Disclosure to public and URL
O Broad approach to RI incorporation
Detailed explanation of RI incorporation strategy used
Frequency
□ Quarterly
□ Biannually
☑ Annually
☐ Less frequently than annually
☐ Ad hoc/when requested
{hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible_investment_policy_2019.pdf}  URL  {hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible_investment_practice_2020.pdf}
Property
Do you disclose?
O We do not disclose to either clients/beneficiaries or the public.
<ul> <li>We disclose to clients/beneficiaries only.</li> </ul>
We disclose to the public
The information disclosed to clients/beneficiaries is the same
Yes



Disclosure to public and URL
Disclosure to public and URL
☑ ESG information on how you select property investments
<ul> <li>✓ ESG information on how you monitor and manage property investments</li> </ul>
☑ Information on your property investments' ESG performance
□ Other
Frequency
☐ Quarterly or more frequently
☐ Biannually
☑ Annually
☐ Less frequently than annually
☐ Ad-hoc/when requested
URL {hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible_investment_policy_2019.pdf}
URL
{hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible_investment_practice_2020.pdf}
Hedge Funds
Do you disclose?
O We do not disclose to either clients/beneficiaries or the public.
○ We disclose to clients/beneficiaries only.
We disclose to the public
The information disclosed to clients/beneficiaries is the same



YesNo

Disclosure to public and URL	
Disclosure to public and URL	
● Broad approach to RI incorporation for all strategies	
O Detailed explanation of RI incorporation for each strategy used	
Frequency	
□ Quarterly	
□ Biannually	
☑ Annually	
☐ Less frequently than annually	
☐ Ad hoc/when requested	
URL	
{hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible_investment_policy_2019.pdf}	
LIDI	

SG 19.2 Additional information [Optional]

We are committed to being transparent and our past PRI and complete assessment reports can be found on the various links below:

https://www.ilmarinen.fi/ilmarinen/sijoitukset/vastuullisuus-sijoitustoiminnassa/

{hyperlink:http://www.ilmarinen.net/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinensijoittaminen/vastuullisen-sijoittamisen-periaatteet/responsible\_investment\_practice\_2020.pdf}

All our RI principles and RI guidlines are available through the link:

https://www.ilmarinen.fi/ilmarinen/sijoitukset/vastuullisuus-sijoitustoiminnassa/

Annual and Sustainablility report:

https://www.ilmarinen.fi/uutishuone/arkisto/2020/sustainability2019/

https://www.ilmarinen.fi/siteassets/liitepankki/ilmarinen/taloudellisiatietoja/vuosikertomus/2019/annual\_and\_sustainability\_report\_2019\_final.pdf

Annual NEC report

https://www.ilmarinen.fi/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/ulkoiset-raportit/2019-nec-report\_final.pdf

Ownership:

https://www.ilmarinen.fi/ilmarinen/sijoitukset/omistajaohjaus/

PRI 2018:

https://www.ilmarinen.fi/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/pri\_report\_2018.pdf

PRI 2018 complete assesment report:

https://www.ilmarinen.fi/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/ulkoiset-raportit/2019-assessment-report-for-ilmarinen-mutual-pension-insurance-company.pdf



# Ilmarinen Mutual Pension Insurance Company

**Reported Information** 

Public version

Indirect – Manager Selection, Appointment and Monitoring

## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



## Listed Equity and Fixed Income Strategies

SAM 01	Mandator	y	Public	Gatewa	y	PRI 1

**SAM 01.1** 

Indicate which of the following ESG incorporation strategies you require your external manager(s) to implement on your behalf for all your listed equity and/or fixed income assets:

Active investment strategies

Active investment strategies	Listed Equity	FI - Corporate (non-financial)	
Screening	$\checkmark$		
Thematic	$\checkmark$		
Integration	$\checkmark$		
None of the above			

#### Passive investment strategies

Passive investment strategies	Listed Equity	FI -Corporate (non-financial)	
	$\checkmark$	<b>V</b>	
Screening			
	$\square$		
Thematic			
Integration			
None of the above			

SAM 01.2

Additional information. [Optional]

While we do not require our investment funds to conduct screening of portfolios, we issue a questionnaire to potential asset manager to help us assess the fund and its Responsible Investment processes. In addition, during the monitoring phase, we have evaluated the contents of the investment portfolios and the related controversies or violations of international norms, including specific case examples. We also always ask our managers, if they have invested in a company that we have black listed based on a violation of international norms. Furthermore, in accordance with our principles of responsible investment, we do not invest in government bonds of countries that, according to the Financial Action Task Force (FATF) Declaration, do not meet international obligations to prevent money laundering and terrorist financing. We have made some thematic investments although it is not a prerequisite for all managers. We invest in sustainability-themed funds in cases where the funds in question also fulfill Ilmarinen's Fiduciary investment criteria.

In addition to our extensive RFP and due-diligence pre-investment procedures, which include a variety of ESG performance factors, we conduct a yearly survey to follow and monitor ESG progress within the fund managers we



are invested in. Furthermore, we continuously update the questionnaire, to incorporate material new ESG issues, sector specific ESG questions and so forth. The questionnaire asks extensively on sections related to performance data, risk management, investment strategy, team expertise and Responsible Investment strategies, to name a few. The questionnaire is divided into sub-sections also including sector specific sections according to the SASB ESG material framework (the following concept has also been applied to unlisted investments).

In 2019, we made sizable allocations of from traditional passive products towards passive products that incorporated ESG leader principles. We co-developed and made investments for example, to the following products the DWS on the Xtracker USA ESG leaders ETF, BlackRock iShares ESG MSCI USA Leaders ETF and Lyxor Europe ESG Leaders ETF, all track MSCI's ESG index of companies with the best corporate responsibility rating from different industries. In addition, the general goal of these funds is to access higher environmental, social and governance (ESG) rated large and mid-cap stocks within their respetive geographical regions, industry, avoid companies with severe controversies and pursue a more sustainable outcome on equity exposures in a cost-efficient manner.

During 2019 we developed a similar product for emerging markets that went live in early 2020. Despite our major role in co-developing these products, these are not customized products but open and easily accessible of all investors. Allocating our passive allocation to an ESG tilted strategy allows us, including retails investors to invest into passive ESG products in a cost-efficient manner.

Selec	ction										
SAM 02	Man	ndatory	Public Core Assessed		Core Assessed		PR	11			
SAM	02.1	Indicate what RI-related information y documentation for your external mana		anisa	itioi	n t <u>y</u>	ypically covers in the majority o	of s	elec	tion	
				LE			FI - Corporate (non- financial)				
Your organis relate to it	sation's	investment strategy and how ESG obje	ectives	<b>V</b>							
ESG incorpo	SG incorporation requirements			$\checkmark$							
ESG reporting requirements				V			M				
Other				V							
No RI inform	ation c	overed in the selection documentation								T	
		You selected an `Other` option in tabl	e SAM (	02.1	abo	ονε	e, please specify				
Definitio	on of tea	am roles and responsibilities of our exte	rnal mai	nage	rs.						
SAM	02.2	Explain how your organisation evalua investment strategy and their investm	ites the lent app	inves roacl	stm h	en	t manager's ability to align bet	wee	n y	our	
		Strategy									

	LE		FI - Corporate (non- financial)		
Assess the time horizon of the investment manager's offering vs. your/beneficiaries' requirements	V				
Assess the quality of investment policy and its reference to ESG	<b>V</b>		<b>V</b>		
Assess the investment approach and how ESG objectives are implemented in the investment process	<b>V</b>				
Review the manager's firm-level vs. product-level approach to RI	<b>V</b>				
Assess the ESG definitions to be used	<b>V</b>		<b>V</b>		
Other					
None of the above					

## ESG people/oversight

	LE	FI - Corporate (non-
		financial)
Assess ESG expertise of investment teams	<b>V</b>	
Review the oversight and responsibilities of ESG implementation	V	
Review how is ESG implementation enforced /ensured	<b>V</b>	
Review the manager's RI-promotion efforts and engagement with the industry	<b>V</b>	
Other		
None of the above		

Process/portfolio construction/investment valuation



	LE		FI - Corporate (non- financial)
Review the process for ensuring the quality of the ESG data used	<b>V</b>		
Review and agree the use of ESG data in the investment decision making process	$\checkmark$		
Review and agree the impact of ESG analysis on investment decisions	<b>V</b>		
Review and agree ESG objectives (e.g. risk reduction, return seeking, real-world impact)	<b>V</b>		
Review and agree manager's ESG risk framework	<b>V</b>		
Review and agree ESG risk limits at athe portfolio level (portfolio construction) and other ESG objectives	<b>V</b>		
Review how ESG materiality is evaluated by the manager	<b>V</b>		
Review process for defining and communicating on ESG incidents	<b>V</b>		
Review and agree ESG reporting frequency and detail	<b>V</b>		
Other, specify			
None of the above			

SAM 02.3	Indicate the selection process and its ESG/RI components
☑ Review E	SG/RI responses to RfP, RfI, DDQ etc.
☐ Review re	esponses to PRI's Limited Partners` Responsible Investment Due Diligence Questionnaire (LP DDQ)
☑ Review p	ublicly available information on ESG/RI
☐ Review as	ssurance process on ESG/RI data and processes
☐ Review P	RI Transparency Reports
☐ Request a	and discuss PRI Assessment Reports
☑ Meetings	with the potential shortlisted managers covering ESG/RI themes
☑ Site visits	to potential managers offices
☑ Other, spe	ecify
We use M	lorningstar and market data research (Bloomberg).

SAM 02.4 When selecting external managers does your organisation set any of the following:



	LE		FI - Corporate (non-financial)		
ESG performance development targets					
ESG score	<b>V</b>		abla		
ESG weight					
Real world economy targets					
Other RI considerations	<b>V</b>				
None of the above					

You selected an 'Other' option in table SAM 02.4 above, please specify

We require the external managers to demonstrate an extensive level of transparency on their Responsible Investment procedures and/or policies. We expect the external managers to meet our risk-adjusted return objectives and how their investment approaches consider ESG information. Our portfolio manager, will assess the potential of the the fund through their internal analysis. In addition, we monitor their commitments and expect our external managers to provide the latest developments on their ESG related/Responsible Investment responsibilities and strategies.

SAM 02.5

Describe how the ESG information reviewed and discussed affects the selection decision making process.[OPTIONAL]

In addition to our extensive RFP and due-diligence pre-investment procedures, which include a variety of ESG performance factors, we conduct a yearly survey to follow and monitor RI/ESG progress within the fund managers we are invested in.

SAM 03 Mandatory
Public Additional Assessed
PRI 2

SAM 03.1
Indicate how your organisation typically evaluates the manager's active ownership practices in the majority of the manager selection process.

Engagement



	LE		FI - Corporate (non- financial)	
Review the manager's engagement policy	<b>V</b>		$\checkmark$	
Review the manager's engagement process (with examples and outcomes)	<b>V</b>		✓	
Ensure whether engagement outcomes feed back into the investment decision-making process	<b>V</b>		Ø	
Other engagement issues in your selection process specify				

(Proxy)	

	LE
Review the manager's voting policy	V
Review the manager's ability to align voting activities with clients' specific voting policies	
Review the manager's process for informing clients about voting decisions	$\checkmark$
Ensure whether voting outcomes feed back into the investment decision-making process	$\checkmark$
Review the number of votes cast as a percentage of ballots/AGMs or holdings and available rationale	$\checkmark$
Other active ownership voting issues in your selection process; specify	

SAIVI U3.2	Describe now you assess if the manager's engagement approach is effective.
☐ Impact on	investment decisions
☐ Financial	impact on target company or asset class
☐ Impact on	ESG profile of company or the portfolio
☑ Evidence	of changes in corporate practices(i.e. ESG policies and implementation activities)
☑ Other, spe	ecify
In the sele	ection process we ask the fund managers to report on their engagement successes.
□ None of th	ne above



_					
	SAM 03.3	Describe how you assess if th	e manager's voting a	approach is effective/appropriate	te
	☐ Impact	on investment decisions			
	☐ Impact	on ESG profile of company or the	portfolio		
		ce of changes in corporate practice	es(i.e. ESG policies a	and implementation activities)	
	Other,	specify			
		for the numbers and the split for the	ne votes.		
	□ None o	of the above			
	Appoint	ment			
0.111					221
SAM	04	landatory	Public	Core Assessed	PRI 1
	SAM 04.1			tructure of the product allows, y ppointment and/or commitment	
	☐ Sets st	andard benchmarks or ESG bench	marks		
	☐ Define:	s ESG objectives and/ or ESG relat	ted exclusions/restric	tions	
	☐ Sets in	centives and controls linked to the	ESG objectives		
	☑ Require	es reporting on ESG objectives			
	•	es the investment manager to adhe	ere to ESG guidelines	s, regulations, principles or stan	dards
	Other,	specify (1)			
		anasifu			
		specify			
	reques Investn black li respon Action terroris manag questic	we do not require our investment fur t for information document to poten nent processes. Furthermore, we as sted based on a violation of interna sible investment, we do not invest i Task Force (FATF) Declaration, do t financing. The questionnaire asks ement, investment strategy, team e onnaire is divided into sub-sections al framework (the following concept	ntial asset managers' sk our managers, if the stional norms. Further in government bonds on the meet internation is extensively on section also including sectors.	to help us assess the fund and hey have invested in a company rmore, in accordance with our part of countries that, according to all obligations to prevent money ons related to performance data asible Investment strategies, to a specific sections according to the specific sections.	its Responsible y that we have principles of the Financial v laundering and a, risk name a few. The
	☑ Other,	specify (2)			

specify

In addition, to our extensive RFP and due-diligence pre-investment procedures, which include a variety of ESG performance factors, we conduct a yearly survey to follow and monitor ESG integration and overall strategies within the external managers we are invested in. In this process we also enquire about their exclusion policies, engagements, responsible Investment, ESG material frameworks and tools on their ESG data integration.

 $\hfill\square$  None of the above

**SAM 04.2** 

Provide an example per asset class of your benchmarks, objectives, incentives/controls and reporting requirements that would typically be included in your managers' appointment.



	Asset class
✓ Listed eq	uity (LE)
	Benchmark
⊻ We	do not set benchmarks
	ESG Objectives
☑ ESG	guidelines/regulation, principles/standards, specify
inve	enquire about guidlines and standards as well as industry and organizational affliations in their stment strategy. In addition, to annual reporting we make ad-hoc reporting requests, such was the of the serious Amazon Fires in 2019.
□We	do not define ESG objectives
	Incentives and controls
☑ We	do not set incentives and controls
	Reporting requirements
○ Mon	
○ Qua	
○ Bi-a	
Ann	
○ Ad-h	noc/when requested
☐ Fixed inc	ome - Corporate (non-financial)
SAM 04.3	Indicate which of these actions your organisation might take if any of the requirements are not met
	uirements not met and set project plan to rectify
✓ Place invest	ment manager on a "watch list"
	nvestigate reason for non-compliance
☐ Re-negotiat	e fees
☑ Failing all a	ctions, terminate contract with the manager
☐ Other, spec	ify
☐ No actions a	are taken if any of the ESG requirements are not met

**Monitoring** 

SAM 05 Mandatory Public Core Assessed PRI 1

**SAM 05.1** 

When monitoring managers, indicate which of the following types of responsible investment information your organisation typically reviews and evaluates



	LE	FI - Corporate (non-financial)		
ESG objectives linked to investment strategy (with examples)	<b>V</b>	<b>V</b>		
Evidence on how the ESG incorporation strategy(ies) affected the investment decisions and financial / ESG performance of the portfolio/fund	$\overline{V}$			
Compliance with investment restrictions and any controversial investment decisions	<b>V</b>			
ESG portfolio characteristics	$\checkmark$			
How ESG materiality has been evaluated by the manager in the monitored period	V	Ø		
Information on any ESG incidents	$\checkmark$			
Metrics on the real economy influence of the investments	$\checkmark$	✓		
PRI Transparency Reports	$\checkmark$	✓		
PRI Assessment Reports	<b>V</b>	<b>V</b>		
RI-promotion and engagement with the industry to enhance RI implementation	V	Ø		
Changes to the oversight and responsibilities of ESG implementation	<b>V</b>	✓		
Other general RI considerations in investment management agreements; specify				
None of the above				

**SAM 05.2** 

When monitoring external managers, does your organisation set any of the following to measure compliance/progress



	LE		FI - Corporate (non-financial)		
ESG score	$\checkmark$				
ESG weight					
ESG performance minimum threshold					
Real world economy targets					
Other RI considerations	$\checkmark$		V		
None of the above					

If you select any `Other` option(s), specify

While we do not require our investment funds to conduct screening of portfolios, we issue a questionnaire to potential asset manager to help us assess the fund and its Responsible Investment processes. In addition, during the monitoring phase, we have evaluated the contents of the investment portfolios and the related controversies or violations of international norms, including specific case examples. The questionnaire asks extensively on sections related to performance data, risk management, investment strategy, team expertise and Responsible Investment strategies, to name a few. The questionnaire is divided into sub-sections also including sector specific sections according to the SASB ESG material framework (the following concept has also been applied to unlisted investments).

SAM	06	Mar	ndatory	Public	Additional Assessed	PRI 1
	SAM 0	6.1	When monitoring managers, indicat organisation typically reviews and e			
			Engagement			

	LE	FI - Corporate (non- financial)
Report on engagements undertaken (summary with metrics, themes, issues, sectors or similar)	<b>V</b>	$\square$
Report on engagement ESG impacts (outcomes, progress made against objectives and examples)	$\checkmark$	$\square$
Information on any escalation strategy taken after initial unsuccessful dialogue	<b>V</b>	$\square$
Alignment with any eventual engagement programme done internally	V	✓
Information on the engagement activities' impact on investment decisions	V	<b>V</b>
Other RI considerations relating to engagement in investment management agreements; specify		
None of the above		
(Proxy) voting		

(Proxy) voting	
	LE
Report on voting undertaken (with outcomes and examples)	<b>V</b>
Report on voting decisions taken	<b>V</b>
Adherence with the agreed upon voting policy	<b>V</b>
Other RI considerations relating to (proxy) voting in investment management agreements; specify	
None of the above	

SAM 07 Mandatory Public Core Assessed PRI 2

**SAM 07.1** 

For the listed equities for which you have given your external managers a (proxy) voting mandate, indicate the approximate percentage (+/- 5%) of votes that were cast during the reporting year.

✓ Votes cast (to the nearest 5%)

75



Specify the basis on which this percentage is calculated.

Of the total number of ballot items on which they could have issued instructions
Of the total number of company meetings at which they could have voted
Of the total value of your listed equity holdings on which they could have voted
We do not collect this information.

For the listed equities for which you have given your external managers a mandate to engage on your behalf, indicate the approximate percentage (+/- 5%) of companies that were engaged with during the reporting year.

Number of companies engaged

These numbers are partially from 2018 reporting cycle becuase of the COVID situation, some of the managers were not able to provide their numbers in the given time frame. However, we do not expect their process to have drastically changed from 2018 to 2019.

## **Outputs and outcomes**

**SAM 07.3** 

SAM 08 Mandatory to Report Voluntary to Disclose Public Descriptive PRI 1

SAM 08.1 Describe how you ensure that best RI practice is applied to managing your assets

 $\ensuremath{\square}$  Encourage improved RI practices with existing investment managers

Additional information [OPTIONAL]

Measures

We have discussed RI practices with investment managers and encouraged them to enhance their RI frameworks.

☑ Move assets over to investment managers with better RI practices

Measures

Shifting passive assets to passive ESG products

☑ Other, specify

In addition to our anual questionnaire we send ad-hoc ESG requests, such as the Amazon Rainforest fires of 2019. Concerned about the magnitude of the disaster led us to contact a list of companies as well as external managers on their management of the risks and outcomes associated to the fires.

Measures

Number and quality of responses. Follow up for 2020.

 $\square$  None of the above

PRI Principles for Responsible Investment

**SAM 08.2** Additional information. [Optional]

In 2019 we made sizable allocations of our passive investments that incorporated ESG leader principles. We codeveloped and made investments for example, to the following products the DWS on the Xtracker USA ESG leaders ETF, BlackRock iShares ESG MSCI USA Leaders ETF, Lyxor Europe ESG Leaders ETF, which tracks MSCI's ESG index of companies with the best corporate responsibility rating from different industries. During 2019 we developed a similar product for emerging markets that went live in early 2020. Despite our major role in co-developing these products, these are not customized products but open and easily accessible to all investors. Allocating our passive allocation to an ESG tilted strategy allows us, including retails investors to invest into passive ESG products in a cost-efficient manner.

SAM 09 Mandatory Public Additional Assessed PRI 1,6

**SAM 09.1** 

Provide examples of how ESG issues have been addressed in the manager selection, appointment and/or monitoring process for your organisation during the reporting year.

☑ Add Example 1

Topic or issue	Systematic development of our RFP/ due-diligence and engagement process.
Conducted by	☑ Internal staff
Asset class	✓ All asset classes  □ Listed Equity  □ Fixed income – corporate (non financial)
Scope and process	In addition to our extensive RFP and due-diligence pre-investment procedures, which include a variety of ESG performance factors, we conduct a yearly survey to follow and monitor ESG progress within the fund managers we are invested in. Furthermore, we continuously update the questionnaire, to incorporate material new ESG issues, sector specific ESG questions and so forth. The questionnaire asks extensively on sections related to performance data, risk management, investment strategy, team expertise and Responsible Investment strategies, to name a few. The questionnaire is divided into sub-sections also including sector specific sections according to the SASB ESG material framework (the following concept has also been applied to unlisted investments).
Outcomes	The outcomes are constantly evolving and guides us to evaluate certain responsible investment questions on the RFPs we send to our external managers. For example, through engagment we have helped some asset managers to improve their Responsible Investment (RI) process and develop their internal RI structure.

☑ Add Example 2



Topic or issue	ESG ETF passive strategies		
Conducted by	☑ Internal staff		
Asset class	☐ All asset classes		
	☑ Listed Equity		
	☐ Fixed income – corporate (non financial)		
Scope and process	Allocated investments to a range of passive ETFs that track the investment results of an index composed of large and mid-capitalization stocks of companies with high environmental, social, and governance performance relative to their sector peers as determined by the index provider (MSCI constructed). The goal of the funds is to access higher environmental, social and governance (ESG) rated large and mid-cap stocks within their industry, avoid companies with severe controversies and pursue a more sustainable outcome in a cost-efficient manner.		
Outcomes	In 2019 we co-developed and made sizable allocations of our passive investments that incorporated ESG leader principles amounting to approximately 3 billion EUR. These investments include for example, the BlackRock ishares ESG MSCI USA Leaders ETF, which tracks MSCI's ESG index of companies with the best corporate responsibility rating from different industries. Allocating our existing passive allocation to ESG tilted passive strategy allows us, including retail investors, to invest into passive ESG products in a cost-efficient manner. The ESG USA leaders ETFs for example, give us exposure to higher environmental, social and governance (ESG) rated large- and mid-cap US stocks within their industry, avoid exposure to low ESG ratings and severe controversies in order to pursue more sustainable outcomes in US equities in a cost-efficient manner. The same ESG criteria and standards (developed by MSCI) have been applied to the Lyxor ETF Europe ESG leaders and DWS's Xtracker USA ESG Leaders. During 2019 we were developing on a similar ETF product for emerging markets which was launched in 2020.		
☐ Add Ex	cample 3		
☐ Add Ex	·		
☐ Add Ex	xample 5		
	□ Add Example 6		
☐ Add Ex	·		
☐ We are	e not able to provide examples		



# Ilmarinen Mutual Pension Insurance Company

**Reported Information** 

Public version

**Direct - Listed Equity Incorporation** 

## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



## ESG incorporation in actively managed listed equities

## Implementation processes **LEI 01 Mandatory Public Gateway** PRI 1 Indicate which ESG incorporation strategy and/or combination of strategies you apply to your actively managed listed equities; and the breakdown of your actively managed listed equities by **LEI 01.1** strategy or combination of strategies. ESG incorporation strategy (select all that apply) ☐ Screening alone (i.e., not combined with any other strategies) ☐ Thematic alone (i.e., not combined with any other strategies) ☐ Integration alone (i.e., not combined with any other strategies) Percentage of active listed equity to which the strategy is applied — you may estimate +/-% 5% 90 ☐ Thematic and integration strategies ☐ Screening and thematic strategies ☑ All three strategies combined Percentage of active listed equity to which the strategy is applied - you may estimate +/-% 5% 10 ☐ We do not apply incorporation strategies Total actively managed listed equities 100%

The environmental, societal and governance of business operations influence companies' profits, financing costs and reputation, and thus also have a major impact on Ilmarinen's risk-adjusted returns on its investments

Describe your organisation's approach to ESG incorporation and the reasons for choosing the

costs and reputation, and thus also have a major impact on Ilmarinen's risk-adjusted returns on its investments. We believe that a company that operates responsibly is a better investee in the long run.

According to Finnish law, pension assets must be invested in a profitable and secure manner. Responsible investment is not charity and it cannot mean compromising on return targets. A good cause is thus not enough to justify an investment decision; instead, decisions are based on return and risk assessments, while also taking into account a range of financially material issues. For us the incorporation of ESG investing is simply good investing thus allowing us to continue securing pension assets for current and future generations.



particular strategy/strategies.

**LEI 01.2** 

At Ilmarinen, ESG analysis has been fully integrated into the selection of investees. Therefore, when selecting investees, our portfolio managers view ESG data along with financial information. The basis of the rating system is a combination of ESG ratings, carbon related data, norm-violations/negative screens created by our external ESG data providers, which we adapt with analyses and conclusions from internal and external sources. The analysis on which the sustainability ratings are based involves a broad spectrum of risks and opportunities linked to corporate responsibility as well as already realized controversies and norm violations. Investing in companies with lower ratings always requires a separate permit, which can only be granted based on a more detailed assessment. In 2019, our sustainability ratings coverage was 90 percent (In 2018 this was 90 per cent) of our listed equity investments.

At the end of H2 2019, we completed the implementation of an internal ESG tool to enhance further integration of assessing ESG material risks across our direct equities and corporate bonds. The tool allows us to produce trend analysis on various ESG factors across performance and financial fundamental considerations. The tool also helps inform our engagements with companies and different stakeholders, thanks to the tools flexibility to summarize and present the data in a clear and concise approach.

In 2019 we made sizable allocations of our passive investments that incorporated ESG leader principles. We co-developed and made investments for example, to the following products the DWS on the Xtracker USA ESG leaders ETF, BlackRock iShares ESG MSCI USA Leaders ETF, Lyxor Europe ESG Leaders ETF, which tracks MSCI's ESG index of companies with the best corporate responsibility rating from different industries. During 2019 we developed a similar product for emerging markets that went live in early 2020. Despite our major role in co-developing these products, these are not customized products but open and easily accessible ot all investors. Allocating our passive allocation to an ESG tilted strategy allows us, including retails investors to invest into passive ESG products in a cost-efficient manner.

On the active side, we continue to run our ESG benchmark indices, which we established in 2017. The ESG indices used, include companies with high Environmental, Social and Governance (ESG) performance relative to their sector peers and that represent 50 per cent of the market value of the corresponding parent index. In addition, companies that manufacture, for example, tobacco products or controversial weapons, and companies that have committed serious breaches of international norms are excluded entirely from the ESG indices. The ESG benchmark indices cover roughly more than half of Ilmarinen's portfolio of listed equities. The ESG benchmark indices correspond better than before to Ilmarinen's own sustainability ratings, and the purpose of the ESG benchmark indices is to encourage our portfolio managers to place an even greater emphasis on Best-In-Class companies in their investment decisions.

We continue following TCFD reporting recommendations, by monitoring carbon intensity metrics for our investments and running climate-related scenarios using the International Energy Agency (IEA) model with the aim of comparing our direct equity and bonds carbon intensity output metrics with future scenario carbon pathways and physical/transitional risks. The decarbonization pathways in our analysis include the 2.7 Degree scenario, 2 Degree Scenario, 1.75 Degree Scenario and the 1.5 Degree (IPCC scenario). In 2019, our board approved our new climate policy, which focuses on achieving carbon neutrality for our entire portfolio by the end of 2035. We have identified various milestones. In addition, we are exploring the possibility of achieving carbon negativity for domestic direct investment in a similar timeframe. The different milestones of the roadmap are intended be used as intermediate learning steps as we work towards creating real change in our investment's strategies and operations in a low carbon economy.

LEI 01.3

If assets are managed using a combination of ESG incorporation strategies, briefly describe how these combinations are used. [Optional]

Our Responsible Investment principles are focused on three key requirements and applied across all asset types (listed, unlisted, investment loans).

- 1. Compliant with International Standards and conventions
- 2. Active Ownership and Engagement
- 3. Integration of ESG and Responsibility analysis in investment decisions.

Our Responsible Investment Guidelines support the implementation of our principles. Engaging with our investments' related to high carbon risk exposure continues to be a key focus given that we would like to achieve carbon neutrality for our entire portfolio by the end of 2035.



LEI 02 Voluntary Public Additional Assessed PRI 1

LEI 02.1

Indicate what ESG information you use in your ESG incorporation strategies and who provides this information.

## Type of ESG information

☑ Raw ESG company data

Indicate	who	provides	this	information

- ☑ ESG research provider
- □ Sell-side
- ☑ In-house specialised ESG analyst or team
- ☑ In-house analyst or portfolio manager
- ☑ Company-related analysis or ratings

## Indicate who provides this information

- ☑ ESG research provider
- ☑ In-house specialised ESG analyst or team
- ✓ In-house analyst or portfolio manager
- ☑ Sector-related analysis or ratings

## Indicate who provides this information

- ☑ ESG research provider
- ☑ In-house specialised ESG analyst or team
- ✓ In-house analyst or portfolio manager
- ☐ Country-related analysis or ratings

## Indicate who provides this information

- ☑ ESG research provider
- ☐ Sell-side
- $\ensuremath{\,\boxtimes\,}$  In-house specialised ESG analyst or team
- ☐ In-house analyst or portfolio manager
- ☑ ESG issue-specific analysis or ratings

### Indicate who provides this information



☑ ESG	research provider			
☑ Sell-	side			
☑ In-ho	☑ In-house – specialised ESG analyst or team			
□ In-ho	ouse – analyst or portfolio manager			
☐ Other, sp	☐ Other, specify			
LEI 02.2	Indicate whether you incentivise brokers to provide ESG research.			
LEI 02.2  ○ Yes	Indicate whether you incentivise brokers to provide ESG research.			
	Indicate whether you incentivise brokers to provide ESG research.			
○ Yes	Indicate whether you incentivise brokers to provide ESG research.			

We prefer sell-side research who provide comprehensive and in-depth macro and company analysis, which includes broader ESG questions, regulatory frameworks associated with ESG and sustainable finance research. We also welcome meeting with investor relations teams organized directly by the company or by the broker.

LEI 03 Voluntary Public Additional Assessed PRI 1

LEI 03.1

Indicate whether your organisation has a process through which information derived from ESG engagement and/or (proxy) voting activities is made available for use in investment decision-making.

#### ☑ Engagement

- We have a systematic process to ensure the information is made available.
- O We occasionally make this information available.
- O We do not make this information available.

#### ☑ (Proxy) voting

- We have a systematic process to ensure the information is made available.
- O We occasionally make this information available.
- O We do not make this information available.

**LEI 03.2** Additional information. [Optional]

Our Responsible Investment/ESG specialists discuss the key developments of engagement processes and information obtained from the companies with the portfolio managers. In addition, we have various channels in which we can engage with a company. Directly with the company, through Nordic Engagement Corporate (NEC) or through our engagement service provider. In addition, our ESG specialist on corporate governance research assess the resolutions of shareholder meetings and discuss any company proposals that are not in line with Ilmarinen's ownership policy. The head of listed equities and respective portfolio managers have oversight of this process and are involved in shareholder proposal cases where relevant. Based on our Ownership principles we attend all general meetings of listed companies we own in Finland, where our holdings are significant relative to the Finnish equity portfolio or are among the 10 largest shareholders. In the case of foreign companies, we vote at the general meetings of companies in which we hold significant shareholdings. In addition, we may vote at foreign general meetings if there are significant ESG materials issue such as a shareholder proposal that we would like to influence. All developments when it comes to engagements and proxy voting is documented and available on our website.



# (A) Implementation: Screening LEI 04 Mandatory Public Descriptive PRI 1 LEI 04.1 Indicate and describe the type of screening you apply to your internally managed active listed

Type of screening

✓ Negative/exclusionary screening

# Screened by

- ✓ Product
- Sector
- ☑ Country/geographic region
- ☑ Environmental and social practices and performance

Description

We do not invest in companies that manufacture arms prohibited by international treaties, including nuclear weapons, cluster munitions and anti-personnel mines. Furthermore, we also do not invest in companies that manufacture tobacco products. We have a threshold on companies dependent on coal, where if 30% of its revenues are derived from thermal coal. Alongside this carbon risk assessment we have expanded our carbon risk management criteria where if more than 30 percent of the company's business is exposed by high-carbon intensity assessment. In addition, we will exclude carbon intense companies unless there is targeted evidence that there are measures to mitigate this risk. In addition, we have included recreational cannabis as part of our updated exclusion list.

We take the norm violations that we are aware of into account in making new investment decisions and regularly monitor new suspected violations. Developments in our involvement in (NEC) Nordic Engagement Cooperation (NEC), also inform our norm violation cases. Norm violations can also lead to the exclusion of investees. Investing in companies with lower ESG ratings always requires a separate permit, which can only be granted based on a more detailed assessment, which involves identifying ESG risks, as well as opportunities.

☑ Positive/best-in-class screening

# Screened by

- Sector
- ☐ Country/geographic region
- ☑ Environmental and social practices and performance



# Description

Our approach to assessing responsibility and assessing positive impact is to reference, where possible, the UN Sustainable Development Goals (SDG). We believe that it is important to draw attention to global problems and their root causes, and to encourage the creation of solution-based products and, or services, provided by solution providers. Due to the fact that the goals are interconnected, positive development can be achieved in more than one goal through the right solutions.

In our Climate Policy, we set as a goal, to raise the share of our investments that are providing a product and, or service solution to an SDG - to 12 percent. Furthermore, all investments must also meet financial criteria and we have already invested extensively in companies that meet our targets. These solutions accounted for 9.2 per cent of the net sales of our listed equity investees at the end of 2019. in 2018, this figures was 7.9 per cent.

✓ Norms-based screening

### Screened by

- UN Global Compact Principles
- ☑ The UN Guiding Principles on Business and Human Rights
- ☑ International Labour Organization Conventions
- ☑ United Nations Convention Against Corruption
- ☑ OECD Guidelines for Multinational Enterprises
- ☑ Other, specify

The Rio Declaration on Environment and Development

Description

We expect the companies we own to comply, in addition to national legislation, also with the principles of the UN Global Compact and related international norms concerning human rights, labour rights, the environment and corruption. Our external service provider reviews our securities investments biannually and reports any detected norm violations or are on the watch-list category. We consumer this data via their platform and through API feeds for our internal systems that create our classification system.

LEI 04.2

Describe how you notify clients and/or beneficiaries when changes are made to your screening criteria.

We expect the companies we own to comply, in addition to national legislation, also with the principles of the UN Global Compact and related international norms concerning human rights, labour rights, the environment and corruption. Our external service provider reviews our securities investments biannually and reports any detected norm violations or suspicions thereof.

This review covers Ilmarinen's direct investments in listed equities, corporate bonds and derivatives with a single company as the underlying security. At the end of 2019, 99 per cent of our direct listed equity investments, 97 per cent of our listed corporate bond investments and 57 per cent of our total investment assets (This number is factoring in securitized debt and various bond instruments) had been screened for norm violations. By collaborating and utilizing third party ESG providers, we take the norm violations that we are aware of into account when making new investment decisions and regularly monitor new suspected violations. Norm violations can also lead to the exclusion of investees.

We report on our exclusion criteria in our responsible investment policy, as well as in our annual sustainability report. The policy is reviewed annually.



**LEI 05 Core Assessed** PRI 1 **Public Mandatory** Indicate which processes your organisation uses to ensure ESG screening is based on robust **LEI 05.1** analysis. ☑ Comprehensive ESG research is undertaken or sourced to determine companies' activities and products. ☑ Companies are given the opportunity by you or your research provider to review ESG research on them and correct inaccuracies. ☑ External research and data used to identify companies to be excluded/included is subject to internal audit by ESG/RI staff, the internal audit function or similar. ☑ Third-party ESG ratings are updated regularly to ensure that portfolio holdings comply with fund policies. ☐ Trading platforms blocking / restricting flagged securities on the black list. ☑ A committee, body or similar with representatives independent of the individuals who conduct company research reviews some or all screening decisions. ☑ A periodic review of internal research is carried out. ☑ Review and evaluation of external research providers. Other; specify We aggregate data from our various ESG data providers and apply an algorithm that categorizes listed investment entity. The data is available through Bberg. ☐ None of the above Indicate the proportion of your actively managed listed equity portfolio that is subject to LEI 05.2 comprehensive ESG research as part your ESG screening strategy. ○ <10% O 10-50% ○ 51-90% >90% Indicate how frequently third party ESG ratings are updated for screening purposes. LEI 05.3 Quarterly or more frequently O Bi-Annually Annually O Less frequently than annually Indicate how frequently you review internal research that builds your ESG screens. **LEI 05.4** Quarterly or more frequently



Bi-AnnuallyAnnually

O Less frequently than annually

**LEI 05.5** Additional information. [Optional]

Periodically the data is reviewed to the source so as to enhance understanding. Ratings data, Norm-violation data, Carbon related data, Corporate Governance data is all systematically integrated into our I.T infrastructure and internal databases. The data is managed by our data developers/engineers and maintain the filter logic that makes up our internal classification system. This classification system appears on market data terminals (Bberg/FactSet) allowing portfolio managers to act on a particular investment decision. Should an investment fail our requirements (i.e indication of violation, low ESG ratings etc) portfolio managers will contact the Responsible Investment team to further complement the investment process. The engagement potential is assessed internally before making exclusion decisions related to violation of Global Compact and related international norms. We monitor and save this data in our internal database. The Responsible Investment team engage with ESG providers to ensure adequate knowledge of methodology updates and best practices when using the data. Individual analysts either from the ESG provider or broker are also contacted to discuss an individual company and its rating/ research outcomes. Decisions to exclude companies based on ESG ratings are discussed with the head of equity investments and portfolio management team.

In addition, as we have access to range of data sets we have been able to create an Internal tool, to better understand ESG factors alongside financial performance. The tool also factors in and monitors norm-violations flagged and a range of carbon risk assessment indicators relative to companies peer group into our day to day analytical capabilities on a company level as well as on an overall portfolio level. Furthermore, we combine a range of ESG datasets to increase further understanding of the ESG data itself, the source and underlying methodology. It is important that we continue enhancing our ESG capabilities which inform and enhance risk adjusted returns by taking full ownership of the use of alternative/ESG datasets alongside financial valuations.

LEI 06	Voluntai	ry	Public	Additional Assessed	PRI 1
ı					
	LEI 06.1	Indicate which processes your	organisation uses	to ensure fund criteria are not bre	ached.
		ic checks are performed to ensu	re that stocks meet	the fund's screening criteria	
		ed IT systems prevent investment sitive screening criteria	t managers from inv	vesting in excluded stocks or thos	e that do
	$\square$ Audits of	fund holdings are undertaken reg	gularly by internal a	udit function	
		auditing/checking of the organisa	tions RI funds by ex	xternal party	
		ecify			
		ninability ratings category are inte s use. Moreover, our annual sust		n's market data systems the externally assure	ne portfolio
	□ None of t	he ahove			



LEI 06.2

If breaches of fund screening criteria are identified, describe the process followed to correct those breaches.

Should an investee breach our fund screening criteria we apply a systematic approach in addressing the issues related to the breach. The first approach is through our internal system which categorizes the security (applies to both equity and fixed) should the ESG rating performance breach our internal threshold or if a norm-violation has been identified. In this situation the Responsible Investment team will research and provide further internal research to the corresponding portfolio manager on the ESG questions and make a decision on whether to continue to invest in the security. Based on our Responsible Investment Guidelines if we detect a breach of international violations we will research and discuss with the portfolio manager in question. Direct engagement and meeting with the company is part of the research process. We believe that holding discussions with our investees with the goals of improving addressing controversies is more beneficial. If the undesirable activity does not end as a result of the engagement process, Ilmarinen's last resort is to exit from its ownership in the company. The second method would be by using our engagement provider, Sustainalytics. Sustainalytics research and engagement solutions allows us to monitor and influence a company where possible. Lastly, Ilmarinen influences the company as part of Nordic cooperation with Folksam, PFA and KLP. The engagement processes are coordinated and implemented by Sustainalytics. Ilmarinen, Folksam, PFA and KLP may attend meetings, calls and letters on a case-by-case basis. The role of investors varies from case to case. For example, an investor may be active in preparing the agenda and conducting the meeting, or may be a passive listener. Ilmarinen receives regular updates from Sustainalytics experts about the progress of the influencer processes about 4 times a year. The objectives and plan of the influence processes are primarily managed by Sustainalytics and take into account the investors' objectives. The documentation is maintained by Sustainalytics. NEC reports annually on its activities and the report is published on our website.

<b>(</b> E	(B) Implementation: Thematic							
LEI 07	Mandate	ory	Public	Descriptive	PRI 1			
	LEI 07.1	Indicate the type of sustainabil	ity thematic funds o	or mandates your organisation ma	anages.			
	☐ Environmentally themed funds ☐ Socially themed funds ☐ Combination of themes							
	LEI 07.2	1	rocesses relating to	o sustainability themed funds. [Op	otional]			

We do not concentrate on sustainability themed funds and instead, concentrate on understanding the developments of sustainability questions, as these are interlinked across companies, sectors, countries and regions. Thus, we believe it is important to have a combination of viewpoints on the direct and indirect sustainability questions that affect a security and, or industry.

In our view, climate change for example, entails not only risks but also opportunities for investors. Climate change opens new business opportunities, for instance, for companies that generate energy-efficient or cleantech solutions and thereby aim to mitigate climate change or help adapt to it. We actively seek investees whose business will make "real" impact to the larger economy, especially on issue related to climate change and the social implications of a low carbon transition.

We monitor investees that promote the goals of sustainable development. In our Climate Policy, we set as a goal to raise the share of solution providers, of our investments to 12 per cent. Furthermore, all investments must also meet our financial criteria. We have and continue to invest extensively in companies that meet our targets. These solutions accounted for 9.2 per cent of the net sales of our listed equity investees at the end of 2019. This figure is derived by measures the revenue exposure of a portfolio to sustainable impact themes in comparison to a benchmark. The metric and methodology is provided by MSCI.

# (C) Implementation: Integration of ESG factors

LEI 08 Mandatory Public Core Assessed PRI 1

LEI 08.1

Indicate the proportion of actively managed listed equity portfolios where E, S and G factors are systematically researched as part of your investment analysis.

ESG issues	Proportion impacted by analysis
Environmental	Proportion impacted by analysis
Limioiinentai	Environmental
	O <10%
	O 10-50%
	○ 51-90%
Social	
	Social
	O <10%
	○ 10-50%
	O 51-90%
Corporate	
Governance	Corporate Governance
	O <10%
	○ 10-50%
	O 51-90%

**LEI 08.2** Additional information. [Optional]

At Ilmarinen, ESG analysis has been integrated into the selection of investees and thus it is not a separate function. When selecting investments, our portfolio managers are able to access our internal ESG classifications through various market data terminals and use this data alongside their investment thesis. The basis of the rating classification is a combination of ESG ratings, carbon related data and norm-violation research provided by a range of ESG agencies, which we adapt into our internal I.T infrastructure and day to day analyses.

Investing in companies that fall into our lowest category requires permission from the Responsible Investment team. In such as situation the Responsible Investment specialist will research the investment in more detail from an ESG perspective, using a range of market-data tools and if needed contacting the company's investor relations team. To continue improving on our current process, our ESG ratings coverage for our listed equity investments is now at 91%. In the previous year we had a 90% coverage rate. Further enhancements have been on an internal tool (DESGA). The tool for example, allows for identifying individual ESG factors relative to industry that are financially material.



Mandat	ory	Public	Core Assessed	PRI 1
LEI 09.1	Indicate which processes your analysis.	organisation uses	to ensure ESG integration is base	ed on robust
☑ Compreh	nensive ESG research is undertak	cen or sourced to d	etermine companies' activities an	d products
	es are given the opportunity by you inaccuracies	ou or your researc	n provider to review ESG research	h on them
☑ Third-par	rty ESG ratings are updated regul	arly		
☐ A periodi	c review of the internal research i	s carried out		
	ed, regular ESG specific meetings ovestments team	between responsi	ble investment staff and the fund	manager or
□ ESG risk	profile of a portfolio against bend	chmark		
☐ Analysis	of the impact of ESG factors on in	nvestment risk and	return performance	
☐ Other; sp	pecify			
□ None of	the above			
LEI 09.2	Indicate the proportion of your comprehensive ESG research		listed equity portfolio that is subje ation strategy.	ct to
○ <10%				
O 10-50%				
○ 51-90%				
● >90%				
LEI 09.3	Indicate how frequently third puppled updated.	arty ESG ratings th	nat inform your ESG integration st	rategy are
<ul><li>Quarterly</li></ul>	or more frequently			
O Bi-Annua	ally			
<ul><li>Annually</li></ul>				
O Less fred	quently than annually			
LEI 09.5	Describe how ESG information	n is held and used	by your portfolio managers.	
☑ ESG info	rmation is held within centralised	databases or tools	s, and it is accessible by all releva	int staff
	rmation or analysis is a standard ctor analysis generated by investr		of all company research notes or	
		now ESG information	on and research were incorporate	ed into
☐ Other; sp	pecify			
☐ None of	the above			



LEI 09.6

Additional information. [Optional]

The auditability and tracking of the the underlying base data that constitute the E,S and G factor has been a key priority for us in 2019. This will continue to develop further in 2020.

LEI 10	Mandatory Disclose	to Report Voluntary to	Public	Core Assessed	PRI 1
	New selection o carefully.	ptions have been added to t	his indicator. Plea	ase review your prefilled respor	nses
	LEI 10.1	Indicate which aspects of inve	stment analysis yo	u integrate material ESG informat	ion into.
	☑ Economic a	nalysis			
		Proportion of actively man	aged listed equity e	exposed to investment analysis	
	○ <10%				
	O 10-50%	6			
	O 51-90%	6			
	>90%				
	✓ Industry ana	alysis			
		Proportion of actively man	aged listed equity e	exposed to investment analysis	
	○ <10%				
	O 10-50%	6			
	○ 51-90%	6			
	● >90%				
	☑ Quality of m	anagement			
		Proportion of actively man	aged listed equity e	exposed to investment analysis	
	○ <10%				
	O 10-50%	6			
	O 51-90%	6			
	● >90%				



 $\ \ \square$  Analysis of company strategy

		Proportion of actively managed listed equity exposed to investment analysis				
	O <10%					
	O 10-50%					
	O 51-90%					
	● >90%					
✓ F	Portfolio wei	ghting				
		Proportion of actively managed listed equity exposed to investment analysis				
	○ <10%					
	O 10-50%					
	○ 51-90%					
	● >90%					
	Security sens	sitivity and/or scenario analysis				
☑ F	air value/fur	ndamental analysis				
		Proportion of actively managed listed equity exposed to investment analysis				
	○ <10%					
	O 10-50%					
	○ 51-90%					
	● >90%					
	Other; specif	y				
LEI		ndicate which methods are part of your process to integrate ESG information into fair alue/fundamental analysis.				
V A	Adjustments	to forecasted company financials (sales, operating costs, earnings, cash flows)				
	Adjustments	to valuation-model variables (discount rates, terminal value, perpetuity growth rates)				
✓\	☑ Valuation multiples					
		ments; specify				
LEI	<b>10.3</b> D	rescribe how you integrate ESG information into portfolio weighting.				

When portfolio managers develop their investment case on an individual security, financial performance as well as ESG characteristics are factored into the final decision. Because ESG data is integrated into the process the

as ESG characteristics are factored into the final decision. Because ESG data is integrated into the process the consequences could be that ESG information plays an important part of a stocks portfolio weight as well as other financial performance considerations. This situation will vary depending on the security and its relative

industry in question.

**LEI 10.4** Describe the methods you have used to adjust the income forecast/valuation tool.

We have adjusted for example, future earnings, cashflows, valualtion multiples and the discount rate applied based on high ESG risks, where deemed appropriate.



# **Outputs and outcomes**

LEI 12 Voluntary Public Descriptive PRI 1

LEI 12.1

Indicate how your ESG incorporation strategies have influenced the composition of your portfolio(s) or investment universe.

Describe any reduction in your starting investment universe or other effects.

We exclude certain investments entirely from our investable universe (Companies that manufacture arms prohibited by international treaties, including nuclear weapons, cluster munitions and antipersonnel mines, tobacco, 30% revenues derived from thermal coal, recreational Cannabis). Furthermore, investing in companies with lower ESG ratings always requires permission to invest, which can only be granted based on a more detailed assessment carried out by the Responsible Investment team. Sustainability ratings already cover 99 per cent of our listed equity investments.

Specify the percentage reduction (+/- 5%)

☑ Thematic

Describe any alteration to your investment universe or other effects.

Throughout 2019, we identified investees that provided solutions to the UN Sustainable Development Goals(SDGs). Based on our (2016-2020) Climate Change policy we set as a goal to raise the share of these solutions of our investments to 12 per cent. All investments must also meet our financial criteria and we have already invested extensively in companies that meet our targets. These solutions accounted for 9.2 per cent (7.9 previous year) of the net sales of our investees at the end of 2018. In 2019 with the release of the new climate change roadmap (2020-2026) we continue to develop our expertise and approach to sustainability and impact. By continuing to use the UN SDGs as a useful impact criteria, we are assessing new approaches and data-driven solutions in capturing company's impacts on society.

☑ Integration of ESG factors

Select which of thes	e effects followed	your ESG	integration.
----------------------	--------------------	----------	--------------

- ☑ Reduce or prioritise the investment universe
- ☐ Overweight/underweight at sector level
- ☐ Overweight/underweight at stock level
- ☑ Buy/sell decisions
- ☑ Engagement / Voting
- ☐ Other; specify
- ☐ None of the above

LEI 13 Voluntary Public Descriptive PRI 1



**LEI 13.1** 

Provide examples of ESG factors that affected your investment view and/or performance during the reporting year.

☑ ESG factor 1

# ESG factor and explanation

High Carbon Risk factor. We continue to monitor and update our coal exclusion list of companies who revenues derive more than 30% from thermal coal. Other metric considered in this list is the % power generation (from coal), % of coal revenue integrated. If we hold securities in this list, that is because we have researched and tracked a credible time sensitive strategic plan for their business to decrease their coal exposure. If company does not show evidence of a strategic plan either through our research and engagement efforts, we will ultimately divest. Last year we expanded our carbon risk assessment criteria by tracking and flagging companies if more than 30% of the company's business segment is assessed to have a high-carbon intensity risk assessment (Quantified by MSCI). Medium risk category and low risk category are the other two risk levels. Carbon emissions data is the impact data. The Carbon Intensity metric is the emission rate of a given pollutant (i.e GHG) relative to the intensity of a specific activity or an industrial production process. This data point, factors in the portfolio of the company's revenues (assets and/or operations) derived from lines of business that are typically highly carbon intensive.

ESG incorporation strategy applied

Screening, Integration

Screening

Thematic

Integration

Impact on investment decision or performance

We have successfully managed to identify companies before hand with the following characteristics - either revenue exposures more than 30% or business segments is exposed to a high carbon intensity risk assessment and thus portfolio managers have discussed these issues with the Responsible Investment and have abstained from investing in such company profiles. In mid 2019, we divested from RWE, which was a data error issue from our service provider and should have been filtered out from our investable universe.



☑ ESG factor 4

ESG factor and explanation

SDG and impact work with portfolio managers. Working closely with portfolio managers to increase the emphasis of the SDG towards the portfolio manager.

ESG incorporation strategy applied

**Thematic** 

☐ Screening

☑ Thematic

□ Integration

mpact on investment decision or performance

We internally report the SDG impact which summarizes the social and environmental impacts of the company we invest in. Portfolio managers, use this report to inform their investment thesis and to better understand product opportunities. We increased our investment exposures to Sustainable solutions to 9.2%. This figure was 7.9% in 2018 reporting period.

☑ ESG factor 5

ESG factor and explanation

Decrease investment risks associated with carbon emission material factors. Finding changes in business models and technological advancements that are aligning to the Paris targets is a key ESG opportunity factor.

ESG incorporation strategy applied

Screening, Thematic, Integration, Index incorporating ESG factors

☑ Thematic

☑ Integration

Impact on investment decision or performance

The board approved the new Climate Change Policy with a key focus on achieving Carbon Neutrality by 2035. Prior to the development of our Carbon neutrality roadmap plan, we held a Chatham rules group discussion in 2019 with various stakeholders, consisting of NGOs'. heads of Finnish Industry, Academics and Finnish businesses around Carbon neutrality, visible technologies and understandings about the practical challenges of achieving net zero. We have taken on board the feedback and underlying themes which has supported our development of our Climate Change Policy 2020-2025 roadmap. Furthermore, this has led to developments in further enhancing our analytical capabilities on assessing carbon risk (transitional /physical) to inform the investment decision process.



# Ilmarinen Mutual Pension Insurance Company

**Reported Information** 

Public version

**Direct - Listed Equity Active Ownership** 

# PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



# **Overview**

LEA 01 Mandatory Public Co

**Core Assessed** 

PRI 2

New selection options have been added to this indicator. Please review your prefilled responses carefully.

**LEA 01.1** 

Indicate whether your organisation has an active ownership policy (includes engagement and/or voting).

Yes

**LEA 01.2** 

Attach or provide a URL to your active ownership policy.

- O Attachment provided:
- URL provided:

**URL** 

{hyperlink:https://www.ilmarinen.fi/siteassets/liitepankki/ilmarinen/sijoitukset/vastuullinen-sijoittaminen/responsible\_investment\_policy\_2019.pdf}

**LEA 01.3** 

Indicate what your active engagement policy covers:

General approach to Active Ownership

- ☑ Conflicts of interest
- ☑ Alignment with national stewardship code requirements
- ☑ Assets/funds covered by active ownership policy
- ☑ Expectations and objectives
- ☑ Engagement approach

Engagement

- ☑ ESG issues
- ☑ Prioritisation of engagement
- ☑ Methods of engagement
- ☑ Transparency of engagement activities
- ☑ Due diligence and monitoring process
- ☑ Insider information
- ☑ Escalation strategies
- ☑ Service Provider specific criteria
- ☑ Other; (specify)

We have a policy and guideline documents, further information in LEA 01.6.

☑ (Proxy) voting approach



Voting						
☑ ESG issues						
☑ Prioritisation and scope of voting activities						
☑ Methods of voting						
☑ Transparency of voting activities						
☑ Regional voting practice approaches						
☑ Filing or co-filing resolutions						
☑ Decision-making processes						
☑ Securities lending processes						
☑ Other; (specify)						
☑ Other						
Specify						
We have a policy and guideline documents, further information in LEA 01.6.						
☑ None of the above						
○ No						
LEA 01.4 Do you outsource any of your active ownership activities to service providers?						
LEA 01.5 Where active ownership activities are conducted by service providers, indicate whether your active ownership policy covers any of the following:						
☑ Outline of service provider`s role in implementing your organisation's active ownership policy						
☑ Description of considerations included in service provider selection and agreements						
☑ Identification of key ESG frameworks which service providers must follow						
☑ Outline of information sharing requirements of service providers						
☐ Description of service provider monitoring processes						
☑ Other; (specify)						
Difference of policy and guidelines just like engagement and voting answers.						
☐ None of the above						

**LEA 01.6** 

 $\bigcirc$  No

Additional information [optional

# Ownership policy:

Our Ownership policy and guidelines support our principles and implementation on how we influence and communicate with our investments and their activities. The focus of our active corporate governance is on domestic ownership and direct shareholder ownership, which we accomplish through, but not limited to, acting on nomination boards, voting at shareholder meetings and regular communications with corporate management. For indirect shareholdings, corporate governance is the responsibility of the management companies, of which we regularly monitor and ask investment relevant corporate governance information, either in writing or at meetings. In addition, Ilmarinen's Ownership policy has been approved by Ilmarinen's Corporate board of directors, which includes more detailed views on, for example, changes in capital structure and board choices.



The principles apply to our investments in both domestic and foreign companies. Ilmarinen expects its subsidiaries to adhere to local corporate governance codes and international corporate governance recommendations, where possible, taking into account the operating geography, size and position of the company. In Finland, this includes compliance with the Finnish Corporate Governance Code issued or updated by the Securities Market Association in 2019 for listed companies. We consider it important that companies clearly explain any deviation from local management codes. For unlisted companies, we expect companies to comply with local management codes where applicable.

We take into account that different markets have their own corporate governance codes, legislation and local practices related to corporate governance. These local guidelines may contradict each other and thus companies may be challenged to comply with Ilmarinen's principles in addition to the various requirements. For example, there are different practices and laws regarding the handling and approval of reward systems, depending on the marketplace. In these cases, it may be appropriate to look and understand the wider context of a particular issue. As required by law, we annually report on our website how the principles of corporate governance have been implemented. In addition, we report extensively on our investment activities and our responsibility work, including as part of our financial statements and report of operations, as well as our corporate responsibility report.

Our engagement and active ownership processes with our investments are formalized in our Responsible Investment Principles and implemented through our Responsible Investment Guidelines. When it comes to engaging with companies, three main approaches are utilized depending on context. In the first instance, Ilmarinen engages with the company directly, should for example a norm-violation arise. Our approach has always been to create effective dialogue with the investment in question and have actionable targets. We also use a variety of research and investment tools to better understand the situation at hand. Secondly, the Nordic cooperation along with Folksam, PFA and KLP helps us work on specific cases where we all have a common goal of influencing a companies ESG issues. Thirdly, our ESG provider that specializes in company engagement research allows us to also monitor and engage with companies that breach any norm violations. In all instances, if company in question fails to meet our objectives or fails comply with international conventions, we ultimately sell out of our position.

### Corporate governance and investment strategy:

The objective of the investment activities of an employment pension insurance company is to secure the financing of the occupational pension scheme in the long-term and in a sustainable manner. We have high expectations for good corporate governance and responsible business operations. In Ilmarinen's view, business operations have an impact on the cost of capital and equity for companies, and thus taking into account the financial performance as well as the ESG characteristics of an investment ensure better risk-adjusted returns in the long-term. Integrating a ESG framework to inform the developments of the corporate governance of an investment is part of the risk management process of our investments and investment activities. Our systematic approach in integrating ESG data into the overall investment process helps inform our engagements with the corporate board of the companies we own, and thus contributing to positive and sustainable long-term value creation.

	Engagement						
LEA	02	Mar	ndatory	Public	Core Assessed	PRI 1,2,3	
LEA 02.1		2.1	Indicate the method of engagement	t, giving reasons fo	r the interaction.		



Type of engagement	Reason for interaction
Individual / Internal staff engagements	$\ensuremath{\square}$ To influence corporate practice (or identify the need to influence it) on ESG issues
	☑ To encourage improved/increased ESG disclosure
	☑ To gain an understanding of ESG strategy and/or management
	☐ We do not engage via internal staff
Collaborative engagements	☑ To influence corporate practice (or identify the need to influence it) on ESG issues
	☑ To encourage improved/increased ESG disclosure
	☑ To gain an understanding of ESG strategy and/or management
	☐ We do not engage via collaborative engagements
Service provider engagements	☑ To influence corporate practice (or identify the need to influence it) on ESG issues
	☑ To encourage improved/increased ESG disclosure
	☑ To gain an understanding of ESG strategy and/or management
	☐ We do not engage via service providers

**LEA 02.2** 

Indicate whether your organisation plays a role in the engagement process that your service provider conducts.

Yes

**LEA 02.3** 

Indicate the role(s) you play in engagements that your service provider conducts on your behalf.

- ☑ We discuss the topic of the engagement (or ESG issue(s)) of engagement
- ☑ We discuss the rationale for the engagement
- ☑ We discuss the objectives of the engagement
- ☑ We select the companies to be engaged with
- ☐ We discuss the frequency/intensity of interactions with companies
- ☑ We discuss the next steps for engagement activity
- ☑ We participate directly in certain engagements with our service provider
- ☑ Other; specify

Please refer to LEA 02.4 named, Extended comment.

 $\square$  We play no role in engagements that our service provider conducts.

○ No

LEA 02.4

Additional information. [Optional]

## Extended comment:

The approach on how an engagement is conducted will vary. If it is a purely service provider led engagement, we will have a more passive approach. Therefore, these kind of engagements are not counted as engagement in our annual sustainability reporting as we do not have an active role. When it comes to engaging with companies, three main approaches are utilized depending on context. In the first instance, Ilmarinen engages with the company directly, should for example a norm-violation arise. In addition, we have increased the number of proactive



engagements and in depth discussions as well as conducting multi-party stakeholder dialogues on ESG issues. Our approach has always been to create effective dialogue with the investment in question and work towards actionable targets. We also use a variety of research and investment tools to better understand and inform our discussions at hand. Secondly, the Nordic Engagement Cooperation (NEC) along with Folksam, PFA and KLP helps us work on specific cases where we all have a common goal of influencing a companies ESG issues. We collaboratively work proactively on a focused company list on certain engagement themes and ongoing issues. Thirdly, our ESG provider that specializes in company engagement research allows us to also monitor and engage with companies that breach any norm violations. In all instances, if company in question fails to meet our objectives or fails to comply with international conventions, we ultimately sell out of our position. We also engage with companies as part of collaborative engagements through Climate Action +100.

LEA 03	Mandatory	Public	Core Assessed	PRI 2

New selection options have been added to this indicator. Please review your prefilled responses carefully.

**LEA 03.1** 

Indicate whether your organisation has a formal process for identifying and prioritising engagements.

Yes

**LEA 03.2** 

Indicate the criteria used to identify and prioritise engagements for each type of engagement.



Individual / Internal staff engagements	
engagements	
	Individual / Internal staff engagements
	☐ Geography/market of the companies
	☑ Materiality of the ESG factors
	☑ Exposure (size of holdings)
	$\ensuremath{ee}$ Responses to ESG impacts that have already occurred
	☐ Responses to divestment pressure
	☑ Consultation with clients/beneficiaries
	$\ensuremath{\boxtimes}$ Consultation with other stakeholders (e.g. NGOs, trade unions, etc.)
	☑ Follow-up from a voting decision
	☐ Client request
	☑ Breaches of international norms
	☑ Other; (specify)
	specify
	International norms and companies flagged into a watchlist (possible norm-violations) are monitored daily.
	$\hfill \square$ We do not outline engagement criteria for our individual engagements
Collaborative engagements	
	Collaborative engagements
	✓ Potential to enhance knowledge of ESG issues through other investors
	☑ Ability to have greater impact on ESG issues
	☑ Ability to add value to the collaboration
	☑ Geography/market of the companies targeted by the collaboration
	$\ensuremath{ee}$ Materiality of the ESG factors addressed by the collaboration
	$\ensuremath{ee}$ Exposure (size of holdings) to companies targeted by the collaboration
	$\ensuremath{\square}$ Responses to ESG impacts addressed by the collaboration that have already occurred
	☐ Responses to divestment pressure
	☑ Follow-up from a voting decision
	☐ Alleviate the resource burden of engagement
	☑ Consultation with clients/beneficiaries
	☑ Consultation with other stakeholders (e.g. NGOs, trade unions, etc.)
	☑ Other; (specify)
	specify
	NEC has decided to increase the importance of proactive engagements.
	☐ We do not outline engagement criteria for our collaborative engagement providers

Service-provider					
engagements	Service-provider engagements				
	☑ Geography/market of the companies				
	☑ Exposure (size of holdings)				
	$\overline{\!$				
	☐ Responses to divestment pressure				
	☑ Consultation with clients/beneficiaries				
	☐ Consultation with other stakeholders (e.g. NGOs, trade unions, etc.)				
	☐ Follow-up from a voting decision				
	☐ Client request				
	☑ Breaches of international norms				
	☐ Other; (specify)				
	$\square$ We do not outline engagement criteria for our service providers				

 $\bigcirc$  No

LEA 04 Mandatory Public Core Assessed PRI 2

New selection options have been added to this indicator. Please review your prefilled responses carefully.

**LEA 04.1** Indicate whether you define specific objectives for your organisation's engagement activities.

Individual / Internal staff engagements	<ul> <li>All engagement activities</li> <li>Majority of engagement activities</li> <li>Minority of engagement activities</li> <li>We do not define specific objectives for engagement activities carried out by internal staff</li> </ul>
Collaborative engagements	<ul> <li>All engagement activities</li> <li>Majority of engagement activities</li> <li>Minority of engagement activities</li> <li>We do not define specific objectives for engagement activities carried out through collaboration</li> </ul>
Service-provider engagements	<ul> <li>All engagement activities</li> <li>Majority of engagement activities</li> <li>Minority of engagement activities</li> <li>We do not define specific objectives for engagement activities carried out by our service providers</li> </ul>

**LEA 04.2** 

Additional information. [Optional]

Our Ownership policy and guidelines support our principles and implementation on how we influence and communicate with our investments and their activities. The focus of our active corporate governance is on domestic ownership and direct shareholder ownership, which we accomplish through, but not limited, acting on nomination boards, voting at shareholder meetings and regular communications with corporate management. For indirect shareholdings, corporate governance is the responsibility of the management companies, of which we regularly monitor and ask investment relevant corporate governance information, either in writing or at meetings. In addition, Ilmarinen's Ownership policy guidelines has been approved by Ilmarinen's RI Executive Committee, which includes more detailed views on, for example, changes in capital structure and board choices.

The principles apply to our investments in both domestic and foreign companies. Ilmarinen expects that the companies it invests in to adhere to local corporate governance codes and international corporate governance recommendations, where possible, taking into account the operating geography, size and position of the company. In Finland, this includes compliance with the Finnish Corporate Governance Code issued or updated by the Securities Market Association in 2019 for listed companies. We consider it important that companies clearly explain any deviation from local management codes. For unlisted companies, we expect companies to comply with local management codes where applicable.

We take into account that different markets have their own corporate governance codes, legislation and local practices related to corporate governance. These local guidelines may contradict each other and thus companies may be challenged to comply with Ilmarinen's principles in addition to the various requirements. For example, there are different practices and laws regarding the handling and approval of remuneration systems, depending on the marketplace. In these cases, it may be appropriate to analyze and understand the wider context of a particular issue. As required by law, we annually report on our website how the principles of corporate governance have been implemented. In addition, we report extensively on our investment activities and our responsibility work, including as part of our financial statements and report of operations, as well as our corporate responsibility report.

LEA 05 Mandatory Public Core Assessed PRI 2

**LEA 05.1** 

Indicate whether you monitor and/or review engagement outcomes.

Individual / Internal staff engagements	<ul> <li>Yes, in all cases</li> <li>Yes, in a majority of cases</li> <li>Yes, in a minority of cases</li> <li>We do not monitor, or review engagement outcomes when the engagement is carried out by our internal staff.</li> </ul>
Collaborative engagements    Yes, in all cases  Yes, in a majority of cases  Yes, in a minority of cases  We do not monitor, or review engagement outcomes when the engagement out through collaboration.	
Service-provider engagements	<ul> <li>Yes, in all cases</li> <li>Yes, in a majority of cases</li> <li>Yes, in a minority of cases</li> <li>We do not monitor, or review engagement outcomes when the engagement is carried out by our service providers.</li> </ul>

**LEA 05.2** 

Indicate whether you do any of the following to monitor and/or review the progress of engagement activities



Individual / Internal staff engagements	<ul> <li>☑ Define timelines/milestones for your objectives</li> <li>☑ Track and/or monitor progress against defined objectives and/or KPIs</li> <li>☑ Track and/or monitor the progress of action taken when original objectives are not met</li> <li>☑ Revisit and, if necessary, revise objectives on a continuous basis</li> <li>☐ Other; specify</li> </ul>
Collaborative engagements	<ul> <li>☑ Define timelines/milestones for your objectives</li> <li>☑ Track and/or monitor progress against defined objectives and/or KPIs</li> <li>☑ Track and/or monitor the progress of action taken when original objectives are not met</li> <li>☑ Revisit and, if necessary, revise objectives on a continuous basis</li> <li>☑ Other; specify</li> <li>Through NEC, we have a focus company list, norm-based engagements list and track the performance of the companies progress and response on ESG issues.</li> </ul>
Service-provider engagements	<ul> <li>☑ Define timelines/milestones for your objectives</li> <li>☑ Track and/or monitor progress against defined objectives and/or KPIs</li> <li>☑ Track and/or monitor the progress of action taken when original objectives are not met</li> <li>☐ Revisit and, if necessary, revise objectives on a continuous basis</li> <li>☐ Other; specify</li> </ul>

**LEA 05.3** Additional information. [Optional]

Ilmarinen monitors the operations of the companies it owns through various methods, including market data tools, through meetings and reporting. The operations of a company in which Ilmarinen invests must be sufficiently transparent and it must provide information, for example, on its financial performance, strategy and risk assessments.

Open, regular and comprehensive reporting by the investees on their operations is important to us. In addition to financial reporting, companies must report on their governance and sustainability principles, their application and the related objectives. We also consider it important that companies include their tax policies and tax footprints, diversity policy and the carbon footprint and other environmental impacts of their operations in their other reporting. A good practice is for the reported sustainability data to be verified by an independent party, taking into account the size and resources of the companies. To monitor and review engagement progress we either use our internal and engagement document or rely on specific engagement documents provided by our service provider.

As ESG data is integrated into our investment process, the norm-violations/compliant data/research of a company is integrated into all our market data systems. This allows us to monitor the progress of a company's ESG issues that are related to our engagement activities and leverage other financial performance figures to better understand engagement outcomes.

LEA 06	Mandatory		Public	Additional Assessed	PRI 2,4
LEA (	6.1	Indicate whether your organisation unsuccessful.	has an escalation s	strategy when engagements are	

Yes



**LEA 06.2** 

Indicate the escalation strategies used at your organisation following unsuccessful engagements.

$\checkmark$	Collaborating with other investors	
	Issuing a public statement	

☑ Filing/submitting a shareholder resolution

 $\ensuremath{\,ert}$  Voting against the re-election of the relevant directors

 $\ensuremath{\square}$  Voting against the board of directors or the annual financial report

 $\ensuremath{\,\boxtimes\,}$  Submitting nominations for election to the board

☑ Seeking legal remedy / litigation

☑ Reducing exposure (size of holdings)

☑ Divestment

☐ Other; specify

 $\bigcirc$  No

**LEA 06.3** 

Additional information. [Optional]

Ilmarinen's RI principles and guidelines form the base of our own engagement process and eventual outcomes. We hold discussions directly with the management and, if need be, the Board of Directors of the companies we own. These discussions support us in gathering further information about, for example, reporting on environmental impacts, renewable energy, rights of indigenous peoples, diversity, chemical safety, restoration of environmental damage and prevention of bribery. If a company we own systematically fails to comply with the UN Global Compact principles, we will deepen our dialogue into an engagement process intended to end the undesirable activity and result in the adoption of responsible procedures. If the undesirable activity does not end, our last resort is to exit from our ownership in the company.

LEA 07 Voluntary Public Additional Assessed PRI 1,2

LEA 07.1

Indicate whether insights gained from your organisation`s engagements are shared with investment decision-makers.

Type of engagement	Insights shared
Individual / Internal staff engagements	<ul><li>Yes, systematically</li><li>Yes, occasionally</li><li>No</li></ul>
Collaborative engagements	<ul><li>Yes, systematically</li><li>Yes, occasionally</li><li>No</li></ul>
Service-provider engagements	<ul><li>Yes, systematically</li><li>Yes, occasionally</li><li>No</li></ul>



**LEA 07.2** 

Indicate the practices used to ensure that information and insights gained through engagements are shared with investment decision-makers.

 Involving	investment	decision-	-makers	when	developing a	an en	gagement	programme

☑ Holding investment team meetings and/or presentations

☑ Using IT platforms/systems that enable data sharing

☑ Internal process that requires portfolio managers to re-balance holdings based on interaction and outcome levels

☐ Other; specify

☐ None

LEA 07.3

Indicate whether insights gained from your organisation's engagements are shared with your clients/beneficiaries.

Type of engagement	Insights shared
Individual/Internal staff engagements	<ul><li>Yes, systematically</li><li>Yes, occasionally</li><li>No</li></ul>
Collaborative engagements	<ul><li>Yes, systematically</li><li>Yes, occasionally</li><li>No</li></ul>
Service-provider engagements	<ul><li>Yes, systematically</li><li>Yes, occasionally</li><li>No</li></ul>

LEA 07.4

Additional information. [Optional]

Our Responsible Investments/ESG specialists discuss the key developments of engagement processes and information obtained from the companies with the portfolio managers. In addition, our ESG service provider goes through the engagements they are leading on our behalf. The information from these engagements as well as data from collaborative engagements are shared with portfolio managers. RI/ESG specialists assess the resolutions of general meetings and discuss any resolutions that are not in line with Ilmarinen's ownership policy. These discussions are conducted together with the Head of Listed Equities and with the respective portfolio managers. Relevant data points provided by our third party research, related to any non-compliant company activities are all available through market data terminals and analytical tools, which our portfolio managers and analysts have access to.

LEA 08 Mandatory Public Gateway PRI 2

**LEA 08.1** 

Indicate whether you track the number of your engagement activities.



Type of engagement	Tracking engagements
Individual/Internal staff engagements	<ul> <li>Yes, we track the number of our engagements in full</li> <li>Yes, we partially track the number of our engagements</li> <li>We do not track</li> </ul>
Collaborative engagements	<ul> <li>Yes, we track the number of collaborative engagements in full</li> <li>Yes, we partially track the number of our collaborative engagements</li> <li>We do not track</li> </ul>
Service-provider engagements	<ul> <li>Yes, we track the number of service-provider engagements in full</li> <li>Yes, we partially track the number of our service-provider engagements</li> <li>We do not track</li> </ul>

LEA 08.2

Additional information. [Optional]

We utilise Sustainalytics's investment services as our engagement service provider. We track and follow a limited number of engagements conducted by Sustainalytics, which are of interest to us based on the company, case in question and our holdings. In addition, during the reporting year (2019), we have done collaborative engagements through Nordic Engagement Cooperation (NEC). Individual engagement numbers are also published as part of our reporting. We ask our external fund managers on their engagements and proxy voting activities.

# Outputs and outcomes LEA 09 Mandatory to Report Voluntary to Disclose Public Core Assessed PRI 2

We did not complete any engagements in the Number of companies engaged with, out of total

Indicate the proportion of companies in your listed equities portfolio with which your organisation

	We did not complete any engagements in the reporting year.	Number of companies engaged (avoid double counting, see explanatory notes)	Proportion of companies engaged with, out of total listed equities portfolio
Individual / Internal staff engagements		13	6
Collaborative engagements		24	8
Service-provider engagements		59	10



**LEA 09.2** 

Indicate the breakdown of engagements conducted within the reporting year by the number of interactions (including interactions made on your behalf).

No. of interactions with a company	% of engagements	
	○ >76%	
One interaction	○ 51-75%	
	○ 11-50%	
	<b>1-10%</b>	
	○ None	
	○ >76%	
2 to 3 interactions	○ 51-75%	
	<b>11-50%</b>	
	○ 1-10%	
	○ None	
	<b>o</b> >76%	
More than 3 interactions	○ 51-75%	
	○ 11-50%	
	○ 1-10%	
	○ None	
Total		
	100%	

LEA 09.3

Indicate the percentage of your collaborative engagements in which you were the leading organisation during the reporting year.

Type of engagement	% leading role
Collaborative engagements	○ >50%
	<b>10-50%</b>
	○ <10%
	○ None

**LEA 09.4** 

Indicate the percentage of your service-provider engagements in which you had some involvement during the reporting year.



Type of engagement	% of engagements with some involvement
Service-provider engagements	O >50%
	O 10-50%
	● <10%
	○ None

10	Volulitary	Public	Additional Assessed	PKI 2
LEA 10.	1 Indicate which of the following your	engagement involv	ved.	
✓ Letter	rs and emails to companies			
O I	n a minority of cases			
O I	n a majority of cases			
<ul><li>I</li></ul>	n all cases			
☑ Meeti	ngs and/or calls with board/senior manage	ement		
O I	n a minority of cases			
<ul><li>I</li></ul>	n a majority of cases			
$\circ$ I	n all cases			
☑ Meeti	ngs and/or calls with the CSR, IR or other	management		
$\circ$ I	n a minority of cases			
$\circ$ I	n a majority of cases			
●	n all cases			
	to operations			
●	n a minority of cases			
$\circ$ I	n a majority of cases			
$\circ$ I	n all cases			
☑ Visits	to supplier(s) in supplier(s) from the comp	pany's supply chain		
	n a minority of cases			
O I	n a majority of cases			
	n all cases			
	cipation in roadshows			
Other				
	(specify)			
Fact f	inding prior to potential engagement.			
<ul><li>I</li></ul>	n a minority of cases			
$\circ$ I	n a majority of cases			



O In all cases

**LEA 10.2** Additional information. [Optional]

As an example of the fact finding was on the amazon fires of 2019. We were concerned of the impacts of this natural disaster. Communicated to a focus list of companies.

LEA 11	Voluntary	Public	Descriptive	PRI 2

LEA 11.1

Provide examples of the engagements that your organisation or your service provider carried out during the reporting year.

☑ Add Example 1

Executive Remuneration     Climate Change     Human rights     Company leadership issues     Pollution     General ESG     Diversity     Shareholder rights     Health and Safety     Sustainability reporting     Water risks     Labour practices and supply chain management     Anti-bribery and corruption     Deforestation     Aggressive tax planning     Cyber security     Other governance     Plastics     Other     Other governance     Plastics     Other     Other governance     Process     Conducted by     Individual / Internal     Collaborative     Service provider     Service provider     Objectives     Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.     Company committed to change     Disclosure / report published     Divestment     Failed/no outcome     Increased understanding / information     Invested in company     Voting     Other	ESG Topic	Climate Change, Other
Human rights   Company leadership issues   Pollution   General ESG   Diversity   Shareholder rights   Health and Safety   Sustainability reporting   Water risks   Labour practices and supply chain management   Anti-bribery and corruption   Deforestation   Aggressive tax planning   Cyber security   Other governance   Plastics   Other     Conducted by   Individual / Internal   Collaborative   Service provider     Objectives   Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.     Scope and Process   Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.     Outcomes   Company changed practice   Company committed to change   Disclosure / report published   Divestment   Failed/no outcome   Increased understanding / information   Invested in company   Ongoing   Voting		
Human rights   Company leadership issues   Pollution   General ESG   Diversity   Shareholder rights   Health and Safety   Sustainability reporting   Water risks   Labour practices and supply chain management   Anti-bribery and corruption   Deforestation   Aggressive tax planning   Cyber security   Other governance   Plastics   Other     Conducted by   Individual / Internal   Collaborative   Service provider     Objectives   Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.     Scope and Process   Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.     Outcomes   Company changed practice   Company committed to change   Disclosure / report published   Divestment   Failed/no outcome   Increased understanding / information   Invested in company   Ongoing   Voting		☑ Climate Change
Company leadership issues Pollution General ESG Diversity Shareholder rights Health and Safety Sustainability reporting Water risks Labour practices and supply chain management Anti-bribery and corruption Deforestation Aggressive tax planning Cyber security Other governance Plastics Other  Conducted by Individual / Internal Collaborative Service provider  Objectives Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.  Scope and Process Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.  Outcomes Company committed to change Disclosure / report published Divestment Failed/no outcome Increased understanding / information Invested in company Ongoing Voting		
Pollution   General ESG   Diversity   Shareholder rights   Health and Safety   Sustainability reporting   Water risks   Labour practices and supply chain management   Anti-bribery and corruption   Deforestation   Aggressive tax planning   Cyber security   Other governance   Plastics   Other     Individual / Internal   Collaborative   Service provider		
Diversity   Shareholder rights   Health and Safety   Sustainability reporting   Water risks   Labour practices and supply chain management   Anti-bribery and corruption   Deforestation   Aggressive tax planning   Cyber security   Other governance   Plastics   Other    Conducted by   Individual / Internal   Collaborative   Service provider    Objectives   Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.  Scope and Process   Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.  Outcomes   Company changed practice   Company committed to change   Disclosure / report published   Divestment   Failed/no outcome   Increased understanding / information   Invested in company   Ongoing   Voting		
Shareholder rights		☐ General ESG
Health and Safety   Sustainability reporting   Water risks   Labour practices and supply chain management   Anti-bribery and corruption   Deforestation   Aggressive tax planning   Cyber security   Other governance   Plastics   Other    Conducted by   Individual / Internal   Collaborative   Service provider    Objectives   Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.  Scope and   Process   Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.  Outcomes   Company changed practice   Company changed practice   Company committed to change   Disclosure / report published   Divestment   Failed/no outcome   Increased understanding / information   Invested in company   Ongoing   Voting		□ Diversity
Sustainability reporting   Water risks   Labour practices and supply chain management   Anti-bribery and corruption   Deforestation   Aggressive tax planning   Cyber security   Other governance   Plastics   Other  Conducted by Individual / Internal   Collaborative   Service provider  Objectives Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.  Scope and Process   Company changed practice   Company changed practice   Company committed to change   Disclosure / report published   Divestment   Failed/no outcome   Increased understanding / information   Invested in company   Ongoing   Voting		☐ Shareholder rights
□ Water risks       □ Labour practices and supply chain management         □ Anti-bribery and corruption       □ Deforestation         □ Aggressive tax planning       □ Oyber security         □ Other governance       □ Plastics         □ Other       ☑ Individual / Internal         □ Collaborative       □ Service provider     Dijectives  Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.  Scope and Process  Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.  Outcomes  □ Company changed practice □ □ Company committed to change □ Disclosure / report published □ Divestment □ Failed/no outcome □ Increased understanding / information □ Invested in company ☑ Ongoing □ Voting       □ Voting		☐ Health and Safety
Labour practices and supply chain management   Anti-bribery and corruption   Deforestation   Aggressive tax planning   Cyber security   Other governance   Plastics   Other    Conducted by   Individual / Internal   Collaborative   Service provider    Objectives   Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.  Scope and Process   Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.  Outcomes   Company changed practice   Company committed to change   Disclosure / report published   Divestment   Failed/no outcome   Increased understanding / information   Invested in company   Ongoing   Voting		☐ Sustainability reporting
Anti-bribery and corruption   Deforestation   Aggressive tax planning   Cyber security   Other governance   Plastics   Other    Conducted by   Individual / Internal   Collaborative   Service provider    Objectives   Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.  Scope and Process   Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.  Outcomes   Company changed practice   Company committed to change   Disclosure / report published   Divestment   Failed/no outcome   Increased understanding / information   Invested in company   Ongoing   Voting		□ Water risks
Deforestation   Aggressive tax planning   Cyber security   Other governance   Plastics   Other		☐ Labour practices and supply chain management
□ Aggressive tax planning         □ Cyber security         □ Other governance         □ Plastics         ☑ Other     Conducted by  Individual / Internal □ Collaborative □ Service provider  Objectives  Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.  Scope and Process  Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.  Outcomes  □ Company changed practice □ Company committed to change □ Disclosure / report published □ Divestment □ Failed/no outcome □ Increased understanding / information □ Invested in company □ Ongoing □ Voting		☐ Anti-bribery and corruption
□ Cyber security       □ Other governance         □ Plastics       ☑ Other         □ Conducted by       ☑ Individual / Internal         □ Collaborative       □ Service provider         Objectives       Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.         Scope and Process       Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.         Outcomes       □ Company changed practice         □ Company committed to change       □ Disclosure / report published         □ Divestment       □ Failed/no outcome         □ Increased understanding / information       □ Invested in company         ☑ Ongoing       □ Voting		☐ Deforestation
Other governance   Plastics   Other		☐ Aggressive tax planning
□ Plastics □ Other  Conducted by □ Individual / Internal □ Collaborative □ Service provider  Objectives □ Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.  Scope and Process □ Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.  Outcomes □ Company changed practice □ Company committed to change □ Disclosure / report published □ Divestment □ Failed/no outcome □ Increased understanding / information □ Invested in company □ Ongoing □ Voting		☐ Cyber security
Conducted by    Individual / Internal   Collaborative   Service provider		☐ Other governance
Conducted by  Individual / Internal Collaborative Service provider  Objectives  Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.  Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.  Outcomes  Company changed practice Company committed to change Disclosure / report published Divestment Failed/no outcome Increased understanding / information Invested in company Ongoing Voting		□ Plastics
Collaborative Service provider  Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.  Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.  Outcomes  Company changed practice Company committed to change Disclosure / report published Divestment Failed/no outcome Increased understanding / information Invested in company Ongoing Voting		☑ Other
Objectives Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.  Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.  Outcomes  Company changed practice Company committed to change Disclosure / report published Divestment Failed/no outcome Increased understanding / information Invested in company Ongoing Voting	Conducted by	☑ Individual / Internal
Objectives  Understand the impacts of the Amazon forest fires of 2019 and wider implications of our investments.  Scope and Process  Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.  Outcomes  Company changed practice  Company committed to change  Disclosure / report published  Divestment  Failed/no outcome  Increased understanding / information  Invested in company  Ongoing  Voting		□ Collaborative
Scope and Process  Contacted a list of companies using supply chain analysis to understand their exposure to the impacted region.  Outcomes  Company changed practice Company committed to change Disclosure / report published Divestment Failed/no outcome Increased understanding / information Invested in company Ongoing Voting		☐ Service provider
Process  Contacted a list of companies dising supply chain analysis to different exposure to the impacted region.  Outcomes  Company changed practice  Company committed to change  Disclosure / report published  Divestment  Failed/no outcome  Increased understanding / information  Invested in company  Ongoing  Voting	Objectives	
Process the impacted region.  Outcomes  Company changed practice Company committed to change Disclosure / report published Divestment Failed/no outcome Increased understanding / information Invested in company Ongoing Voting	Scope and	Contacted a list of companies using supply chain analysis to understand their exposure to
□ Company changed practice □ Company committed to change □ Disclosure / report published □ Divestment □ Failed/no outcome □ Increased understanding / information □ Invested in company ☑ Ongoing □ Voting	Process	
□ Company changed practice □ Company committed to change □ Disclosure / report published □ Divestment □ Failed/no outcome □ Increased understanding / information □ Invested in company ☑ Ongoing □ Voting		
<ul> <li>□ Company committed to change</li> <li>□ Disclosure / report published</li> <li>□ Divestment</li> <li>□ Failed/no outcome</li> <li>□ Increased understanding / information</li> <li>□ Invested in company</li> <li>☑ Ongoing</li> <li>□ Voting</li> </ul>	Outcomes	□ Company changed practice
□ Divestment □ Failed/no outcome □ Increased understanding / information □ Invested in company ☑ Ongoing □ Voting		□ Company committed to change
<ul> <li>□ Failed/no outcome</li> <li>□ Increased understanding / information</li> <li>□ Invested in company</li> <li>☑ Ongoing</li> <li>□ Voting</li> </ul>		☐ Disclosure / report published
<ul> <li>□ Increased understanding / information</li> <li>□ Invested in company</li> <li>☑ Ongoing</li> <li>□ Voting</li> </ul>		□ Divestment
<ul> <li>□ Invested in company</li> <li>☑ Ongoing</li> <li>□ Voting</li> </ul>		☐ Failed/no outcome
✓ Ongoing  □ Voting		☐ Increased understanding / information
□ Voting		☐ Invested in company
		☑ Ongoing
□ Other		□ Voting
		□ Other





ESG Topic	Climate Change, Human rights, Labour practices and supply chain management, Anti- bribery and corruption
	☐ Executive Remuneration
	☑ Climate Change
	☑ Human rights
	☐ Company leadership issues
	□ Pollution
	☐ General ESG
	□ Diversity
	☐ Shareholder rights
	☐ Health and Safety
	☐ Sustainability reporting
	□ Water risks
	☑ Labour practices and supply chain management
	☑ Anti-bribery and corruption
	□ Deforestation
	☐ Aggressive tax planning
	☐ Cyber security
	☐ Other governance
	□ Plastics
	□ Other
Conducted by	
Conducted by	☐ Individual / Internal
	☑ Collaborative
	□ Service provider
Objectives	Through the NEC collaboration we are working on ongoing norm-based engagements and proactive engagement theme on TCFD.
Scope and	The cases are still ongoing
Process	The cases are still originity
Outcomes	☐ Company changed practice
	☐ Company committed to change
	☐ Disclosure / report published
	□ Divestment
	☐ Failed/no outcome
	☐ Increased understanding / information
	☐ Invested in company
	☑ Ongoing
	□ Voting
	□ Other





ESG Topic	Human rights, Company leadership issues, Health and Safety, Labour practices and supply chain management
	□ Executive Remuneration
	☐ Climate Change
	☑ Human rights
	☑ Company leadership issues
	□ Pollution
	☐ General ESG
	□ Diversity
	☐ Shareholder rights
	☑ Health and Safety
	☐ Sustainability reporting
	□ Water risks
	☑ Labour practices and supply chain management
	☐ Anti-bribery and corruption
	□ Deforestation
	☐ Aggressive tax planning
	☐ Cyber security
	☐ Other governance
	□ Plastics
	□ Other
Conducted by	☑ Individual / Internal
	□ Collaborative
	□ Service provider
Objectives	Improve the quality of care and leadership at nursing homes in Finland.
Scope and	Two companies. Process involved dialogue and company visits.
Process	For outcomes, positive changes have been made and still looking for further evidence on implementation before closing the case.
Outcomes	☐ Company changed practice
	☐ Company committed to change
	☐ Disclosure / report published
	□ Divestment
	☐ Failed/no outcome
	☐ Increased understanding / information
	☐ Invested in company
	☑ Ongoing
	□ Voting



	□ Other					
☐ Add Exam	☐ Add Example 4					
☐ Add Exam	ple 5					
☐ Add Exam	ple 6					
☐ Add Exam	ple 7					
☐ Add Exam	ple 8					
☐ Add Exam	ple 9					
☐ Add Exam	ple 10					

# (Proxy) voting and shareholder resolutions

LEA 12 Mandatory Public Descriptive PRI 2

**LEA 12.1** 

Indicate how you typically make your (proxy) voting decisions.

Approach

- O We use our own research or voting team and make voting decisions without the use of service providers.
- We hire service providers who make voting recommendations and/or provide research that we use to guide our voting decisions.

Based on

- O The service-provider voting policy we sign off on
- Our own voting policy
- Our clients' requests or policies
- Other (explain)
- $\bigcirc$  We hire service providers who make voting decisions on our behalf, except in some pre-defined scenarios where we review and make voting decisions.
- O We hire service providers who make voting decisions on our behalf.

**LEA 12.2** 

Provide an overview of how you ensure that your agreed-upon voting policy is adhered to, giving details of your approach when exceptions to the policy are made.

If any of the General Meeting's motions are in deviation of our Ownership Policy, our primary goal is to hold discussions with the companies prior to the General Meeting and engage with them to reconcile the viewpoints.

In 2019, we contacted 24 companies prior to their General Meetings and held discussions concerning, among other things, the grounds for raising board fees and the long duration and/or high dilution of share issue authorizations. We use service providers also to get a better understanding on voting recommendations based on international guidelines. We do not follow the service provider's recommendations if they don't comply with our own guidelines. We seek to inform the company if we are to vote against the resolutions.



**LEA 12.3** Additional information.[Optional]

Voluntary

**LEA 14** 

Our responsible investment specialists draw up voting instructions for each General Meeting. In drawing up the instructions, we take into account the independence of Board members, remuneration and the authorizations sought in the General Meeting pertaining to share issues and the purchase of own shares, for example. Furthermore, we promote gender diversity on the Board of Directors of the companies we own. In order to create our in-house research to develop and complement our voting instructions we use an external service provider.

**Public** 

**Additional Assessed** 

PRI 2

	LEA 14.	LEA 14.1 Does your organisation have a securities lending programme?				
'	○ Yes					
	<ul><li>No</li></ul>					
	LE	A 14.2 Describe why you	r organisation does not lend s	ecurities.		
		re a prudent long-term investor of the equities we own.	or and our position is such, so	as to avoid uncessary pre	ssure on the share	
	prioc	or the equities we own.				
LEA	15	Mandatory	Public	Descriptive	PRI 2	
		Indicate the proportion	of votes participated in within	the reporting year in which	n where you or the	
	LEA 15.		ng on your behalf raised conce			
'	O 100%	, 0				
	O 99-7	5%				
	O 74-50	0%				
	O 49-25%					
	© 24-1%					
	O Neither we nor our service provider(s) raise concerns with companies ahead of voting					
	LEA 15.	2 Indicate the reasons for	or raising your concerns with the	nese companies ahead of v	voting.	
	☐ Vote(s) concerned selected markets					
	☐ Vote(s) concerned selected sectors					
	☑ Vote(s) concerned certain ESG issues					
	☑ Vote(s) concerned companies exposed to controversy on specific ESG issues					
	☐ Vote(s) concerned significant shareholdings					
	☐ Clien	t request				
	☐ Othe	r				



LEA 15.3

Additional information. [Optional]

Voting on proposals that are not in line with our policy (e.g remuneration, issuance of new shares, independence of the board.)

16	Man	datory	Public	Core Assessed	PRI 2
LEA 16.1 Indicate the proportion of votes where you, and/or the service provider(s) acting on your behalf, communicated the rationale to companies for abstaining or voting against management recommendations. Indicate this as a percentage out of all eligible votes.					
O 100%					
99-75%					
O 74-	50%				
O 49-	25%				
O 24-	1%				
○ We	do not	communicate the rationale to compa	nies		
		able because we and/or our service p	providers did not ab	stain or vote against managemer	nt
recom	menda	ITIONS			
LEA 1	6.2	Indicate the reasons why your orga abstaining or voting against manage			nale for
□ Vote(s) concern selected markets					
□ Vot	e(s) co	ncern selected sectors			
☑ Vot	e(s) co	ncern certain ESG issues			
☑ Vote(s) concern companies exposed to controversy on specific ESG issues					
☐ Vote(s) concern significant shareholdings					
☐ Client request					
☑ Oth	er				
		Explain			
Voti	ing on	proposals that are not in line with our	policy (e.g remune	ration, shareholder resolutions.)	
LEA 1	6.3	In cases where your organisation do management recommendations, inc	oes communicate the dicate whether this	he rationale for abstaining or voti rationale is made public.	ng against
<ul><li>Yes</li></ul>	3				



 $\bigcirc$  No

**LEA 16.4** Additional information. [Optional]

Open, regular and comprehensive reporting by the investees on their operations is important to us. In addition to financial reporting, companies must report on their governance and sustainability principles, their application and the related objectives. We also consider it important that companies include their tax policies and tax footprints, diversity policy and the carbon footprint and other environmental impacts of their operations in their other reporting. A good practice is for the reported sustainability data to be verified by an independent party, taking into account the size and resources of the companies. We track the number of companies presenting their tax footprints, remuneration policies at the AGMs.

17	Mandatory	Public	Core Assessed	PRI 2
LEA 1		ch you or your service provi percentage of votes cast do	ider have the mandate to issue (puring the reporting year.	proxy) voting
• We	do track or collect this informatio	on		
	Votes cast (to the ne	earest 1%)		
	%			
3	6			
	Specify the basis on	which this percentage is ca	alculated	
	o Of the total value of your listed do not track or collect this inform  7.2 Explain your reason(s) for			
□ Sha	ares were blocked			
□ Not	ice, ballots or materials not receiv	ved on time		
□ Mis	sed deadline			
□ Geo	ographical restrictions (non-home	e market)		
☑ Cos	et			
☐ Cor	of interest			
☑ Hole	dings deemed too small			
☐ Adn placen		ower of attorney requiremen	ts, ineligibility due to participation	in share
☐ Clie	ent request			
☑ Oth	er (explain)			
Non	voting shares.			



**LEA 17.3** 

Additional information. [Optional]

For Finnish Equities (Home market), we vote with 99% of our AUM. On foreign equities we vote when the holding and/or agenda item warrants a vote.

LEA 18 Voluntary Public Additional Assessed PRI 2

**LEA 18.1** 

Indicate whether you track the voting instructions that you or your service provider on your behalf have issued.

Yes, we track this information

LEA 18.2

Of the voting instructions that you and/or third parties on your behalf have issued, indicate the proportion of ballot items that were:

Voting instructions	Breakdown as percentage of votes cast
For (supporting) management recommendations	99
Against (opposing) management recommendations	1
Abstentions	0

100%

○ No, we do not track this information

**LEA 18.3** 

In cases where your organisation voted against management recommendations, indicate the percentage of companies which you have engaged.

33

**LEA 18.4** 

Additional information. [Optional]

If any of the General Meeting's motions are in deviation of our Ownership Policy, our primary goal is to hold discussions with the companies prior to the General Meeting and engage with them to reconcile the viewpoints.

The Finnish custom is not to vote but for shareholders to unanimously agree on the resolutions. During 2019 of approximately 110 Finnish AGMs, one had actual voting. In addition, 19 Foreign AGM with three votes against management.



Mandatory		Public	Core Assessed	PRI 2			
	10.1	Indicate whether your examination	haa a farmal aasala	ation atratage following upou access	oful voting		
LEA '	19.1	Indicate whether your organisation	nas a ioimai escaia	ation strategy following unsuccess	siui voiing.		
Ye	:S						
$\circ$ No	)						
LEA	19.2	Indicate the escalation strategies us against management.	Indicate the escalation strategies used at your organisation following abstentions and/or votes against management.				
☑ Co	ntactin	g the company's board					
☑ Co	ntactin	g the company's senior management					
☑ Iss	suing a	public statement explaining the rational	ale				
☐ Initiating individual/collaborative engagement							
☐ Directing service providers to engage							
☐ Reducing exposure (holdings) / divestment							
□ Other							

As a rule, we take a positive view of shareholder resolutions to General Meetings that promote sustainability and responsible business practices in accordance with the policy followed at Ilmarinen. We can co-file for example resolutions related to climate impacts and support similar relevant and purposeful resolutions filed by other shareholders. Our decisions on whether to support a resolution or not are impacted by how relevant they are in terms of a company's business and its product impacts, how the company has acted in the matter compared to its peers and the company's voting recommendation. We support, for example, resolutions to General Meetings that support the key objective of Ilmarinen's Climate Policy: that companies should assess their strategic choices and investments in terms of mitigating global warming.

For Finnish Equities (Home market), we physically attend and vote with 99% of our AUM. On foreign equities we vote when the holding and/or agenda item warrants a vote.

If the motions presented by the Board of Directors to the General Meeting differ from our policy, we will primarily hold discussions with the company in question before the General Meeting in order to reconcile the viewpoints. If the discussion is not possible or does not lead to an understanding, we will use our ownership rights in connection with any voting. Our goal is to ensure that the company knows the basics of voting conduct in cases in which we do not support the Board of Directors' motion. If necessary, Ilmarinen will file resolutions as a shareholder for improving good governance and responsibility, and support similar resolutions by other shareholders and participate in preparing them.

LEA	20	Volunta	ary	Public	Descriptive	PRI 2
	LEA 20.		ndicate whether your organisation, hareholder resolutions during the r		a service provider, filed or	co-filed any ESG
	<ul><li>Yes</li></ul>					
	LEA	A 20.2	Indicate the number of ESG sh	areholder resolutio	ns you filed or co-filed.	
			Total number			
	26					



**LEA 19.3** 

**LEA 20.3** 

Indicate what percentage of these ESG shareholder resolutions resulted in the following:

Went to vote	100
Were withdrawn due to changes at the company and/or negotiations with the company	0
Were withdrawn for other reasons	0
Were rejected/not acknowledged by the company	0

Total

100%

LEA 20.4

Of the ESG shareholder resolutions that you filed or co-filed and that were put to a vote (i.e., not withdrawn), indicate the percentage that received approval:

>50%

100

**LEA 20.5** 

Describe the ESG shareholder resolutions that you filed or co-filed, and the outcomes achieved.

26 shareholder resolutions that were co-filed related to board composition. According to the Finnish market custom, there are rarely votes at AGM, but resolutions are passed unanimously.

One shareholder resolution related to climate change. This received the board support so it was passed at the AGM.



# Ilmarinen Mutual Pension Insurance Company

**Reported Information** 

Public version

**Direct - Fixed Income** 

## PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



#### ESG incorporation in actively managed fixed income

#### Implementation processes

FI 01	Mandatory	Public	Gateway	PRI 1

FI 01.1

Indicate (1) Which ESG incorporation strategy and/or combination of strategies you apply to your actively managed fixed income investments; and (2) The proportion (+/- 5%) of your total actively managed fixed income investments each strategy applies to.

SSA		
		Screening alone
	0	
		Thematic alone
	0	
		Integration alone
	0	
		Screening + integration strategies
	95	
		Thematic + integration strategies
	0	
		Screening + thematic strategies
	0	
		All three strategies combined
	5	
		No incorporation strategies applied
	0	
Corporate (financial)	100%	
		Screening alone
	0	
		Thematic alone
	0	
		Integration alone
	0	
		Screening + integration strategies
	95	

	Thematic + integration strategies
0	
	Screening + thematic strategies
0	
	All three strategies combined
5	
	No incorporation strategies applied
0	
100%	



Corporate (non-		
financial)		Screening alone
	0	
		Thematic alone
	0	
		Integration alone
	0	
		Screening + integration strategies
	95	
		Thematic + integration strategies
	0	
		Screening + thematic strategies
	0	
		All three strategies combined
	5	
		No incorporation strategies applied
	0	
	100%	

Describe your reasons for choosing a particular ESG incorporation strategy and how combinations of strategies are used.

In Ilmarinen's view, the responsible and long-term investing of pension assets is a central part of profitable investment operations and effective risk management. In order to integrate sustainability analysis into its investment activities, Ilmarinen uses a responsible investment systematic approach, where all portfolio managers have access to internally categorized ESG ratings alongside financial figures across Ilmarinen's market data tools.

These ratings guide investment decisions as some companies are excluded and some require more specific examination of ESG risks and, or opportunities before making an investment decision. In addition, our external service provider screens our securities investments biannually and reports any detected norm violations or suspicions thereof. Furthermore, we have continued investing into green bonds during 2019.

FI 02	Mandatory to Report Voluntary to Disclose	Public	Core Assessed	PRI 1



#### Select all that apply

	SSA	Corporate (financial)	Corporate (non-financial)	
	$\checkmark$	$\checkmark$	$\checkmark$	
Environmental data				
	$\checkmark$	<b>V</b>	$\checkmark$	
Social data				
	$\checkmark$	<b>V</b>		
Governance data				

FI 02.2	Indicate what format your ESG information comes in and where you typically source it

 $\ \ \square$  Raw ESG company data

Indicate who provides this information
☑ ESG research provider
☐ Sell-side
$\overline{\!$
$\hfill\Box$ In-house – FI analyst, PM or risk team
☐ Other, specify
☑ ESG factor specific analysis
Indicate who provides this information
☑ ESG research provider
☐ Sell-side
$\overline{\!$
$\hfill\Box$ In-house – FI analyst, PM or risk team
☐ Other, specify
☑ Issuer-level ESG analysis
Indicate who provides this information
☑ ESG research provider
☑ Sell-side
$\overline{\!$
☑ In-house – FI analyst, PM or risk team
☐ Other, specify

#### Indicate who provides this information



	☑ ESG research provider
	□ Sell-side
	☑ In-house – specialised ESG analyst or team
	☐ In-house – FI analyst, PM or risk team
	☐ Other, specify
<b>☑</b> (	Country-level ESG analysis
lr	ndicate who provides this information
	☑ ESG research provider
	□ Sell-side
	☐ In-house – specialised ESG analyst or team
	☐ In-house – FI analyst, PM or risk team
	☑ Other, specify
	specify description

FI 02.3

Provide a brief description of the ESG information used, highlighting any differences in sources of information across your ESG incorporation strategies.

In order to integrate sustainability analysis into its investment activities, Ilmarinen uses an in-house classification rating system. The basis of the rating system is a combination of ESG data provided by a range of market-data/ESG data providers, which we complement with analyses and conclusions from internal and external sources. The analysis on which the ratings are based involves a broad spectrum of risks and opportunities linked to carbon related data, corporate responsibility as well as already realized controversies and norm violations in the sustainability of business operations. The ratings steer investment activities so that, for example, the lowest ratings will require specific procedures such as researching the ESG factors in more detail or contacting the company directly in order to make a final investment decision.

In addition, we annually analyze decarbonization pathway scenarios and carbon footprinting analysis, which provides us information on climate impacts. In particular previously we looked at the exposure of businesses to coal ( 30 % threshold). These cannot be included in our investments, unless they present a credible plan to reduce coal dependency. Furthermore, we look at overall carbon risk (see FI 02.4).

FI 02.4 Additional information. [Optional]

In-house legal department.

In relation to our new climate change roadmap (2020- 2025), we have expanded the scope of assessing carbon related risk. Therefore, we will only invest in companies that have a significant carbon intensity risk assessment in their business operations after a more detailed "carbon due diligence" (CDD) of the companies business model. In CDD, The companies' operation segments are divided into three categories: high-carbon, mid-carbon, and low-carbon risk assessments. If more than 30% of the company's business segment is assessed to have a high-carbon intensity risk assessment we will not invest unless there is credible evidence that there is a strategic and credible decarbonization plan. We complement this research with company disclosed reports and if needed, contact the investor relations team for further clarifications. At this point we can engage with the company in question that falls into this category and if all approaches are unsuccessful we seek to divest. The 30% threshold will gradually be lowered to 15% end of 2025.

	FI 03	Mandatory	Public	Additional Assessed	PRI 1
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# FI 03.1 Indicate how you ensure that your ESG research process is robust:

- $\ensuremath{\square}$  Comprehensive ESG research is undertaken internally to determine companies' activities; and products and/or services
- ☑ Issuers are given the opportunity by you or your research provider to review ESG research on them and correct inaccuracies
- ☑ Issuer information and/or ESG ratings are updated regularly to ensure ESG research is accurate
- ☑ Internal audits and regular reviews of ESG research are undertaken in a systematic way.
- $\ensuremath{\square}$  A materiality/sustainability framework is created and regularly updated that includes all the key ESG risks and opportunities for each sector/country.
- ☑ Other, specify

specify description

Sustainability report and KPI data are third party assured and is used in the PRI reporting.

☐ None of the above

FI 03.2 Describe how your ESG information or analysis is shared among your investment team.

- ☑ ESG information is held within a centralised database and is accessible to all investment staff
- ☑ ESG information is displayed on front office research platforms
- ☑ ESG information is a standard item on all individual issuer summaries, research notes, 'tear sheets', or similar documents
- ☑ Investment staff are required to discuss ESG information on issuers as a standard item during investment committee meetings
- ☑ Records capture how ESG information and research was incorporated into investment decisions
- ☐ Other, specify
- ☐ None of the above

FI 03.3

Additional information. [Optional]

Related to internal audits, ESG and data specific solutions on ESG questions are researched regularly and reviewed by Ilmarinen's ESG team.

#### (A) Implementation: Screening

FI 04 Mandatory Public Gateway PRI 1

FI 04.1

Indicate the type of screening you conduct.

Select all that apply



	SSA	Corporate (financial)	Corporate (non-financial)	
	$\checkmark$	$\checkmark$	$\checkmark$	
Negative/exclusionary screening				
	$\checkmark$	<b>V</b>	<b>V</b>	
Positive/best-in-class screening				
	$\checkmark$	<b>V</b>	<b>V</b>	
Norms-based screening				

FI 04.2 Describe your approach to screening for internally managed active fixed income

We have excluded from our investments tobacco/cannabis and coal producers (30 % revenue threshold from thermal coal with no plan to reduce dependency), producers of controversial weapons and specific companies for systematic and, or serious violations of global compact (companies with no engagement potential). Our external service provider screens our securities investments bi-annually and reports any detected norm violations or suspicions thereof. This screening covers Ilmarinen's direct investments in listed equities, corporate bonds, supranational and derivatives with a single company as the underlying security. We take the norm violations that we are aware of into account in making new investment decisions and regularly monitor new suspected violations. Norm violations can also lead to the exclusion of investees from our investment universe. This information, as well as information on company risks and opportunities related to ESG are also included in our sustainability ratings.

As a part of positive screening, our objective is to grow our investments in green bonds, i.e. corporate bonds used for environmentally friendly purposes. We are looking into incorporating the SDG's into fixed income investments. Norm-based screening is not used for government bonds but is in place for sovereign agencies and equivalent organizations.

FI 04.3 Additional information. [Optional]

The norm-based screening does not cover sovereign bonds.

FI 06 Mandatory Public Core Assessed PRI 1

FI 06.1 Indicate which systems your organisation has to ensure that fund screening criteria are not breached in fixed income investments.



Type of screening	Checks
	☑ Analysis is performed to ensure that issuers meet screening criteria
Negative/exclusionary screening	$\ensuremath{\square}$ We ensure that data used for the screening criteria is updated at least once a year.
	☐ Automated IT systems prevent our portfolio managers from investing in excluded issuers or bonds that do not meet screening criteria
	$\hfill\square$ Audits of fund holdings are undertaken yearly by internal audit or compliance functions
	☑ Other, specify
	other description
	Classification ratings integrated in market data tools used across the investment team.
	☐ None of the above
Danishar (hans time alam	☐ Analysis is performed to ensure that issuers meet screening criteria
Positive/best-in-class screening	$\ensuremath{\square}$ We ensure that data used for the screening criteria is updated at least once a year.
	☐ Automated IT systems prevent our portfolio managers from investing in excluded issuers or bonds that do not meet screening criteria
	$\hfill\square$ Audits of fund holdings are undertaken yearly by internal audit or compliance functions
	☑ Other, specify
	other description
	Information on ESG opportunities is available through our ESG/market data and analysis, green bond information is provided by issuers
	☐ None of the above
	☑ Analysis is performed to ensure that issuers meet screening criteria
Norms-based screening	$\ensuremath{\square}$ We ensure that data used for the screening criteria is updated at least once a year.
	☐ Automated IT systems prevent our portfolio managers from investing in excluded issuers or bonds that do not meet screening criteria
	$\hfill\square$ Audits of fund holdings are undertaken yearly by internal audit or compliance functions
	☑ Other, specify
	other description
	Information on ESG opportunities is available through our ESG/market data and analysis, green bond information is provided by issuers
	☐ None of the above



FI 06.2 Additional information. [Optional]

We continuously develop further our technical implementation of ESG data into our market data systems, which is integrated and viewed by our investment team alongside financial figures. The ratings and the related ESG analysis and possible changes are available to our portfolio managers. In addition, we use third party service providers for our corporate governance, monitoring compliance progress and engagement information.

Moreover, when it comes to our norms-based screening process, our portfolios are checked bi-annually by our service provider in addition to our own continuous monitoring process.

	(B) Implementation: Thematic								
FI 07		Manda Disclo	story to Report Voluntary to se	Public	Descriptive	PRI 1			
	FI 0	7.1	Indicate what proportion of your t	hematic investmen	ts are (totalling up to 100%):				
		Green/SD	G bonds linked to environmental g	oals					
	☐ Social/SDG bonds linked to social goals								
	☐ Sustainability/SDG bonds (combination of green and social linked to multiple SDG categories)								
		Other							
			Specify						
Bond investments - We assess all potential and current bond investment based on a relative value basis.									
	%								
100									
	FI 0	7.2	Describe your organisation's app	roach to thematic f	ixed income investing				

FI 08	Mandatory	Public	Core Assessed	PRI 1

bonds positively but a green bond in itself does not warrant an investment.

We do not have a specific thematic fixed income investing approach. The potential of investing in fixed income securities, which include green/SDG, social/SDG bonds will depend, for example, on the valuations of the instrument and the analysis outcomes relating to their interest rate risk among other factors. We view green



FI 08.1

Indicate whether you encourage transparency and disclosure relating to the issuance of themed bonds as per the Green Bonds Principles, Social Bond Principles, or Sustainability Bond Guidelines..

- ☑ We require that themed bond proceeds are only allocated to environmentally or socially beneficial projects
- ☑ We require the issuer (or 3rd party assurer) to demonstrate a process which determines the eligibility of projects to which themed bond proceeds are allocated
- ☑ We require issuers to demonstrate a systematic and transparent process of disbursing themed bond proceeds to eligible projects until all funds are allocated
- ☐ We require issuers to report at least once per year on the projects to which proceeds have been allocated including a description of those projects
- ☐ Other, specify
- ☐ None of the above

FI 08.2

Describe the actions you take when issuers do not disburse bond proceeds as described in the offering documents.

We would eventually sell the bond if the issuer fails to demonstrate evidence that the disburse proceeds do not meet the specifications.

FI 09 Mandatory Public Additional Assessed PRI 1

FI 09.1 Indicate how you assess the environmental or social impact of your thematic investments.

- □ We require issuers to report at least once per year on specific environmental or social impacts resulting from our themed investments
- ☐ We ensure independent audits are conducted on the environmental or social impact of our investments
- $\square$  We have a proprietary system to measure environmental and social impact
- $\ensuremath{\square}$  We measure the impact of our themed bond investments on specific ESG factors such as carbon emissions or human rights
- ☑ Other, specify

We rely on third party impact assurance.

☐ None of the above

#### (C) Implementation: Integration

FI 10 Mandatory Public Descriptive PRI 1

FI 10.1

Describe your approach to integrating ESG into traditional financial analysis.

We have made the integration of sustainability aspects into investment operations more systematic by adopting responsible investment ratings. The basis of the rating system is a combination of sustainability ratings created by ESG providers, which we systematically integrate with analyses from internal and external sources.

In 2019, We paid particular attention to the technical implementation of the rating system. The ratings and the related sustainability analysis and possible changes are now available to our portfolio managers alongside the company's financial figures in market data tools such as, Bloomberg terminals and other systems used in the investment organization. The ratings steer investment activities so that, for example, for the lowest ratings there are specific procedures in place to allow investments. We have also developed an internal ESG related tool that deaggregates ESG data to better understand material factors.



When selecting investees, our portfolio managers view sustainability ratings in our databases along with financial information. The basis of the rating system is a combination of sustainability ratings provided by ESG market data service providers, which we adapt with in-house analyses, market research analysis and conclusions from internal and external sources. The analysis on which the sustainability ratings are based on, involves a broad spectrum of risks and opportunities linked to sustainability as well as realized controversies and norm violations. Investing in companies with lower ratings always requires a more detailed pre-assessment and extra due-diligence. Investing in companies with norm-violation requires engagement.

FI 10.2

Describe how your ESG integration approach is adapted to each of the different types of fixed income you invest in.

SSA

We use classification methods, particularly when investing in emerging market government bonds, including criteria linked to corruption and the implementation of laws.

#### Corporate (financial)

When selecting investees, our portfolio managers view sustainability ratings in our databases along with financial information. The basis of the rating system is a combination of ESG ratings, norm-violation data and carbon related datasets created by third parties, which we adapt with analyses and conclusions from internal and external sources. The analysis on which the sustainability ratings are based involves a broad spectrum of risks and opportunities linked to sustainability as well as realized controversies and norm violations. Investing in companies with lower ratings always requires a more detailed pre-assessment.

#### Corporate (non-financial)

When selecting investees, our portfolio managers view sustainability ratings in our databases along with financial information. The basis of the rating system is a combination of sustainability ratings created by third parties, which we adapt with analyses and conclusions from internal and external sources. The analysis on which the sustainability ratings are based involves a broad spectrum of risks and opportunities linked to sustainability as well as realized controversies and norm violations. Investing in companies with lower ratings always requires a more detailed pre-assessment.

FI 11	Mandatory	Public	Core Assessed	PRI 1

FI 11.1

Indicate how ESG information is typically used as part of your investment process.

Select all that apply



	SSA	Corporate (financial)	Corporate (non-financial)
ESG analysis is integrated into fundamental analysis	<b>V</b>	<b>V</b>	<b>V</b>
ESG analysis is used to adjust the internal credit assessments of issuers.			
ESG analysis is used to adjust forecasted financials and future cash flow estimates.			
ESG analysis impacts the ranking of an issuer relative to a chosen peer group.	$\checkmark$	<b>V</b>	<b>V</b>
An issuer's ESG bond spreads and its relative value versus its sector peers are analysed to find out if all risks are priced in.		<b>V</b>	<b>V</b>
The impact of ESG analysis on bonds of an issuer with different durations/maturities are analysed.		<b>V</b>	<b>V</b>
Sensitivity analysis and scenario analysis are applied to valuation models to compare the difference between base-case and ESG-integrated security valuation.			
ESG analysis is integrated into portfolio weighting decisions.	<b>V</b>	<b>V</b>	<b>V</b>
Companies, sectors, countries and currency and monitored for changes in ESG exposure and for breaches of risk limits.	$\checkmark$	<b>V</b>	<b>V</b>
The ESG profile of portfolios is examined for securities with high ESG risks and assessed relative to the ESG profile of a benchmark.			
Other, specify in Additional Information			

FI 12	Ma	ındatory	Public	Additional Assessed	PRI 1
	FI 12.1	Indicate the extent to which ESG	issues are reviewe	ed in your integration process.	



	Environment	Social	Governance
SSA	Environmental	Social	Governance
	○ Systematically	O Systematically	○ Systematically
	<ul><li>Occasionally</li></ul>	<ul><li>Occasionally</li></ul>	<ul><li>Occasionally</li></ul>
	O Not at all	O Not at all	O Not at all
Corporate (financial)	Environmental	Social	Governance
(a	<ul><li>Systematically</li></ul>	<ul><li>Systematically</li></ul>	<ul><li>Systematically</li></ul>
	Occasionally	Occasionally	Occasionally
	O Not at all	○ Not at all	O Not at all
Corporate (non-	Environmental	Social	Governance
financial)	<ul><li>Systematically</li></ul>	<ul><li>Systematically</li></ul>	<ul><li>Systematically</li></ul>
	Occasionally	Occasionally	Occasionally
	O Not at all	O Not at all	○ Not at all

FI 12.2

Please provide more detail on how you review E, S and/or G factors in your integration process.

SSA

We use our internal classification methods, particularly when investing in emerging market government bonds, including criteria linked to corruption and the implementation of laws.

In accordance with our principles of responsible investments, we do not invest in government bonds of countries that, according to the Financial Action Task Force (FATF) Declaration, do not meet international obligations to prevent money laundering and terrorist financing.

#### Corporate (financial)

In order to integrate sustainability analysis into its investment activities, Ilmarinen uses an in-house classification rating system. The basis of the rating system is a combination of ESG data provided by a range of market-data/ESG data providers, which we complement with analyses and conclusions from internal and external sources. The analysis on which the ratings are based, involves a broad spectrum of risks and opportunities linked to carbon related data, corporate responsibility as well as already realized controversies and norm violations in the sustainability of business operations. The ratings steer investment activities so that, for example, the lowest ratings will require specific procedures such as researching the ESG factors in more detail or contacting the company directly in order to make a final investment decision. In addition, we annually analyze decarbonization pathway scenarios and carbon foot printing analysis, which provides us information on climate impacts specifically. In particular, we look at the exposure of businesses to coal and any company that derives more than 30 % of their business from coal. These cannot be included in our investments, unless they present a credible plan to reduce coal dependency.

In relation to our new climate change roadmap (2020- 2025), we have expanded the scope of assessing carbon related risk. Therefore, we will only invest in companies that have a significant carbon intensity risk assessment in their business operations after a more detailed "carbon due diligence" (CDD) of the company's business model. In CDD, The companies' operation segments are divided into three categories: high-carbon, mid-carbon, and low-carbon risk assessments. If more than 30% of the company's business segment is assessed to have a high-carbon intensity risk assessment, we will not invest unless there is credible evidence that there is a strategic and credible decarbonization plan. We complement this research with company



disclosed reports and if needed, contact the investor relations team for further clarifications. At this point we can engage with the company in question that falls into this category and if all approaches are unsuccessful, we seek to divest. The 30% threshold will gradually be lowered to 15% end of 2025.

#### Corporate (non-financial)

In order to integrate sustainability analysis into its investment activities, Ilmarinen uses an in-house classification rating system. The basis of the rating system is a combination of ESG data provided by a range of market-data/ESG data providers, which we complement with analyses and conclusions from internal and external sources. The analysis on which the ratings are based, involves a broad spectrum of risks and opportunities linked to carbon related data, corporate responsibility as well as already realized controversies and norm violations in the sustainability of business operations. The ratings steer investment activities so that, for example, the lowest ratings will require specific procedures such as researching the ESG factors in more detail or contacting the company directly in order to make a final investment decision. In addition, we annually analyze decarbonization pathway scenarios and carbon foot printing analysis, which provides us information on climate impacts specifically. In particular, we look at the exposure of businesses to coal and any company that derives more than 30 % of their business from coal. These cannot be included in our investments, unless they present a credible plan to reduce coal dependency.

In relation to our new climate change roadmap (2020- 2025), we have expanded the scope of assessing carbon related risk by including the production and use of other fossil fuels. Therefore, we will only invest in companies that have a significant carbon intensity risk assessment in their business operations after a more detailed "carbon due diligence" (CDD) of the company's business model. In CDD, The companies' operation segments are divided into three categories: high-carbon, mid-carbon, and low-carbon risk assessments. If more than 30% of the company's business segment is assessed to have a high-carbon intensity risk assessment, we will not invest unless there is credible evidence that there is a strategic and credible decarbonization plan. At this point we can engage with the company in question that falls into this category and if all approaches are unsuccessful, we seek to divest. The 30% threshold will gradually be lowerd to 15% end of 2025.

	Fixed income - Engagement								
FI 14		Mandatory to Report Voluntary to Disclose	Public	Core Assessed	PRI 2				
FI 14.1		Indicate the proportion of your fixe engagements carried out solely in			exclude any				

Category	Proportion of assets						
Corporate (financial)	○ >50% ○ 26-50% ● 5-25%						
	O More than 0%, less than 5%						
	FI 14.2 Indicate your motivations for conducting engagement (Corporate, Financial fixed income assets)						
	☑ To gain an understanding of ESG strategy and/or management						
	☑ To encourage improved/increased ESG disclosure						
	☑ To influence issuer practice (or identify the need to influence) on ESG issue						
Corporate (non- financial)	<ul><li>○ &gt;50%</li><li>○ 26-50%</li><li>○ 5-25%</li></ul>						
	• More than 0%, less than 5%						
	FI 14.2 Indicate your motivations for conducting engagement (Corporate, non-financial fixed income assets)						
	☑ To gain an understanding of ESG strategy and/or management						
	☑ To encourage improved/increased ESG disclosure						
	☑ To influence issuer practice (or identify the need to influence) on ESG issue						

FI 14.3 Additional information.[OPTIONAL]

In the majority of cases we are also a shareholder. We can engage in the majority of our assets and we remain committed to engaging with our investments. The engagement numbers are part of our annual reporting and for further details, please read our annual sustainability report 2019

https://www.ilmarinen.fi/en/ilmarinen/investments/responsible-investment-policy/

FI 15	Mandatory to Report Voluntary to Disclose	Public	Additional Assessed	PRI 1,2

New selection options have been added to this indicator. Please review your prefilled responses carefully.

FI 15.1 Indicate how you typically engage with issuers as a fixed income investor, or as both a fixed income and listed equity investor. (Please do not include engagements where you are both a bondholder and shareholder but engage as a listed equity investor only.)

Select all that apply



Type of engagement	Corporate (financial)	Corporate (non-financial)	
	<b>V</b>	$\checkmark$	
Individual/Internal staff engagements			
	$\checkmark$	$\checkmark$	
Collaborative engagements			
	$\checkmark$	$\checkmark$	
Service provider engagements			

FI 15.2

Indicate how your organisation prioritises engagements with issuers.

#### Select all that apply

	Corporate (financial)	Corporate (non- financial)
Size of holdings	$\checkmark$	☑
Credit quality of the issuer		$\square$
Duration of holdings		<b>I</b>
Quality of transparency on ESG	$\checkmark$	Ø
Specific markets and/or sectors	<b>V</b>	<b>V</b>
Specific ESG themes		<b>V</b>
Issuers in the lowest ranks of ESG benchmarks		<b>V</b>
Issuers in the highest ranks of ESG benchmarks		<b>V</b>
Specific issues considered priorities for the investor based on input from clients and beneficiaries		
Other		

FI 15.3

Indicate when your organisation conducts engagements with issuers.

Select all that apply



	Corporate (financial)	Corporate (non- financial)
We engage pre-investment.		
We engage post-investment.	<b>V</b>	<b>7</b>
We engage proactively in anticipation of specific ESG risks and/or opportunities.		
We engage in reaction to ESG issues that have already affected the issuer.	Image: Control of the	
We engage prior to ESG-related divestments.	$\checkmark$	
Other, describe		<b>V</b>

If 'other' has been selected, please give a description

We proactively engage in order to educate ourselves on topics surrounding sustainable finance in fixed income investments such as the developments of The Green Bond Principles and the EU taxonomy.

FI 15.4

Indicate what your organisation conducts engagements with issuers on.

#### Select all that apply

	Corporate (financial)	Corporate (non- financial)	
We engage on ESG risks and opportunities affecting a specific bond issuer or its issuer.	<b>I</b>		
We engage on ESG risks and opportunities affecting the entire industry or region that the issuer belongs to.	V	☑	
We engage on specific ESG themes across issuers and industries (e.g., human rights).	<b>V</b>	☑	
Other, describe			

FI 15.5

Indicate how your organisation ensures that information and insights collected through engagement can feed into the investment decision-making process.

Select all that apply

PRII Principles for Responsible Investment

	Corporate (financial)	Corporate (non-financial)	
Ensuring regular cross-team meetings and presentations.	$\checkmark$	<b>✓</b>	
Sharing engagement data across platforms that is accessible to ESG and investment teams.	<b>V</b>	V	
Encouraging ESG and investment teams to join engagement meetings and roadshows.	<b>V</b>	V	
Delegating some engagement dialogue to portfolio managers/credit analysts.	<b>V</b>	Ø	
Involving portfolio managers when defining an engagement programme and developing engagement decisions.	<b>V</b>	ď	
Establishing mechanisms to rebalance portfolio holdings based on levels of interaction and outcomes of engagements.		<b>V</b>	
Considering active ownership as a mechanism to assess potential future investments.		Ø	
Other, describe			
We do not ensure that information and insights collected through engagement can feed into the investment decision-making process.			

FI 16	Mandatory to Report Voluntary to Disclose	Public	Additional Assessed	PRI 1,2

FI 16.1

Indicate if your publicly available policy documents explicitly refer to fixed income engagement separately from engagements in relation to other asset classes.

 $\bigcirc$  Yes

No

FI 16.3

Additional information [OPTIONAL]

Our engagement policy and guidelines cover both fixed income and equites. We do not distinguish our engagement efforts depending on the asset class. In majority of our engagement cases we require a holding of some sort.

#### **Outputs and outcomes**

FI 17.1

Indicate whether your organisation measures how your incorporation of ESG analysis in fixed income has affected investment outcomes and/or performance.

#### Select all that apply

	SSA	Corporate (financial)	Corporate (non- financial)	
We measure whether incorporating ESG impacts portfolio risk.		✓		
We measure whether incorporating ESG impacts portfolio returns.				
We measure the ESG performance/profile of portfolios (relative to the benchmark).				
None of the above				

FI 18	Voluntary	Public	Descriptive	PRI 1,2
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FI 18.1

Provide examples of how your incorporation of ESG analysis and/or your engagement of issuers has affected your fixed income investment outcomes during the reporting year.

☑ Example 1



Type of fixed income
□SSA
☑ Corporate (financial)
☐ Corporate (non-financial)
ESG issue and explanation
Our carbon risk and carbon exclusionary filter is applied to both equity and their issued debt. We also use a range of other tools such as the 2 Degree Initiative tool to analyze current exposures as trajectories. For example, through scenario analysis, looking at the 2019- 2024 PACTA horizon tool, our fossil fuel exposure was misaligned with a SDS scenario (1.75 - 2 Degree Celsius) portfolio.
RI strategy applied
☑ Screening
☐ Thematic
□ Integration
□ Engagement
Impact on investment decision or performance  Based on our analysis we identified a few companies that lacked strong pollution abatement plans and transparent decarbonization plans. The companies' strategies were insufficient to warrant further holdings of the security. The result has been that we no longer are exposed to environmental regulatory and company level risks associated with these bonds in question. It was also later determined that one of the companies was facing environmental compliance issues. We decided not to participate in some new bond issuances, based on our strict carbon criteria.
□ Example 2
□ Example 3
□ Example 4
□ Example 5



# Ilmarinen Mutual Pension Insurance Company

**Reported Information** 

Public version

**Direct - Property** 

## PRI disclaimer

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O	verview				
PR 01	Mand	latory	Public	Core Assessed	PRI 1-6
PR	01.1	Indicate if your organisation has a F	Responsible Proper	ty Investment (RPI) policy.	
•	Yes				
	PR 01.2	Provide a URL or attach the do	ocument		
	☑ URL	Trovido d'Orte or attaon trio de			
		link:https://www.ilmarinen.fi/ilmarine	n/sijoitukset/vastuu	ıllisuus-sijoitustoiminnassa/}	
	☐ Attach	Document	·	,	
0	No				

PR 01.3 Provide a brief overview of your organisation's approach to responsible investment in property, and how you link responsible investment in property to your business strategy. [Optional]

Ilmarinen's RPI is based on our RI policy which supports our investment process and allows us to meet KPI's (which are externally assured) so as to measure and make better informed decisions in the development of our strategies. With the new climate policy, that aims to achieve carbon neutrality for our entire portfolio by the end of 2035, our real estate will play a crucial role in this objective. As part of our commitments towards our carbon neutrality objective, our real estate portfolio will continue to factor in the carbon footprint during the construction of our real estate investments. Our approach to RPI is summarized below:

Climate and environmental impacts: The built environment causes significant climate impacts and thus need to be taken into account in the business strategy. We believe that environmental issues will play an increasingly important role in the future when society select their homes and business organizations select their business premises. The carbon footprint measurement includes both the direct international property holdings and property holdings in Finland. The reduction of carbon footprint and calculated energy savings are KPI's under the RPI. In the reporting year, we committed to RAKLI's and the Ministry of the Environment's demolition green deal which will be planned to go live on the start of 2020. Based on the agreement, we take the environmental impacts of real estate into account better than ever also at the end of the life cycle.

Impacts on the built environment: The environmental impacts of buildings and the design and use of the built environment are key factors affecting societal well-being. We invest in resource-efficient buildings that are healthy and safe for their users and located along good public transit connections. Our development activities and the real estate services bought by us also create jobs and increase society's tax revenues.

Real estate maintenance and renovation: We take into account the entire life cycle of buildings in our operations and maintain properties so as to retain their value. In addition, we promote the energy efficiency of buildings and reduce their detrimental impacts on the environment, such as water consumption. Moreover, we monitor the customer satisfaction of our office tenants through regular surveys. The surveys measure the satisfaction of the tenants regarding, for example, the functionality and adaptability of the spaces, indoor air quality, location and traffic connections.

Property development: We have a long-term, responsible approach to construction activities, in other words we build sustainably. Our design guidelines, which take into account, among other things, the long useful life of buildings and material and energy efficiency, guide our property development. We always seek the best expertise in property development and select our co-operation partners on a case-by-case basis. Technical, environmental, legal and tax issues are assessed in the due diligence process. In some cases, we also require more than what the legislation and regulation requirements are, such as longer warranty periods. We recently committed to the Finnish Demolition green deal where we will increase the amount of materials going to be recycled from demolition work.

We require all of our service providers to, among other things, abide by their contractor's liability, recruit foreign workers in accordance with the Finnish collective agreements and adopt safe working practices. We carry out disciplines against illicit economic activity, bribery and corruption.



#### **Pre-investment (selection)**

PR 04 Mandatory Public Gateway/Core Assessed PRI 1

PR 04.1

Indicate if your organisation typically incorporates ESG issues when selecting property investments.

Yes

PR 04.2

Provide a description of your organisation's approach to incorporating ESG issues in property investment selection.

Ilmarinen's RPI is included in responsible investments policy of Ilmarinen. The RPI is a framework for investment process and KPI's (third party assured) are set to measure the development.

Our approach to responsible investments in property, in brief:

Climate impacts: The built environment causes significant climate impacts and need to be taken into account in the business strategy. We believe that environmental issues will play an increasingly important role in the future when people select their homes and companies select their business premises. The reduction of carbon footprint and calculated energy savings are KPI's under the RPI.

Impacts on the built environment: The environmental impacts of buildings and the design and use of the built environment are key factors affecting societal well-being. We invest in resource-efficient buildings that are healthy and safe for their users and located along good public transit connections. Our development activities and the real estate services bought by us also create jobs and increase society's tax revenues.

Real estate maintenance and renovation: We take into account the entire life cycle of buildings in our operations. We maintain properties so as to retain their value. We promote the energy efficiency of buildings and reduce their detrimental impacts on the environment, such as water consumption. We monitor the customer satisfaction of our office tenants through regular surveys. The surveys measure the satisfaction of the tenants regarding, for example, the functionality and adaptability of the spaces, indoor air quality, location and traffic connections.

Property development: We have a long-term, responsible approach to construction activities, in other words we build sustainably. Our design guidelines, which take into account, among other things, the long useful life of buildings and material and energy efficiency, guide our property development. We always seek the best expertise in property development and select our co-operation partners on a case-by-case basis. Technical, environmental, legal and tax issues are assessed in the due diligence process. In some cases, we also require more than what the legislation and regulation requirements are, such as longer warranty periods.

We require all of our service providers to, among other things, abide by their contractor's liability, recruit foreign workers in accordance with the Finnish collective agreements and adopt safe working practices. We carry out disciplines against the grey economy, bribery and corruption.

PR 04.3

Indicate which E, S and/or G issues are typically considered by your organisation in the property investment selection process, and list up to three examples per issue.

☑ Environmental



Er	nvironmental example 1, select one				
☐ Climate char	nge adaptation				
☐ Contaminati	on				
☑ Energy effici	ency				
☐ Energy supp	ly, Flooding, GHG emissions				
☐ Indoor environmental quality					
□ Natural haza	ards				
☐ Resilience					
☐ Transportati	on				
☐ Water efficie	ency				
☐ Waste mana	ngement				
☐ Water suppl	y				
☐ Other					
☐ Other					
$\square$ Flooding					
☐ GHG emissi	ons				
Er	nvironmental example 1, description				
the LEED Volume	g-term responsibility efforts, Ilmarinen was one of the first companies to be included in a Programme v4 rating programme. As property developers, we require at least LEED and and environmental label.				
Er	nvironmental example 2, select one				
☐ Climate cha	nge adaptation				
☐ Contaminati	on				
☐ Energy effici	ency				
☐ Energy supp	ly, Flooding, GHG emissions				
☐ Indoor envir	onmental quality				
□ Natural haza	ards				
☐ Resilience					
☐ Transportati	on				
☐ Water efficie	ency				
☐ Waste mana	agement				
☐ Water suppl					
	у				
□ Other	y				



 $\square$  Flooding

 $\hfill\Box$  GHG emissions

Environmental example 3, select one					
☐ Climate change adaptation					
□ Contamination					
□ Energy efficiency					
<ul> <li>□ Energy efficiency</li> <li>□ Energy supply, Flooding, GHG emissions</li> </ul>					
☐ Indoor environmental quality					
☐ Natural hazards					
□ Resilience					
☐ Transportation					
☐ Water efficiency					
☐ Waste management					
☐ Water supply					
□ Other					
□ Other					
☐ Flooding					
☐ GHG emissions					
☑ Social					
Social example 1, select one					
☑ Building safety and materials					
☐ Health, safety and wellbeing					
□ Socio-economic					
□ Accessibility					
☐ Affordable Housing					
□ Occupier Satisfaction					
□ Other					
□ Other					
□ Other					

Social example 1, description [OPTIONAL

We are involved in developing responsible practices in the real estate and construction industry, for instance, by participating in the working groups of the construction sector association RAKLI and taking part in public dialogue. We also monitor occupational health and safety indicators in property development.



	Social example 2, select one				
☐ Building safety and materials					
☑ Health, S	☑ Health, Safety and wellbeing				
☐ Socio-ed	□ Socio-economic				
☐ Accessib	□ Accessibility				
☐ Affordab	☐ Affordable Housing				
☐ Occupie	☐ Occupier Satisfaction				
☐ Other					
☐ Other					
☐ Other					
	Social example 2, description [OPTIONAL]				
Ilmarinen prov	vides and maintains high health and safety standards for the it's customers.				
Ilmarinen prov	vides and maintains high health and safety standards for the it's customers.				
Ilmarinen prov	Social example 3, select one				
□ Building	Social example 3, select one				
□ Building	Social example 3, select one safety and materials Safety and wellbeing				
□ Building	Social example 3, select one safety and materials Safety and wellbeing conomic				
☐ Building ☐ Health, S	Social example 3, select one safety and materials Safety and wellbeing conomic bility				
☐ Building ☐ Health, S ☐ Socio-ed ☑ Accessit	Social example 3, select one safety and materials Safety and wellbeing conomic bility				
☐ Building ☐ Health, S ☐ Socio-ed ☑ Accessit	Social example 3, select one safety and materials Safety and wellbeing conomic bility sle Housing				
☐ Building ☐ Health, S ☐ Socio-ec ☑ Accessib ☐ Affordab ☐ Occupie	Social example 3, select one safety and materials Safety and wellbeing conomic bility sle Housing				
☐ Building ☐ Health, S ☐ Socio-ec ☑ Accessit ☐ Affordab ☐ Occupie ☐ Other	Social example 3, select one safety and materials Safety and wellbeing conomic bility sle Housing				
☐ Building ☐ Health, S ☐ Socio-ed ☑ Accessib ☐ Affordab ☐ Occupie ☐ Other ☐ Other	Social example 3, select one safety and materials Safety and wellbeing conomic bility sle Housing				

Accessibility is factored in our selection process. The design guidelines for residential buildings are monitored by The Finnish Association of People with Physical Disabilities. The selection process includes access to inside spaces and into building through different means of transportation. The availability of public transportation (metro and tram/railway are preferred) in relation to the location and on other questions, such as, how the floor plates can be divided and accessed from the lobby (horizontally and

vertically).

☑ Governance



Governance example 1, select one						
☑ Anti-bribery & corruption						
☐ Board structure						
☐ Conflicts of interest						
☐ Governance structure						
☐ Regulatory						
☐ Shareholder structure & rights						
☐ Supply chain governance						
□ Other	□ Other					
□ Other						
□ Other						
Governance example 1, description						
Investment partner background assessment. The rent rolls are periodically scanned against the sand list provided by Dow Jones Risk compliance.						
Governance example 2, select one						
☐ Anti-bribery & corruption						
☐ Board structure	☐ Board structure					
□ Conflicts of interest						
☐ Governance structure						
☑ Regulatory						
☐ Shareholder structure & rights						
☐ Supply chain governance						
□ Other						
□ Other						
□ Other						
Governance example 2, description						

Technical, environmental, legal and tax issues are assessed in the due diligence process. In some cases, we also require more than what the legislation and regulation requirements are, such as longer warranty periods.



	Governance example 3, select one				
☐ Anti-brib	☐ Anti-bribery & corruption				
☐ Board s	☐ Board structure				
☐ Conflicts	☐ Conflicts of interest				
	☑ Governance structure				
☐ Regulate	☐ Regulatory				
☐ Shareho	☐ Shareholder structure & rights				
☐ Supply of	☐ Supply chain governance				
☐ Other	□ Other				
☐ Other	□ Other				
□ Other					
	Governance example 3, description				

In addition to regulatory requirements the governance is assessed against Ilmarinen Responsible Investment Policy including the Ownership Policy.

 $\bigcirc$  No

PR 04.4 Additional information. [Optional]

The experts in charge of executing real estate business operations have drawn up design guidelines for property development, which guide the management of environmental and societal issues around property development. We always seek the best expertise in property development and select our co-operation partners on a case-by-case basis.

The issues covered in these guidelines include property lifecycle extension (incl. flexibility of interior spaces), energy and material efficiency, environmental certificates, waste management (during and after construction), building quality, tax avoidance and corruption prevention. These guidelines are stated to the project group in the beginning of renovation and project development process.

In addition to energy efficiency, buildings also have other impacts on their users. In 2019, we continued working closely with the Finnish Association of People with Physical Disabilities, charting the accessibility for all, in relation to our properties. The work was started from residential buildings. We own around 4,000 flats and 100 commercial and office buildings. We want to make sure that tenants can live and work in our properties as long as possible. With the aging population, accessibility and assistive solutions are rapidly becoming increasingly important as competitive advantages, for example.

PR 05 Voluntary Public Additional Assessed PRI 1,3



PR 05.1

Indicate what type of ESG information your organisation typically considers during your property investment selection process.

☑ Raw data from the target property asset/company
☑ Appraisals/audits
☑ Benchmarks/ratings against similar property asset
☑ Country level data/benchmarks
$\ensuremath{ riangledown}$ Data aligned with established property reporting standards, industry codes and certifications
☑ International initiatives, declarations or standards
$\ensuremath{\square}$ Data from engagements with stakeholders (e.g. tenants and local community surveys)
✓ Information from external advisers
□ Other, specify

PR 05.2

 $\square$  We do not track this information

Provide a brief description of how this ESG information was incorporated into your investment selection process.

As Ilmarinen is a significant real estate investor in Finland, we have an extensive data and knowledge base on Finnish property markets including ESG data. On the international investments we rely on our local investment partners and advisors' knowledge and incorporate Ilmarinen's ESG requirements into the investment process.

Man		datory	Public	Core Assessed	PRI 1	
PR 0	PR 06.1 Indicate if ESG issues impacted year.		ur property investm	ent selection process during the	reporting	
☑ ESG issues helped identify risks and/or opportunities for value creation						
☐ ESG issues led to the abandonment of potential investments						
☑ ESG issues impacted the investment in terms of price offered and/or paid						
☑ ESG issues impacted the terms in the shareholder/purchase agreements and/or lending covenants						
☐ ESG issues were considered but did not have an impact on the investment selection process						
☐ Other, specify						
☐ Not applicable, our organisation did not select any investments in the reporting year						
☐ We do not track this potential impact						
PR 00	5.2	Indicate how ESG issues impacted reporting year.	your property inves	stment deal structuring processes	during the	
	G issue	es impacted the investment in terms o	of price offered and/	or paid		
☑ ES	G issue	es impacted the terms in the sharehole	der/purchase agree	ements and/or lending covenants		
$\square$ ESG issues were considered but did not have an impact on the deal structuring process						
☐ Other, specify						
$\square$ Not applicable, our organisation did not select any investments in the reporting year						
☐ We do not track this potential impact						



Selectio	n, appoint	ment and monitoring t	third-party pro	perty managers	
Mandatory			Public	Core Assessed	PRI 4
R 07.1		e if your organisation inclu -party property managers.		in your selection, appointment	and/or monitoring
<ul><li>Yes</li></ul>					
PR 0		dicate how your organisation		issues in your selection, appoi	ntment and/or
☑ S	election pro	cess of property managers	incorporated ES	SG issues	
		Types of actions			
	☑ Request processes	explanation of how ESG is	s effectively integ	grated, including inquiries about	governance and
	☐ Request property ma		es of how the ma	nager implements ESG in their	asset and
☐ Discuss property level out-performance opportunities through greater integration of ESG criteria					
	☐ Request	explanation of engaging s	takeholders on E	SG issues	
	□ Other, e	kplain			
		Coverage			
	0 750/ /				
● >75% to 100%					
○ >50% to 75%					
☑ <b>C</b>	O <50%	aguiromente when appointi	ing proporty man	agers includes ESG issues	
₩ C	ontractual re	equirements when appoint	ing property man	agers includes £30 issues	
		Types of actions			
	✓ Include of	clear and detailed expectat	ions for incorpora	ating ESG	
☑ Require dedicated ESG procedures in all relevant asset and property management phases					t phases
☑ Clear ESG reporting requirements					
	☑ Clear ES	G performance targets			
☐ Other, explain					
		Coverage			
	● >75% to	100%			

 $\ensuremath{\,\boxtimes\,}$  Monitoring of property managers covers ESG responsibilities and implementation



○ >50% to 75%

○ <50%

Types of actions					
☑ Performance against quantitative and material environmental / resource targets over specified timeframe.					
$\hfill\Box$ Performance against quantitative and material environmental / resource targets against relevant benchmarks					
$\hfill\Box$ Performance against quantitative and qualitative targets to address social impacts of the portfolio/investment,					
☐ Other, explain					
Coverage					
○ >75% to 100%					
● >50% to 75%	● >50% to 75%				
O <50%					

PR 07.3

 $\bigcirc$  No

Provide a brief description of your organisations selection, appointment and monitoring of third party property managers and how they contribute to the management of ESG issues for your property investments.

From a third-party property manager Ilmarinen requires sufficient competence and resources to meet Ilmarinen's targets for responsible property management. Ilmarinen also require manager to take responsibility issues into account in their operations and to fulfil their social obligations. For the property manager Ilmarinen sets KPIs, which are third party assured, and refer to, for example energy consumption and customer satisfaction to measure manager's performance in the area. KPIs are monitored on an annual basis. Otherwise Ilmarinen uses business plans, regular meetings and periodic reporting to monitor and measure third party property managers.

Ilmarinen continues disclosing carbon footprint measurement data which will include the direct international property holdings. The reduction of carbon footprint is one of the KPI's under the RPI.

### Post-investment (monitoring and active ownership)

Overview						
PR 08	PR 08 Mandatory		atory	Public	Gateway	PRI 2
PR 08.1		08.1	Indicate if your organisation, and investment activities relating to you	or property manag	ers, considers ESG issues in pos	t-

Yes



PR 08.2

Indicate whether your organisation, and/or property managers, considers ESG issues in the following post-investment activities relating to your property assets.

- ☑ We consider ESG issues in property monitoring and management
- ☑ We consider ESG issues in property developments and major renovations.
- ☑ We consider ESG issues in property occupier engagements
- ☑ We consider ESG issues in community engagements related to our properties
- ☐ We consider ESG issues in other post-investment activities, specify

PR 08.3

Describe how your organisation, and/or property managers, considers ESG issues in post-investment activities related to your property assets.

The majority of the managers are operating as Managing Agent, which allows Ilmarinen to have full control over the requirements and agreements made with the maintenance contractors. From the property maintenance contactors, Ilmarinen requires competence and resources to meet our targets for responsible maintenance. We also require them to take responsibility issues into account in their operations and to fulfil their social obligations.

In 2016 Ilmarinen renewed the national energy efficiency agreement for offices and rental flats. The current target is set for the year 2025, aiming for 12 255 MWh/a measured energy saving actions in total. The agreement includes intermediate target for year 2020 with 8 080 MWh/a measured energy saving actions. The transactions have slightly changed the targets.

In 2019 Ilmarinen reported 5 252 MWh/a saving's and cumulatively 16 730 MWH/a.llmarinen has already reached and clearly exceeded the target for 2020, also considering the actions that will be outdated. For the target 2025 Ilmarinen has achieved 77 % of the target, when actions to be outdated are subtracted from the cumulative amount.

The restructuring of the property management operations has had positive impacts on managing the ESG issues. One key element was to introduce Energy Management function as a separate entity to manage, develop and report energy efficiency. In the letting activities Ilmarinen has set controls to prevent shadow economy, money laundering and other ways of using premises for criminal purposes. We will continue improving the management of daily energy consumption by connecting more properties to the energy manager's remote management system

In addition to energy savings Ilmarinen pays attention to water use. The water intensity of buildings in use was approximately at the same level as in 2018. The actions to reduce the water consumption remains the same. The basic action to taken in order to reduce water consumption is replacing the water fixtures with low-flow fixtures. We work closely with tenants throughout the life cycle of the investment and cooperate in improving environmental issues, for example, by financing energy-efficient solutions. All of our properties for rent have an energy performance certificate.

O No

PR 09 Mandatory Public Core Assessed PRI 2,3



PR 09.1

Indicate the proportion of property assets for which your organisation, and/or property managers, set and monitored ESG targets (KPIs or similar) during the reporting year.

● >90% of property assets

○ 51-90% of property assets

○ 10-50% of property assets

○ <10% of property assets

(in terms of number of property assets)

PR 09.2

Indicate which ESG targets your organisation and/or property managers typically set and monitor

☑ Environmental

Target/KPI	Progress Achieved
Water intensity of buildings in use (m3/m2/year). KPI Energy intensity of buildings in use	Domestic Residential: 2019/1,07 - 2018/1,09 <w:br></w:br> Domestic Commercial: 2019/0,20 - 2018/0,21 <w:br></w:br> International RE: 2019/0,57 - 2018/0,47
(kWh/m2/year). KPI  Greenhouse gas emissions intensity	Residential: 2019/155 - 2018/142 <w:br></w:br> Commercial: 2019/198 - 2018/180 <w:br></w:br> International RE: 2019/193 - 2018/156
from buildings (kg CO2-ekv /m2). KPI	Domestic RE: 2019/25 - 2018/27 <w:br></w:br> International RE: 2019/67 - 2018/68

Target/KPI	Progress Achieved
Overall customer satisfaction with our premises	The overall customer satisfaction (1-5/excellent): 2019/3,80 - 2018/3,85

Target/KPI	Progress Achieved
Compliance/anti-money laundering, anti-bribery, corruption and economic sanctions regulation	Rent rolls scanned against Dow Jones Risk & Dow Jones Risk & Amp; Compliance database - no findings
Compliance/anti-money laundering, anti-bribery, corruption and economic sanctions regulation	Construction sites (regulatory inspections) - no findings

 $\hfill \square$  We do not set and/or monitor against targets

PR 09.3 Additional information. [Optiona

The built environment causes significant climate impacts, which need to be taken into account when managing, operating and developing buildings. The life cycle carbon footprint of a building is largely caused during the building's use, but the majority of the choices affecting the carbon emissions during use are made in the construction phase.

In connection with new construction projects, we carry out energy simulations and chart the potential and profitability of renewable energy, especially geothermal heat, as the buildings' energy source. We also draw on construction sector players' experiences with various low-emission construction materials, such as wood, for our own structural engineering.



We started calculating greenhouse gas emissions intensity from new construction in 2016. The calculation is based on CRE 4 standard (greenhouse gas emissions intensity from new construction and redevelopment activity), which is one of the KPI's for real estate. The result for 2019 accounted 120 t CO2e/million euro (2018/121).

During the building maintenance phase, the largest climate impacts stem from energy consumption. In 2019, Ilmarinen continue to apply a carbon footprint measurement, which include also the direct international property holdings. The reduction of carbon footprint is one of the KPI's under the RPI. We believe that the carbon footprint of buildings also affects the users' choices.

Environmental ratings granted by external players are one way of indicating the environmental friendliness of a property. As a result of long-term responsibility efforts, Ilmarinen was one of the first companies to be included in the LEED Volume Programme v4 rating programme. In 2019, we continue to be focus on attaining LEED certification for 7 of our existing properties. Ilmarinen was one of the first companies to be included in the LEED Volume Programme v4 rating programme. The 2019 program, resulted in five certificated properties in Helsinki central business district and one in Keilaniemi, Espoo. In addition, to LEED Volume program, one of the largest office building in Ilmarinen's portfolio was LEED certified. Furthermore, the newly opened shopping center Mall of Tripla was awarded LEED Platinum certificate. Ilmarinen owns 38 % of Mall of Tripla.

In relation to our actions related to reducing the Carbon Foot-printing of our property investments in 2019, we participated in testing the Level(s) framework introduced by EU. Level(s) is a tool for designing and constructing sustainable buildings. Sustainable buildings use less energy and materials and are healthier and more comfortable spaces for occupants. Along with lower environmental impact, sustainable buildings are relatively low cost to run and in the long term, more valuable properties. The focus area in testing was in carbon footprint and resource efficiency. In shopping Centre Sello, of which Ilmarinen owns ca. 25 %, reached carbon neutral operations and was elected as shopping center of the year in Finland 2019.

In 2019, new solar power plant was installed to one residential building in Vuosaari, Helsinki. The plant has 40 kWp capacity and the estimated annual production is 35 MWh. Ilmarinen continues to utilize solar power further. At the moment, 4 residential buildings are designed to include solar power plant.

We require all of our service providers to abide by their contractor's liability, recruit foreign workers in accordance with the Finnish collective agreements, combat the grey economy and adopt safe working practices. We are involved in developing these practices in the real estate and construction industry, for instance, by participating in the working groups of the construction sector association RAKLI and taking part in public dialogue. We also monitor occupational health and safety indicators in property development.

We monitor the customer satisfaction of our office tenants through regular surveys. The surveys measure the satisfaction of the tenants regarding, for example, the functionality and adaptability of the spaces, indoor air quality, location and traffic connections. Overall satisfaction with our premises was at a good level, at 3.85 in 2019. The satisfaction has improved thanks to the extensive renovation programme carried out over the past few years, in which we have focussed on modern, pleasant, energy efficient and healthy office premises.

As a result of Ilmarinen's responsible, sustainable and long-term operations as constructor, Ilmarinen was nominated as the constructor of the year 2019. Ilmarinen was seen as a forerunner in the field of sustainability, environmental aspects and responsibility. The award was nominated by RAKLI ry.

PR 10	Voluntary	Public	Descriptive	PRI 2

PR 10.1

Indicate whether your property assets are assessed against certification schemes, ratings and/or benchmarks

Yes

PR 10.2

List the certification schemes, ratings and/or benchmarks your property assets are assessed against and what proportion of your property assets they apply to.

☑ Add certification scheme, rating and benchmark 1



Specify	LEED or equiv.
Proportion of property assets these apply to	○ >90% of property assets
	○ 51-90% of property assets
	○ 10-50% of property assets
	(in terms of number of property assets)

☑ Add certification scheme, rating and benchmark 2

Specify	Energy efficiency certificate
Proportion of property assets these apply to	>90% of property assets
	○ 51-90% of property assets
	○ 10-50% of property assets
	○ <10% of property assets
	(in terms of number of property assets)

☐ Add certification scheme, rating and benchmark 3

 $\bigcirc$  No

PR 10.3

Indicate if your organisation uses property specific reporting standards to disclose information related to your property investments' ESG performance.

- ☐ Global Reporting Initiative (GRI) Construction & Real Estate Sector Supplement (CRESS)
- ☑ Other property reporting standards, specify

#### Reporting to energy efficiency program

 $\hfill\square$  No property specific reporting standards are used

PR 10.4

Additional information.

As property developers, we require at least a LEED Gold or corresponding environmental label for a commercial building. The label sets strict requirements on the selection of building materials, energy efficiency, water consumption, indoor air quality and the location of the building, for example. In 2019, we continued applying LEED certification requirements on our property assets. In connection with the rating process, an energy review will be carried out and improvements will be made in eco-saving operating models, including waste management and cleaning. As a result of long-term responsibility efforts, Ilmarinen was one of the first companies to be included in the LEED Volume Programme v4 rating programme. This year the program resulted in five certificated properties in Helsinki central business district and one in Keilaniemi, Espoo. In addition to LEED Volume program, one of the largest office building in Ilmarinen's portfolio was LEED sertified. Further, the newly opened shopping center Mall of Tripla was awarded LEED Platinum certificate. Ilmarinen owns 38 % of Mall of Tripla.

Property developments and major renovations

PR 11 Mandatory Public Core Assessed PRI 2

#### PR 11.1

Indicate the proportion of active property developments and major renovations where ESG issues have been considered.

- >90% of active developments and major renovations
- 51-90% of active developments and major renovations
- 10-50% of active developments and major renovations
- <10% of active developments and major renovations
- O N/A, no developments and major renovations of property assets are active

(by number of active property developments and refurbishments)

PR 11.2

Indicate if the following ESG considerations are typically implemented and monitored in your property developments and major renovations.

- ☑ Environmental site selection requirements
- ☑ Environmental site development requirements
- ☑ Sustainable construction materials
- ☑ Water efficiency requirements
- ☑ Energy efficiency requirements
- ☑ Energy generation from on-site renewable sources
- ☑ Waste management plans at sites
- $\ensuremath{\square}$  Health and safety management systems at sites
- ☑ Health and wellbeing of residents
- ☑ Construction contractors comply with sustainability guidelines
- ☐ Resilient building design and orientation
- ☑ Other, specify

Extensive warranty periods (beyond the minimum requirements usually applied by the industry), improved building quality, stakeholder dialogues, supply chain issues

PR 11.3

Additional information. [Optional]

The experts in charge of executing real estate business operations have drawn up design guidelines for property development, which guide the management of environmental issues around property development. We always seek the best expertise in property development and select our co-operation partners on a case-by-case basis.

The issues covered in these guidelines include property lifecycle extension (incl. flexibility of interior spaces), energy and material efficiency, environmental certificates, waste management (during and after construction), building quality, tax and corruption avoidance prevention. These guidelines are stated to the project group in the beginning of renovation and project development process.

In addition to energy efficiency, buildings also have other impacts on their users. In 2019 we continued working closely with the Finnish Association of People with Physical Disabilities, charting the accessibility for all, in relation to our properties. The work was started from residential buildings. We own around 4,000 flats and 100 commercial and office buildings. We want to make sure that tenants can live and work in our properties as long as possible. With the aging population, accessibility and assistive solutions are rapidly becoming increasingly important as competitive advantages, for example.



#### Occupier engagement

PR 12 Mandatory Public Core Assessed PRI 2

PR 12.1 eng

Indicate the proportion of property occupiers your organisation, and/or your property managers, engaged with on ESG issues during the reporting year.

- >90% of occupiers
- 50-90% of occupiers
- 10-50% of occupiers
- <10% of occupiers

(in terms of number of occupiers)

PR 12.2

Indicate if the following practises and areas are typically part of your, and/or your property managers', occupier engagements.

- ☑ Distribute a sustainability guide to occupiers
- ☑ Organise occupier events focused on increasing sustainability awareness
- ☑ Deliver training on energy and water efficiency
- ☑ Deliver training on waste minimisation
- ☑ Provide feedback on energy and water consumption and/or waste generation
- ☑ Provide feedback on waste generation
- ☑ Carry out occupier satisfaction surveys
- ☑ Health and wellbeing of residents
- ☐ Offer green leases
- ☐ Other, specify

PR 12.3

Additional information. [Optional]

On a yearly basis Ilmarinen takes part in the domestic energy saving week. During that week we inform our tenants about energy saving issues and offer additional information on subject. Ilmarinen has done campaigns on energy efficiency and waste management to our residential customers. For our retail, office and industrial property customers we have provided with training and consultancy services on energy, water and waste efficiency.

As a part of LEED Volume Programme v4 rating process, an energy review will be carried out and improvements will be made in eco-saving operating models, including waste management and cleaning. The rating takes into account the activities of the property's occupants and experiences of the interior conditions of the building, which are studied through a user survey. In 2019 Ilmarinen reported 5 252 MWh/a saving's and cumulatively 16 730 MWH/a. Ilmarinen has already reached and clearly exceeded the target for 2020, also considering the actions that will be outdated. For the target 2025 Ilmarinen has achieved 77 % of the target, when actions to be outdated are subtracted from the cumulative amount.

The restructuring of the property management operations has had positive impact on managing the ESG issues. One key element was to introduce Energy Management function as a separate entity to manage, develop and report energy efficiency. In the letting activities Ilmarinen has set controls to prevent shadow economy, money laundering and other ways of using premises for criminal purposes. We will continue improving the management of daily energy consumption by connecting more properties to the energy manager's remote management system

In addition to energy savings Ilmarinen pays attention to water use. The water intensity of buildings in use was approximately at the same level as in 2018. The actions to reduce the water consumption remains the same. The basic action to taken in order to reduce water consumption is replacing the water fixtures with low-flow fixtures. We work closely with tenants throughout the life cycle of the investment and cooperate in improving environmental issues, for example, by financing energy-efficient solutions. All of our properties for rent have an energy performance certificate.



PR 13	Voluntary	Public	Additional Assessed	PRI 2
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PR 13.1 the propo

Indicate the proportion of all leases signed during the reporting year that used green leases or the proportion of Memoranda of Understandings (MoUs) with reference to ESG issues.

- >90% of leases or MoUs
- 50-90% of leases or MoUs
- 10-50% of leases or MoUs
- <10% of leases or MoUs
- 0% of leases or MoUs
- O N/A, no leases or MoUs were signed during the reporting year

(in terms of number of leases or MoUs)

PR 13.2

PR 14.1

Additional information.

We believe that clients will select properties that take environmental issues into consideration. However, in Finland green leases are not yet an industry practice.

### **Community engagement**

PR 14 Voluntary Public Additional Assessed PRI 2

- Jangagoa (

Indicate what proportion of property assets your organisation, and/or your property managers, engaged with the community on ESG issues during the reporting year.

- >90% of property assets
- 50-90% of property assets
- $\bigcirc$  10-50% of property assets
- <10% of property assets
  </p>

(in terms of number of property assets)

PR 14.2 manager

Indicate if the following areas and activities are typically part of your, and/or your property managers', community engagement.

- $\hfill \Box$  ESG education programmes for the community
- ☐ ESG enhancement programmes for public spaces
- $\hfill\square$  Research and networking activities focusing on ESG issues
- ☐ Employment creation in communities
- $\hfill \square$  Supporting charities and community groups

Public discussion



PR 14.3

Additional information.

In 2019 the debate of expanding the pedestrian areas in Helsinki city center and building a new traffic tunnel from west to east under the city center continues. As one of the largest real estate owners' in the Helsinki city center area, Ilmarinen continues to be involved in this debate. Ilmarinen chaired discussion groups and held media meetings where the topic was discussed. Ilmarinen participated testing the Level(s) framework introduced by EU. Level(s) is a tool for designing and constructing sustainable buildings. Sustainable buildings use less energy and materials and are healthier and more comfortable spaces for occupants. Along with lower environmental impact, sustainable buildings are relatively low cost to run and in the long term, more valuable properties. The focus area in testing was in carbon footprint and resource efficiency.

In shopping Centre Sello, of which Ilmarinen owns ca. 25 %, reached carbon neutral operations and was elected as shopping center of a year in Finland. In 2019, new solar power plant was installed to a residential building in Vuosaari, Helsinki. The plant has 40 kWp capacity and the estimated annual production is 35 MWh. Ilmarinen's building headquarters continues to be powered by solar. At the moment, 4 residential buildings are designed to include solar power plant.

As a result of Ilmarinen's responsible, sustain and long-term operations as constructor, Ilmarinen was nominated as the constructor of the 2019. Ilmarinen was seen as forerunner in the field of sustainability, environmental aspects and responsibility. The award was nominated by RAKLI ry.

Furthermore, we have been involved in delivering public presentations and media interviews on sustainability issues in property development.

	Outputs and outcomes							
PR 15	Vo	oluntar	У		Public	;	Additional Assessed	PRI 1,2
	PR 15.1			er your organisation ments has affected f			approach to responsible inv performance.	estment in
<ul> <li>□ We measure whether our approach to ESG issues impacts funds' financial performance</li> <li>☑ We measure whether our approach to ESG issues impacts funds' ESG performance</li> </ul>						•		
	PR 15	5.2b	Describe t	he impact on the foll	lowing.			
				Describe the imp	act on:	Impact		
				Funds` ESG perfor	rmance	<ul><li>Positive</li></ul>	е	
						○ Negativ	ve .	

☐ None of the above

PR 15.3 Describe how you are able to determine these outcomes

Ilmarinen does not have a specific measure on how ESG issues impact funds' financial performance. Based on the benchmark (KTI) Ilmarinen's domestic holdings has outperformed the market during the recent years, in respect of occupancy rate. Ilmarinen believes that tenants will choose environmentally efficient buildings and locations as their preferred premises.

No impact



PR 16.1

Provide examples of ESG issues that affected your property investments during the reporting year

## ☑ Add Example 1

ESG issue	Environmental / Energy savings
Types of properties affected	Domestic direct holdings (Residential, Office, Retail, Logistics and Other)
Impact (or potential impact) on investment	Calculated effect of energy savings measures on energy consumption: Reported energy saving actions with a total effect of 5 252 MWh/year in 2019 (2018/2760).
Activities undertaken to influence the investment and the outcomes	In 2019 Ilmarinen reported 5 252 MWh/a saving's and cumulatively 16 730 MWH/a. Ilmarinen has already reached and clearly exceeded the target for 2020, also considering the actions that will be outdated. For the target 2025 Ilmarinen has achieved 77 % of the target, when actions to be outdated are subtracted from the cumulative amount.
	The restructuring of the property management operations has had positive impact on managing the ESG issues. One key element was to introduce Energy Management function as a separate entity to manage, develop and report energy efficiency. In the letting activities Ilmarinen has set controls to prevent shadow economy, money laundering and other ways of using premises for criminal purposes. We will continue improving the management of daily energy consumption by connecting more properties to the energy manager's remote management system

# ☑ Add Example 2

ESG issue	Environmental / Reducing the water consumption
Types of properties affected	Domestic direct holdings (Residential and Commercial). International direct holdings (Commercial)
Impact (or potential impact) on investment	The water intensity of buildings in use has been declining (m3/m2/year):  Domestic Residential: 2019/1,07 - 2018/1,09  Domestic Commercial: 2019/0,26 - 2018/0,21  International RE: 2019/0,57 - 2018/0,47
Activities undertaken to influence the investment and the outcomes	For example replacing the water fixtures with low-flow fixtures.



ESG issue	Social / Customer satisfaction
Types of properties affected	Domestic holdings (Commercial)
Impact (or potential impact) on investment	The level of overall customer satisfaction has been improving. The results have been carefully monitored and actions taken to be able to increase the satisfaction even more.  • The overall customer satisfaction (1-5/excellent): 2019/3,85 - 2018/3,84
Activities undertaken to influence the investment and the outcomes	The re-structuring of the property management service chain and the increased outsourced resources on technical management has had positive effect on the level of customer satisfaction. Ilmarinen continues to pay careful attention to the service chain and is seeking ways to increase the level of customer satisfaction.

□ Add Example •	□ Add Exa	mp	le	4
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<sup>☐</sup> Add Example 5

# Ilmarinen Mutual Pension Insurance Company

**Reported Information** 

Public version

Confidence building measures

# PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



	Conf	idenc	e building measures			
CM1	M1 01 Mandatory		ndatory	Public	Additional Assessed	General
			Indicate whether the reported information year has undergone:	mation you have pr	ovided for your PRI Transparency	Report this
	☑ Thi	rd part	y assurance over selected responses	from this year's P	RI Transparency Report	
			y assurance over data points from oth nis year	her sources that ha	ve subsequently been used in you	ur PRI
		rd part nis yea	y assurance or audit of the correct im r)	plementation of RI	processes (that have been report	ed to the
			udit of the correct implementation of F he PRI this year)	RI processes and/o	r accuracy of RI data (that have b	een
	☑ Inte	ernal v	erification of responses before submis	ssion to the PRI (e.	g. by the CEO or the board)	
	(	Who	le PRI Transparency Report has beer	n internally verified		
		Sele	cted data has been internally verified			
	☐ Oth	ner, sp	ecify			
	☐ None of the above					
CM1	02	Mar	ndatory	Public	Descriptive	General
	CM1 0	2.1	We undertook third party assurance	e on last year's PR	I Transparency Report	
	O Wh	ole PF	RI Transparency Report was assured	last year		
	<ul><li>Sel</li></ul>	ected	data was assured in last year's PRI T	ransparency Repo	rt	
	○ We	did no	ot assure last year`s PRI Transparenc	cy report		
	O None of the above, we were in our preparation year and did not report last year.					
	CM1 C	2.2	Whole report was assured in last ye	ear's PRI Transpar	ency Report	
			Who has conducted the assurance	ce		
	EY					



	Assurance standard used				
☑ ISAE/ AS	SEA 3000				
□ ISAE 3402					
☐ ISO standard					
☐ AAF01/0	□ AAF01/06				
□ AA1000A	AS				
☐ IFC perfo	ormance standards				
	10 Assurance Engagements on Greenhouse Gas Statements.				
☐ National	standard				
☐ Other					
	Level of assurance sought				
<ul><li>Limited of</li></ul>	or equivalent				
○ Reasona	ble or equivalent				
	Link to external assurance provider`s report				
	ttps://www.ilmarinen.fi/siteassets/liitepankki/ilmarinen/taloudellisia- ikertomus/2019/annual_and_sustainability_report_2019_final.pdf}				
·					
CM1 02.2	Selected data was assured in last year's PRI Transparency Report				
	What data has been assured				
□ Financia	and organizational data				
	<ul> <li>□ Financial and organisational data</li> <li>☑ Data related to RI activities</li> </ul>				
<ul><li>□ RI policies</li><li>☑ RI processes (e.g. engagement process)</li></ul>					
-	<ul><li>☑ Ri processes (e.g. engagement process)</li><li>☑ ESG operational data of the portfolio</li></ul>				
☐ Other					
	Relevant modules				
☐ Organisa	ational Overview				
☑ Strategy and Governance					
☐ Indirect – Manager Selection, Appointment and Monitoring					
☑ Direct - Listed Equity Incorporation					
☑ Direct - Listed Equity Active Ownership					
	ixed Income				
	Property				
CM1 02.3	Additional information [OPTIONAL]				

The data used was assured by EY. This data was then used in the PRI transparency report 2019. The assurance report can be found on page 60 of the sustainability report of 2019.



CM1	03	Mandat	tory	Public	Descriptive	General	
	CM1 0		e undertake confidence building r ransparency Report:	measures that are ι	unspecific to the data contained in	our PRI	
	□ We	adhere to	an RI certification or labelling sch	ieme			
			independent/third party assurance n are included in this year's PRI Ti			report)	
	CM1 03.3		Provide a link to the public report (such as a sustainability report that you carry out third party assurance over and for which you have used extracts of in this year's PRI Transparency Report. Also include a link to the external assurance provider `s report.				
			Link to sustainability, RI, or in	ntegrated report [UF	RL]		
			nttps://www.ilmarinen.fi/siteassets/ sikertomus/2019/annual_and_sust				
			Link to external assurance pr	ovider`s report [UR	L]		
			nttps://www.ilmarinen.fi/siteassets/ sikertomus/2019/annual_and_sust				
	□ ES	G audit of	holdings	•	. ,		
	□ Oth	er, specify	/				
	□ Nor	ne of the a	bove				
	CM1 0	3.5 A	dditional information [OPTIONAL]				
I	https://w	ww.ilmarir	e report is on page 60 of our 2019 nen.fi/siteassets/liitepankki/ilmarind nus/2019/annual_and_sustainabilit	en/taloudellisia-			
CM1	05	Mandat	tory	Public	Descriptive	General	
	CM1 0	5.1 T	rovide details related to the third p ransparency Report and/or over d sed in your PRI responses this yea	ata points from other			
			What data has been assured				
	✓ F	inancial a	nd organisational data				
	☑ Data related to RI activities						
	☑ RI Policies						
	☑ F	RI Process	ses (e.g. engagement process)				
	✓ E	SG opera	ational data of the portfolio				
		Other					



	Relevant modules		
☑ Organisa	tional Overview		
☑ Indirect – Manager Selection, Appointment and Monitoring			
☑ Direct - Listed Equity Incorporation			
☑ Direct - L	sted Equity Active Ownership		
☑ Direct - F	ixed Income		
☑ Direct - P	roperty		
	Who has conducted the assurance		
The PRI report entirety (pg 60	has been internally assured by CIO. The Sustainability report has been assured by EY in its		
	Assurance standard used		
☑ ISAE/ASE	EA 3000		
☐ ISAE 340	2		
☐ ISO standard			
□ AAF01/06			
□ AA1000A	S		
☐ IFC perfo	rmance standards		
□ ISAE/ASA	AE 3410 Assurance Engagements on Greenhouse Gas Statements.		
☐ National s	standard		
☐ Other			
	Level of assurance sought		
<ul><li>Limited o</li></ul>	equivalent		
O Reasonal	ple or equivalent		
	Please provide:		
	Link to external assurance provider`s report [URL]		
	tps://www.ilmarinen.fi/siteassets/liitepankki/ilmarinen/taloudellisia-kertomus/2019/annual_and_sustainability_report_2019_final.pdf}		
	Attach a file		
File 1:PRI-ra	aportista_CIO_SIGN-OFF.pdf		

CM1 05.2 Additional information [OPTIONAL

The relevant asset class directors have checked their asset class responses. After which our Deputy CEO, CIO has signed off the 2019 PRI report (attachment provided).



CM1 07 Mandatory Public Descriptive General

CM1 07.1

Indicate who has reviewed/verified internally the whole - or selected data of the - PRI Transparency Report . and if this applies to selected data please specify what data was reviewed

### Who has conducted the verification

☑ CEO or other Chief-Level staff

Sign-off or review of responses				
☑ Sign-off				
☐ Review of responses				
☐ The Board				
□ Investment Committee				
□ Compliance Function				
☑ RI/ESG Team				
☑ Investment Teams				
☐ Legal Department				
☐ Other (specify)				